

## 2004年9月中間期決算概要

Outline of Consolidated Financial Results for Interim of Mar '05 (Mar '05 = The Year Ending March 31, 2005)

## 2004年9月中間期業績(対期初予想)

Business Results for Interim of Mar '05 (compared with pre-term projection)



	期初予想 Pre-term projection		0 4年9月中間期 Interim		<b>対期初予想</b> Compared with pre-term projection	
( <b>単位:百万円、%)</b> (Million yen, %)	金額 Amount	<b>売上比</b> Ratio to sales	金額 Amount	売上比 Ratio to sales	<b>增減額</b> Increase/Decrease Change	
売上高 Net Sales	47,900	-	45,375	-	2,524 94.7	
<b>売上総利益</b> Gross profit	11,320	23.6	11,096	24.5	223 98.0	
<b>販売管理費</b> SG&A	10,210	21.3	9,961	22.0	248 97.6	
<b>営業利益</b> Operating income	1,110	2.3	1,135	2.5	25 102.3	
経常利益 Ordinary income	1,220	2.5	1,225	2.7	5 100.4	
中間純利益 Net income	575	1.2	715	1.6	140 124.5	
EPS(円) (Yen)	45.05		56.42		11.37 125.2	
<b>設備投資額</b> Capital expenditure	363		223		140 61.4	
<b>減価償却費</b> Depreciation and amortization	300		303		3 101.0	

## 2004年9月中間期業績(対前中間期)

Business Results for Interim of Mar '05 (compared with the previous period)



	03年9月中間期 Interim		<b>0 4年 9月中間期</b> Interim		<b>対前中間期</b> Compared with the previous period	
( <b>単位</b> : <b>百万円、%</b> ) (Million yen, %)	金額 Amount	<b>売上比</b> Ratio to sales	金額 Amount	<b>売上比</b> Ratio to sales	增減額 Increase/Decrease Change	
売上高 Net Sales	37,992	-	45,375	-	7,382 119.4	
<b>売上総利益</b> Gross profit	8,984	23.6	11,096	24.5	2,111 123.5	
<b>販売管理費</b> SG&A	8,505	22.4	9,961	22.0	1,455 117.1	
<b>営業利益</b> Operating income	479	1.3	1,135	2.5	655 236.9	
<b>経常利益</b> Ordinary income	584	1.5	1,225	2.7	640 209.5	
中間純利益 Net income	252	0.7	715	1.6	463 284.0	
EPS(円) (Yen)	20.60		56.42		35.82 273.9	
<b>設備投資額</b> Capital expenditure	381		223		158 58.5	
減価償却費 Depreciation and amortization	340		303		37 89.1	

## 販売管理費の内訳

Breakdown of SG&A Expenses



	0 3 年 9 月 中間期 Interim		<b>0 4年9月中間期</b> Interim		<b>対前中間期</b> Compared with the previous period	
( <b>単位:百万円、%)</b> (Million yen, %)	金額 Amount	<b>売総比</b> Ratio to gross profit	金額 Amount	<b>売総比</b> Ratio to gross profit	增減額 Increase/Decrease	<b>比率</b> Change
売上総利益 Gross profit	8,984	-	11,096	-	2,111	123.5
人件費 Personnel expenses	3,497	38.9	4,024	36.3	526	115.0
<b>賃借料</b> Rent expenses	1,733	19.3	2,280	20.5	547	131.6
荷造運送費 Packing and transportation expenses	508	5.7	501	4.5	7	98.6
その他 Other expenses	2,765	30.8	3,155	28.4	389	114.1
<b>販売管理費計</b> SG&A	8,505	94.7	9,961	89.8	1,455	117.1
営業利益 Operating income	479	5.3	1,135	10.2	655	236.9