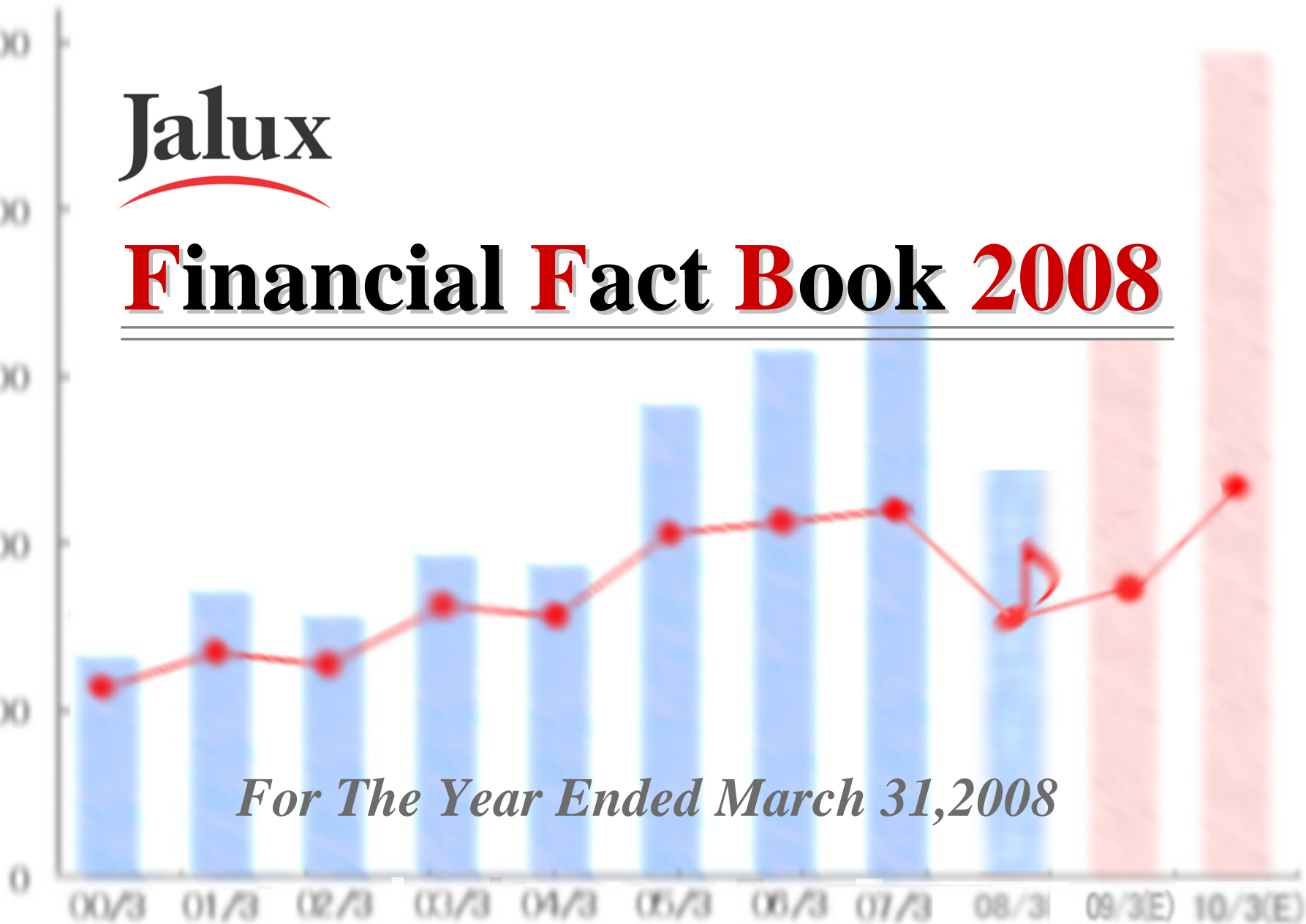


Jalux

Financial Fact Book 2008



For The Year Ended March 31,2008

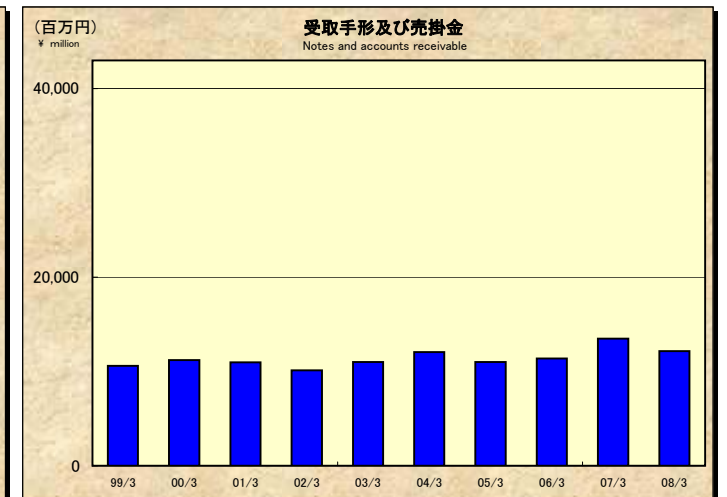
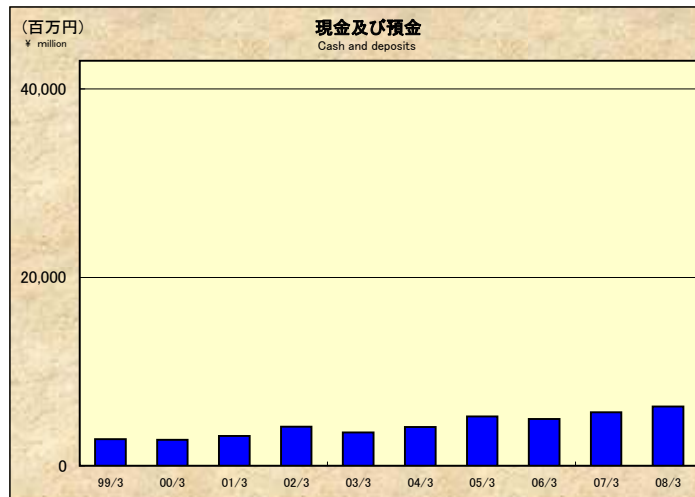
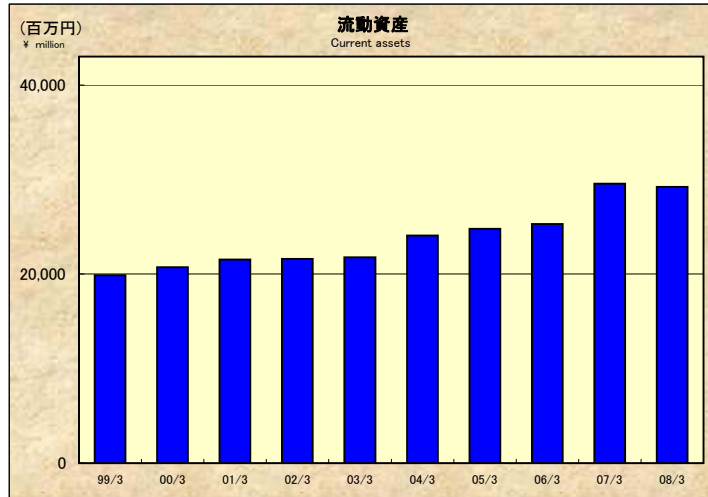
P	項目 Contents	連結 Consolidated	単体 Non-Consolidated	通期(期末) Annual (At year-end)	半期 Semiannual	四半期 Quarterly	月次 Monthly
1	B/S(貸借対照表) Balance Sheets	○		○			
5	P/L(損益計算書) Income Statements	○		○			
7	利益率 Profitability ratios	○		○			
9	ROEの分解 The determinants of ROE	○		○			
10	キャッシュ・フロー Cash flows	○		○			
11	安全性 Stability	○		○			
12	負債 Liabilities	○		○			
13	1株指標 Amounts per share	○		○			
14	配当 Dividend	○	○	○			
15	P/L(損益計算書) Income Statements	○			○		
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35	株価・出来高 Stock prices						
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37	会社概要 Corporate profile	○	○				
39	株式情報 Share information	○	○				

Million yen
(百万円)

Account titles	Period	99/3		00/3		01/3		02/3		03/3		04/3		05/3						
		Increase/Decrease	Change	Increase/Decrease	Change	Increase/Decrease	Change	Increase/Decrease	Change	Increase/Decrease	Change	Increase/Decrease	Change	Increase/Decrease	Change					
		前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比					
<資産の部> Assets																				
流動資産 Current assets		19,880	20,727	846	104.3	21,540	812	103.9	21,603	63	100.3	21,784	180	100.8	24,068	2,284	110.5	24,795	726	103.0
現金及び預金 Cash and deposits		2,815	2,763	-52	98.2	3,175	412	114.9	4,133	957	130.2	3,546	-586	85.8	4,130	583	116.4	5,218	1,088	126.3
受取手形及び売掛金 Notes and accounts receivable		10,598	11,211	613	105.8	10,958	-253	97.7	10,109	-848	92.3	11,007	897	108.9	12,042	1,035	109.4	11,013	-1,028	91.5
たな卸資産 Inventories		4,876	5,381	504	110.3	5,455	74	101.4	5,575	120	102.2	5,181	-393	92.9	5,115	-65	98.7	5,210	95	101.9
繰延税金資産 Deferred tax assets			156			224	68	144.1	263	38	117.2	288	25	109.7	412	123	142.8	424	11	102.8
その他 Other current assets		1,645	1,297	-347	78.9	1,769	471	136.3	1,545	-223	87.3	1,786	240	115.6	2,401	615	134.4	2,961	559	123.3
貸倒引当金 Allowance for doubtful accounts		-55	-83	-27	-	-43	39	-	-23	19	-	-26	-2	-	-34	-8	-	-33	1	-
固定資産 Fixed assets		11,355	10,544	-810	92.9	10,483	-60	99.4	10,368	-115	98.9	10,872	503	104.9	11,638	765	107.0	10,369	-1,268	89.1
有形固定資産 Property, plant and equipment		4,722	3,869	-852	81.9	3,727	-141	96.3	3,871	143	103.9	4,568	696	118.0	4,648	80	101.8	4,672	23	100.5
無形固定資産 Intangible fixed assets		22	307	285	1,384.9	360	53	117.3	433	73	120.3	482	48	111.1	540	58	112.1	491	-48	91.0
投資その他の資産 Investments and other assets		6,610	6,366	-243	96.3	6,395	28	100.4	6,063	-331	94.8	5,822	-240	96.0	6,449	626	110.8	5,205	-1,243	80.7
投資有価証券 Investment securities		2,461	1,943	-518	79.0	2,016	72	103.8	2,048	32	101.6	2,076	27	101.4	2,065	-10	99.5	2,181	116	105.6
長期貸付金 Long-term loans		1,174	1,142	-31	97.3	1,157	14	101.3	1,171	13	101.2	1,091	-79	93.2	1,395	304	127.9	499	-896	35.8
長期差入保証金 Long-term rental deposits		2,059	2,568	509	124.7	2,591	22	100.9	2,237	-353	86.4	2,028	-209	90.7	2,357	328	116.2	1,793	-563	76.1
繰延税金資産 Deferred tax assets			250			137	-113	54.8	123	-13	89.9	212	89	172.1	317	104	149.2	382	64	120.4
その他 Other		3,176	631	-2,545	19.9	699	68	110.9	672	-27	96.1	566	-105	84.3	531	-35	93.7	503	-27	94.8
貸倒引当金 Allowance for doubtful accounts		-2,261	-170	2,091	-	-206	-36	-	-190	16	-	-153	36	-	-218	-64	-	-155	62	-
資産合計 Total assets		31,331	31,594	263	100.8	32,024	430	101.4	31,972	-51	99.8	32,657	684	102.1	35,706	3,049	109.3	35,164	-542	98.5

B/S
(貸借対照表)
Balance Sheets
資産の部①

連結
Consolidated

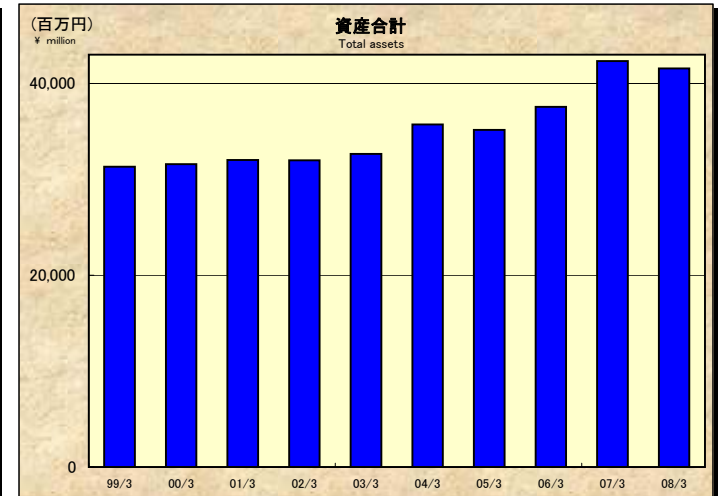
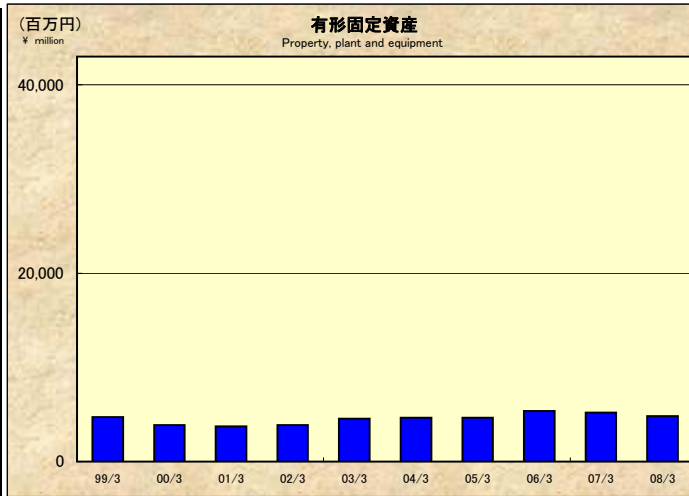
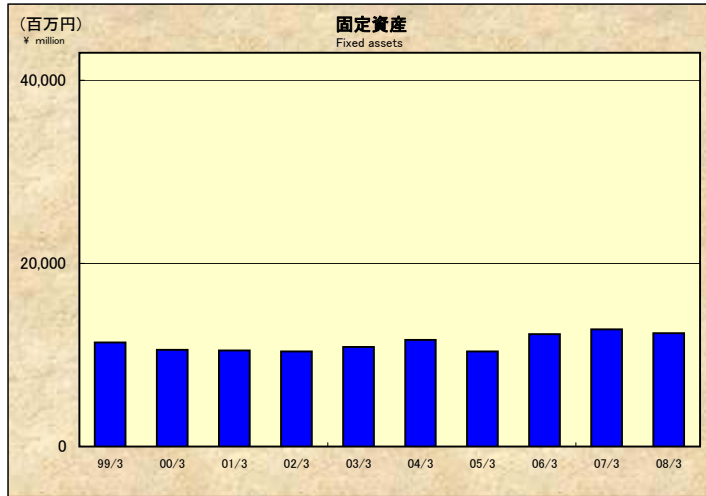


B/S
(貸借対照表)
Balance Sheets
資産の部②

連結
Consolidated

Million yen
(百万円)

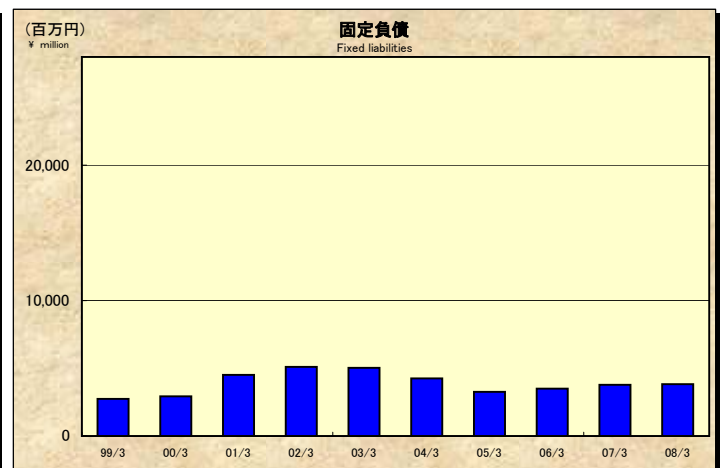
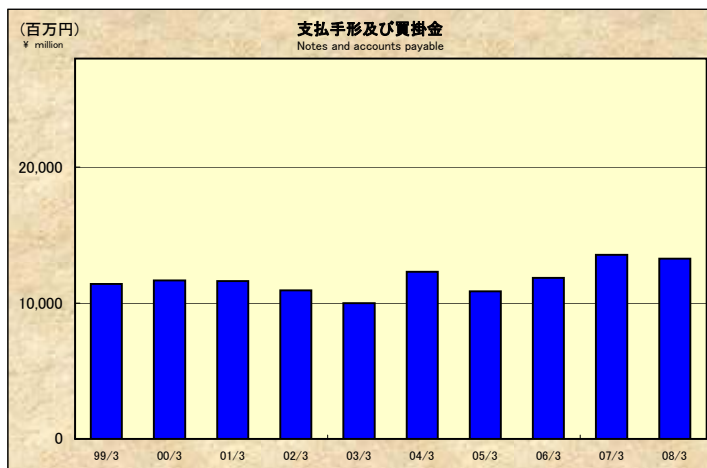
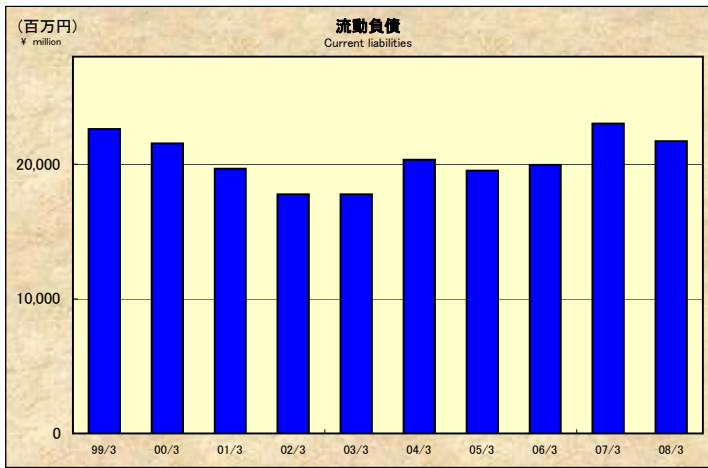
Account titles	Period	06/3	07/3	Increase/ Decrease		08/3	Increase/ Decrease	
				Change 前期差	Change 前期比		Change 前期差	Change 前期比
<資産の部> Assets								
流動資産 Current assets		25,297	29,558	4,261	116.8	29,210	-348	98.8
現金及び預金 Cash and deposits		4,954	5,688	734	114.8	6,280	592	110.4
受取手形及び売掛金 Notes and accounts receivable		11,376	13,468	2,091	118.4	12,158	-1,310	90.3
たな卸資産 Inventories		5,653	6,117	463	108.2	7,309	1,192	119.5
繰延税金資産 Deferred tax assets		471	469	-2	99.5	470	0	100.1
その他 Other current assets		2,885	3,844	959	133.3	3,013	-830	78.4
貸倒引当金 Allowance for doubtful accounts		-43	-29	14	-	-21	7	-
固定資産 Fixed assets		12,261	12,787	526	104.3	12,364	-422	96.7
有形固定資産 Property, plant and equipment		5,384	5,210	-174	96.8	4,812	-397	92.4
無形固定資産 Intangible fixed assets		1,257	1,861	603	148.0	1,873	11	100.6
投資その他の資産 Investments and other assets		5,618	5,715	97	101.7	5,678	-37	99.4
投資有価証券 Investment securities		2,481	2,794	312	112.6	2,589	-204	92.7
長期貸付金 Long-term loans		462	530	67	114.7	445	-85	83.9
長期差入保証金 Long-term rental deposits		1,917	1,860	-56	97.1	1,959	98	105.3
繰延税金資産 Deferred tax assets		342	276	-66	80.7	199	-76	72.2
その他 Other		546	383	-182	66.6	587	224	161.6
貸倒引当金 Allowance for doubtful accounts		-132	-111	20	-	-105	6	-
資産合計 Total assets		37,559	42,345	4,786	112.7	41,574	-770	98.2



Account titles	Period	99/3		00/3		01/3		02/3		03/3		04/3		05/3						
		Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change					
		前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比					
<負債の部> Liabilities																				
流動負債 Current liabilities		22,630	21,545	-1,084	95.2	19,875	-1,870	91.3	17,772	-1,903	90.3	17,771	-0	100.0	20,343	2,571	114.5	19,541	-801	96.1
支払手形及び買掛金 Notes and accounts payable		11,399	11,657	257	102.3	11,631	-25	99.8	10,944	-686	94.1	10,004	-940	91.4	12,312	2,308	123.1	10,863	-1,449	88.2
短期借入金 Short-term debt		7,686	6,389	-1,296	83.1	4,492	-1,897	70.3	2,623	-1,869	58.4	2,896	272	110.4	3,267	371	112.8	3,357	89	102.7
未払法人税等 Accrued corporate tax, etc.		538	393	-145	73.0	417	24	106.3	432	14	103.6	604	172	139.8	647	42	107.0	805	157	124.3
未払費用 Accrued expenses									1,850			1,702	-147	92.0	2,407	704	141.4	2,141	-265	89.0
その他 Other current liabilities		3,005	3,105	100	103.3	3,133	28	100.9	1,921	-1,212	61.3	2,563	642	133.4	1,708	-855	66.6	2,374	666	139.0
固定負債 Fixed liabilities		2,749	2,930	181	106.6	4,518	1,587	154.2	5,116	597	113.2	5,046	-69	98.6	4,260	-786	84.4	3,272	-987	76.8
長期借入金 Long-term debt		1,831	2,033	202	111.0	3,560	1,527	175.1	4,164	603	117.0	4,448	284	106.8	3,618	-830	81.3	2,458	-1,160	67.9
退職給付引当金 Directors' retirement allowances						2			16	13	702.2	109	92	672.3	212	103	194.5	329	116	155.1
役員退職慰労引当金 Addition to reserve for compensation to retired directors		144	121	-23	83.9	125	3	103.1	156	30	124.7	136	-19	87.4	139	3	102.3	174	35	125.5
その他 Other fixed liabilities		773	776	2	100.3	830	53	106.9	779	-50	93.9	352	-427	45.2	289	-62	82.3	310	20	107.0
負債合計 Total liabilities		25,379	24,476	-903	96.4	24,193	-282	98.8	22,888	-1,305	94.6	22,818	-70	99.7	24,603	1,785	107.8	22,814	-1,788	92.7
少数株主持分 Minority interests			338			398	60	117.8	465	67	116.9	557	91	119.7	626	68	112.3	733	107	117.2
<資本の部> Shareholders' equity																				
資本金 Common stock		2,398	2,398	0	100.0	2,398	0	100.0	2,558	159	106.7	2,558	0	100.0	2,558	0	100.0	2,558	0	100.0
資本剰余金 Paid-in capital		398	398	0	100.0	398	0	100.0	661	263	166.1	661	0	100.0	711	50	107.6	711	0	100.0
利益剰余金 Retained earnings		3,154	3,983	828	126.3	4,792	809	120.3	5,309	516	110.8	6,148	839	115.8	7,448	1,299	121.1	8,608	1,160	115.6
その他有価証券評価差額金 Unrealized gains on securities						13			3	-9	27.3	-11	-14	-	8	19	-	10	2	129.3
為替換算調整勘定 Conversion adjustment						-170			86	256	-	-70	-157	-	-242	-171	-	-263	-21	-
自己株式 Treasury stock									-0			-4	-4	-	-6	-2	-	-9	-2	-
資本合計 Total shareholders' equity		5,951	6,779	828	113.9	7,432	652	109.6	8,618	1,186	116.0	9,281	662	107.7	10,477	1,195	112.9	11,616	1,139	110.9
負債、少数株主持分及び資本合計 Total liabilities, minority interests and shareholders' equity		31,331	31,594	263	100.8	32,024	430	101.4	31,972	-51	99.8	32,657	684	102.1	35,706	3,049	109.3	35,164	-542	98.5

B/S
(貸借対照表)
Balance Sheets
負債・純資産の部
①

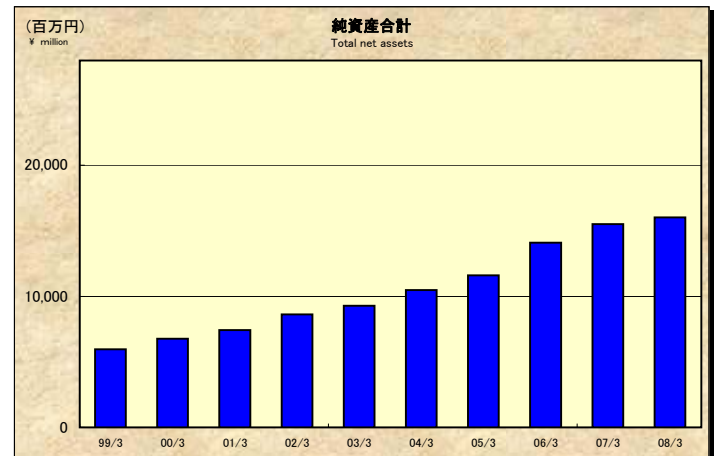
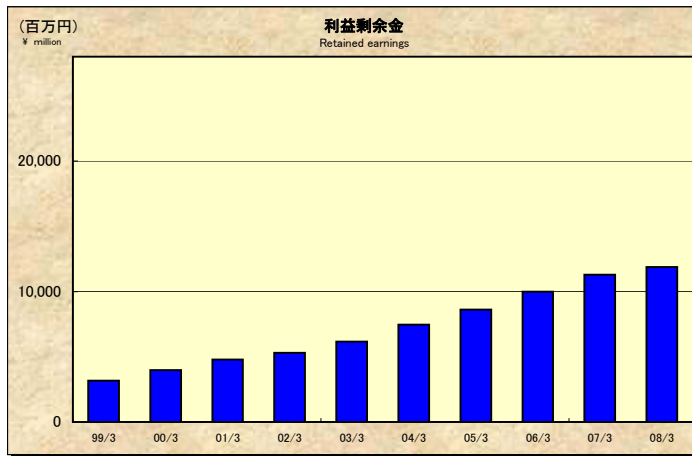
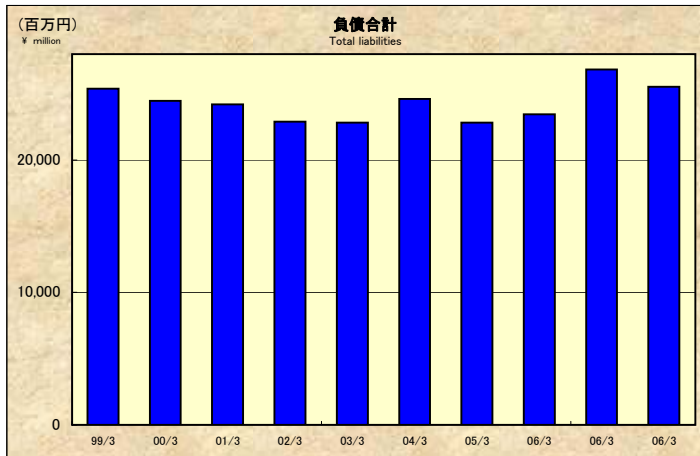
連結
Consolidated



B/S
(貸借対照表)
Balance Sheets
負債・純資産の部
②

連結
Consolidated

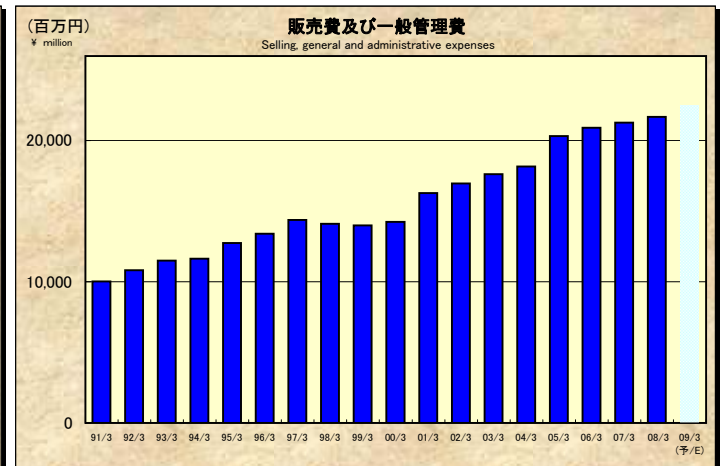
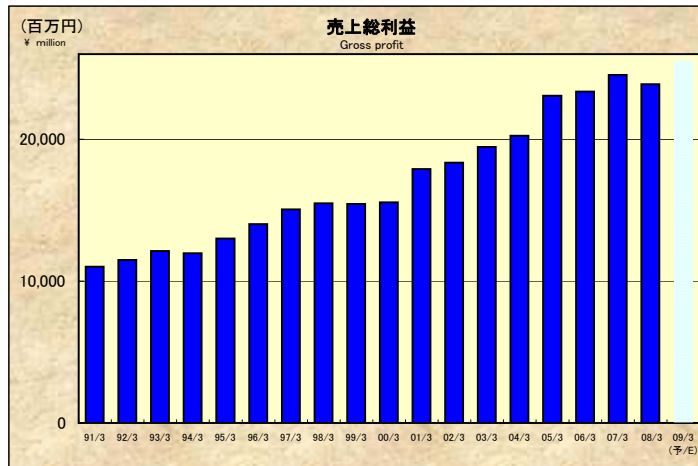
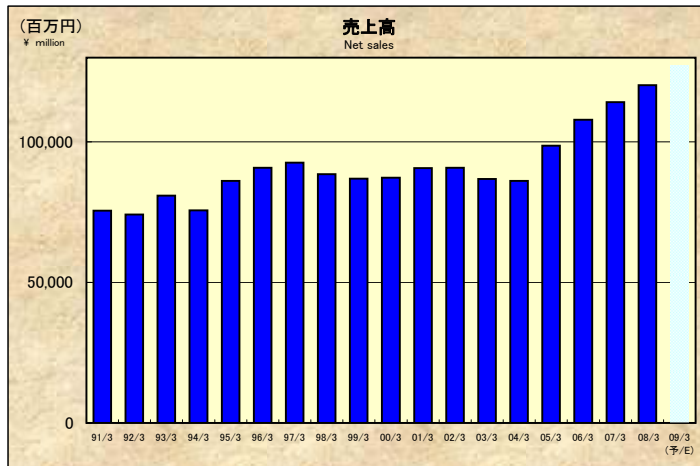
Account titles	Period		Increase/Decrease		Change	08/3		Change
	06/3	07/3	前期差	前期比		前期差	前期比	
<負債の部> Liabilities								
流動負債 Current liabilities	19,957	23,037	3,080	115.4		21,713	-1,324	94.3
支払手形及び買掛金 Notes and accounts payable	11,854	13,561	1,706	114.4		13,259	-301	97.8
短期借入金 Short-term debt	2,999	3,826	827	127.6		3,953	126	103.3
未払法人税等 Accrued corporate tax, etc.	596	684	88	114.8		413	-270	60.4
未払費用 Accrued expenses	2,267	2,407	140	106.2		2,255	-152	93.7
その他 Other current liabilities	2,239	2,557	317	114.2		1,831	-725	71.6
固定負債 Fixed liabilities	3,500	3,792	292	108.3		3,828	35	100.9
長期借入金 Long-term debt	2,549	2,963	413	116.2		2,970	7	100.3
退職給付引当金 Directors' retirement allowances	283	112	-170	39.8		30	-82	27.1
役員退職慰労引当金 Addition to reserve for compensation to retired directors	185	195	9	105.0		176	-18	90.5
その他 Other fixed liabilities	481	521	39	108.3		650	129	124.8
負債合計 Total liabilities	23,457	26,830	3,372	114.4		25,542	-1,288	95.2
<純資産の部> Net assets								
株主資本 Shareholder's equity	13,253	14,550	1,297	109.8		15,144	594	104.1
資本金 Common stock	2,558	2,558	0	100.0		2,558	0	100.0
資本剰余金 Paid-in capital	711	711	0	100.0		711	0	100.0
利益剰余金 Retained earnings	9,992	11,289	1,297	113.0		11,885	595	105.3
自己株式 Treasury stock	-9	-9	-0	—		-10	-1	—
評価・換算差額等 Evaluation and conversion figures	-32	24	57	—		-97	-122	—
少数株主持分 Minority interests	881	940	59	106.7		986	45	104.8
純資産合計 Total net assets	14,101	15,515	1,414	110.0		16,032	517	103.3
負債・純資産合計 Total liabilities and net assets	37,559	42,345	4,786	112.7		41,574	-770	98.2



Account titles	Period	91/3	92/3	93/3	94/3	95/3	96/3	Increase/Decrease		97/3	Increase/Decrease		98/3	Increase/Decrease		99/3	Increase/Decrease		00/3	Increase/Decrease		01/3	Increase/Decrease	
								前	期		前	期		前	期		前	期		前	期		前	期
								差	比		差	比		差	比		差	比		差	比		差	比
売上高 Net sales		75,495	74,136	80,894	75,672	86,175	90,802	4,627	105.4	92,630	1,827	102.0	88,547	-4,082	95.6	86,971	-1,576	98.2	87,236	264	100.3	90,733	3,497	104.0
売上総利益 Gross profit		11,014	11,498	12,126	11,969	13,000	14,023	1,023	107.9	15,043	1,020	107.3	15,488	444	103.0	15,437	-50	99.7	15,561	123	100.8	17,901	2,339	115.0
販売費及び一般管理費 Selling, general and administrative expenses		10,017	10,830	11,513	11,644	12,756	13,400	643	105.0	14,378	978	107.3	14,107	-271	98.1	14,000	-106	99.2	14,249	249	101.8	16,292	2,043	114.3
人件費 Personal expenses		4,115	3,607	3,737	3,702	4,073	4,235	161	104.0	4,544	309	107.3	4,512	-31	99.3	4,092	-419	90.7	5,543	1,450	135.4	5,866	323	105.8
賃借料 Rent expenses		1,470	1,566	1,650	1,900	2,112	2,204	91	104.3	2,314	109	105.0	2,524	210	109.1	2,519	-5	99.8	2,585	66	102.6	3,508	922	135.7
減価償却費 Depreciation		174	176	197	229	228	214	-14	93.8	225	11	105.5	219	-6	97.0	192	-26	87.9	188	-3	97.9	302	114	160.4
荷造運送費 Packing and transportation expenses				1,271	1,328	1,430	1,309	-120	91.6	1,386	76	105.8	1,250	-135	90.2	1,195	-55	95.6	1,220	25	102.1	1,170	-49	95.9
その他 Other expenses		4,257	5,480	4,656	4,483	4,912	5,436	524	110.7	5,907	471	108.7	5,600	-307	94.8	6,000	400	107.1	4,711	-1,289	78.5	5,444	732	115.6
営業利益 Operating income		996	667	612	325	243	623	379	256.0	664	41	106.7	1,381	716	207.7	1,436	55	104.0	1,311	-125	91.3	1,608	296	122.6
営業外収益 Non-Operating income		284	404	273	254	259	181	-77	69.9	160	-20	88.8	222	61	138.5	383	160	172.2	465	82	121.5	316	-149	68.0
営業外費用 Non-Operating expenses		883	655	450	415	370	309	-60	83.6	346	37	112.2	321	-25	92.6	330	9	102.9	420	89	127.1	175	-244	41.9
経常利益 Ordinary income		398	416	435	163	132	495	362	373.8	478	-16	96.7	1,282	803	267.8	1,490	207	116.2	1,357	-132	91.1	1,749	391	128.9
特別利益 Extraordinary profit		46	78	445	134	5	54	48	979.5	702	648	1,296.1	244	-457	34.9	21	-223	8.8	219	197	1,017.8	232	13	106.1
特別損失 Extraordinary loss			24	28	125	56	49	-7	87.6	1,091	1,041	2,203.4	1,189	97	109.0	332	-856	28.0	395	63	119.1	134	-261	33.9
税金等調整前当期純利益 Net income before adjustment of taxes, etc.		444	470	852	172	81	499	418	613.8	90	-409	18.0	338	248	375.5	1,179	840	348.7	1,180	1	100.2	1,847	666	156.5
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes		524	371	493	260	274	353	78	128.5	181	-172	51.3	374	193	207.0	673	298	179.8	705	31	104.7	847	142	120.2
法人税等調整額 Deferred income taxes																			-138			-27	111	-
少数株主利益(控除) Minority interest in income of consolidated subsidiaries		-213	-162	-26	-301	-344	-63	280	-	-58	5	-	23	82	-	55	31	233.3	1	-54	1.9	80	79	7,575.8
当期純利益 Net income		133	260	386	213	150	210	59	139.6	-32	-243	-	-60	-27	-	449	510	-	613	163	136.4	947	333	154.4

P/L①
(損益計算書)
Income Statements

連結
Consolidated

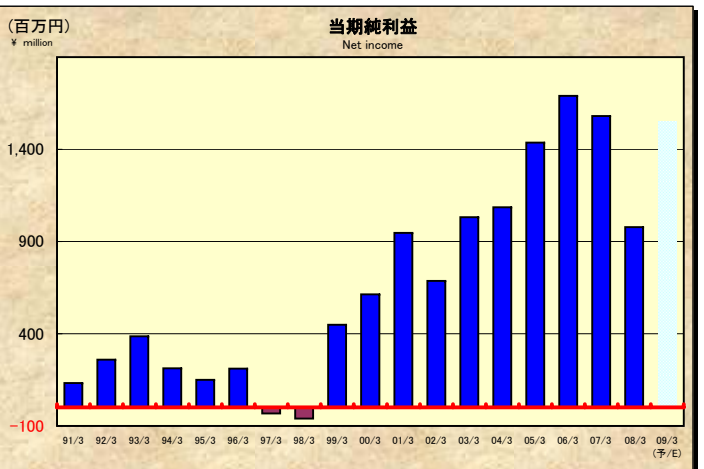
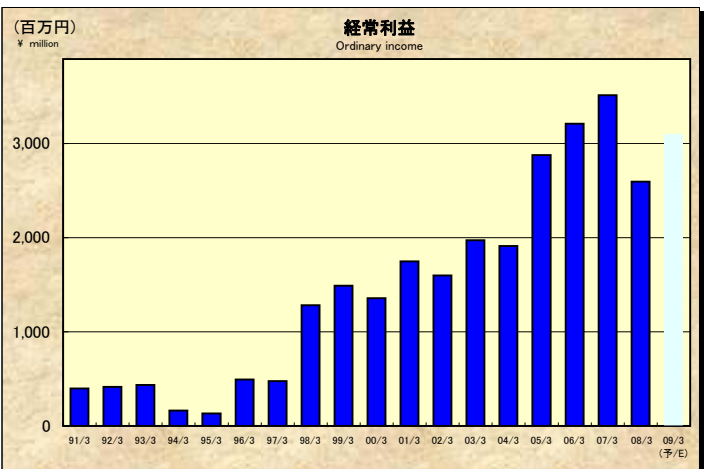
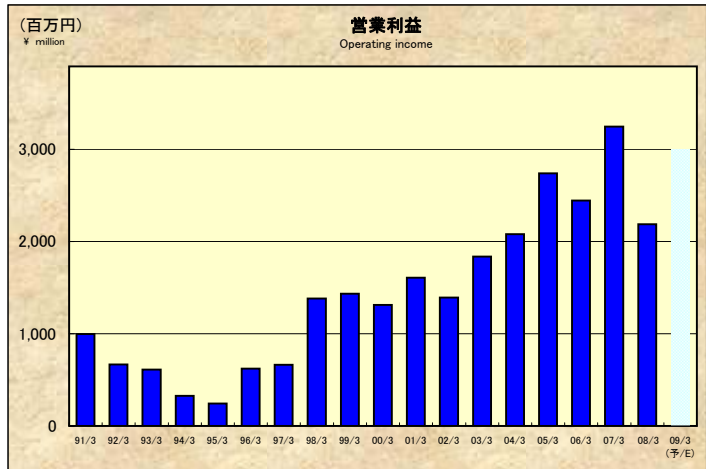


Million yen
(百万円、%)

Account titles	Period			02/3			03/3			04/3			05/3			06/3			07/3			08/3			09/3		
	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	
売上高 Net sales	90,801	67	100.1	86,867	-3,934	95.7	86,089	-777	99.1	98,622	12,533	114.6	107,952	9,329	109.5	114,133	6,181	105.7	120,228	6,094	105.3	127,000	6,771	105.6			
売上総利益 Gross profit	18,355	454	102.5	19,464	1,108	106.0	20,244	780	104.0	23,073	2,828	114.0	23,356	282	101.2	24,530	1,174	105.0	23,869	-661	97.3	25,500	1,630	106.8			
販売費及び一般管理費 Selling, general and administrative expenses	16,960	668	104.1	17,627	666	103.9	18,163	535	103.0	20,332	2,168	111.9	20,911	579	102.9	21,284	372	101.8	21,680	395	101.9	22,500	819	103.8			
人件費 Personal expenses	6,646	779	113.3	6,860	214	103.2	7,255	395	105.8	8,063	807	111.1	8,228	164	102.0	8,339	111	101.4	8,401	61	100.7						
賃借料 Rent expenses	3,574	66	101.9	3,881	306	108.6	3,757	-123	96.8	4,532	775	120.6	4,689	156	103.5	4,784	94	102.0	4,757	-26	99.4						
減価償却費 Depreciation	309	7	102.3	350	41	113.3	351	0	100.1	378	27	107.9	374	-3	99.0	396	21	105.8	715	319	180.5						
荷造運送費 Packing and transportation expenses	1,097	-73	93.8	987	-109	90.0	1,059	71	107.2	1,075	15	101.5	1,048	-26	97.5	971	-77	92.6	971	0	100.0						
その他 Other expenses	5,332	-111	97.9	5,547	214	104.0	5,739	192	103.5	6,281	541	109.4	6,570	288	104.6	6,792	222	103.4	6,834	41	100.6						
営業利益 Operating income	1,394	-213	86.7	1,836	441	131.7	2,081	245	113.3	2,741	660	131.7	2,444	-297	89.2	3,246	801	132.8	2,188	-1,057	67.4	3,000	811	137.1			
営業外収益 Non-Operating income	333	16	105.3	294	-38	88.3	321	26	109.0	349	28	108.8	878	528	251.2	461	-417	52.5	684	222	148.3						
営業外費用 Non-Operating expenses	129	-46	73.5	155	26	120.2	488	332	314.4	213	-274	43.7	110	-103	51.7	191	80	173.3	276	85	144.4						
経常利益 Ordinary income	1,599	-150	91.4	1,975	376	123.6	1,914	-61	96.9	2,878	963	150.3	3,212	334	111.6	3,516	303	109.4	2,596	-919	73.8	3,100	503	119.4			
特別利益 Extraordinary profit	27	-205	11.8	198	170	725.1	429	231	216.5	253	-175	59.0	148	-104	58.8	28	-120	19.1	43	14	151.9						
特別損失 Extraordinary loss	94	-39	70.4	121	27	129.1	110	-11	90.8	280	169	253.1	192	-88	68.5	378	186	197.2	319	-59	84.2						
税金等調整前当期純利益 Net income before adjustment of taxes, etc.	1,532	-315	82.9	2,052	520	134.0	2,233	180	108.8	2,851	618	127.7	3,169	318	111.2	3,166	-3	99.9	2,320	-845	73.3						
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes	878	31	103.7	1,048	170	119.4	1,207	158	115.2	1,349	141	111.7	1,246	-103	92.4	1,309	62	105.0	997	-311	76.2						
法人税等調整額 Deferred income taxes	-124	-97	-	-159	-35	-	-166	-6	-	-78	87	-	49	128	-	93	44	188.7	180	86	191.8						
少数株主利益(控除) Minority interest in income of consolidated subsidiaries	90	10	113.2	130	39	143.0	106	-23	81.8	144	38	136.2	184	39	127.4	183	-1	99.4	164	-19	89.6						
当期純利益 Net income	686	-260	72.5	1,032	346	150.4	1,085	52	105.1	1,435	350	132.3	1,689	253	117.7	1,579	-109	93.5	978	-601	61.9	1,550	571	158.4			

P/L②
(損益計算書)
Income Statements

連結
Consolidated

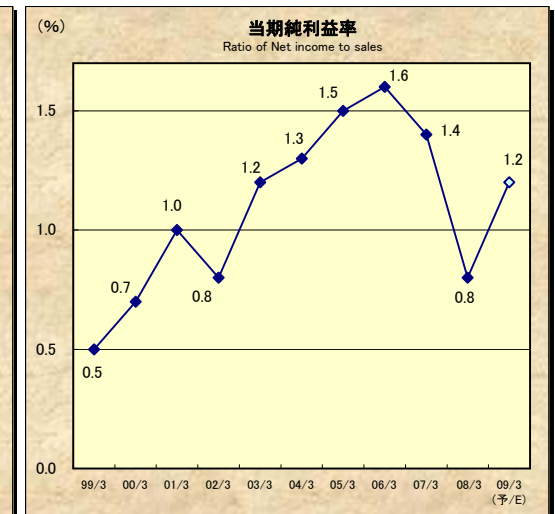
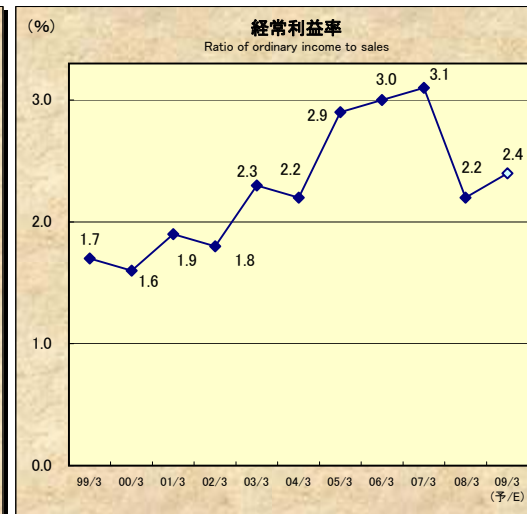
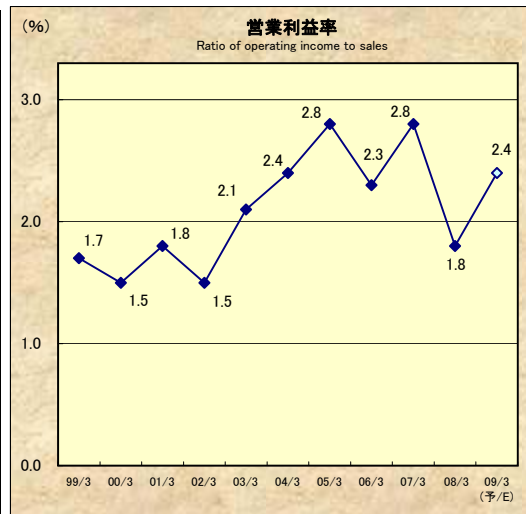
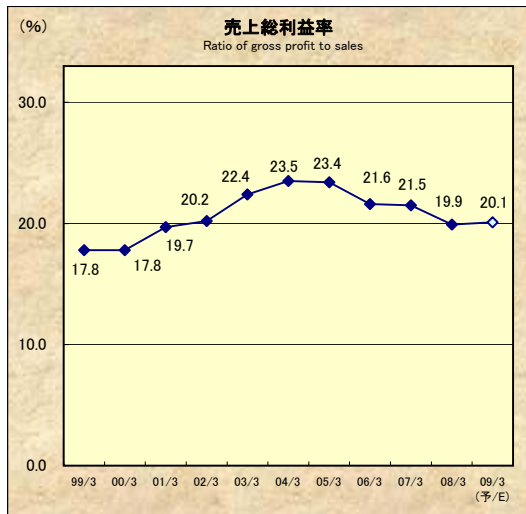


Million yen
(百万円、%)

Account titles	Period	99/3	00/3	01/3	02/3	03/3	Increase/ Decrease	Change	04/3	Increase/ Decrease	Change	05/3	Increase/ Decrease	Change	06/3	Increase/ Decrease	Change	07/3	Increase/ Decrease	Change	08/3	Increase/ Decrease	Change	09/3 (予/E)	Increase/ Decrease	Change
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
売上高 Net sales	①	86,971	87,236	90,733	90,801	86,867	-3,934	95.7	86,089	-777	99.1	98,622	12,533	114.6	107,952	9,329	109.5	114,133	6,181	105.7	120,228	6,094	105.3	127,000	6,771	105.6
売上原価 Cost of sales	②	71,533	71,674	72,832	72,445	67,402	-5,043	93.0	65,845	-1,557	97.7	75,549	9,704	114.7	84,595	9,046	112.0	89,602	5,007	105.9	96,359	6,756	107.5	101,500	5,140	105.3
原価率 Cost to sales	② ①	82.2	82.2	80.3	79.8	77.6	-2.2	97.2	76.5	-1.1	98.6	76.6	0.1	100.1	78.4	1.8	102.3	78.5	0.1	100.1	80.1	1.6	102.0	79.9	-0.2	99.8
売上総利益 Gross profit	③	15,437	15,561	17,901	18,355	19,464	1,108	106.0	20,244	780	104.0	23,073	2,828	114.0	23,356	282	101.2	24,530	1,174	105.0	23,869	-661	97.3	25,500	1,630	106.8
売上総利益率 Ratio of gross profit to sales	③ ①	17.8	17.8	19.7	20.2	22.4	2.2	110.9	23.5	1.1	104.9	23.4	-0.1	99.6	21.6	-1.8	92.3	21.5	-0.1	99.5	19.9	-1.6	92.6	20.1	0.2	101.0
販売費及び一般管理費 Selling, general and administrative expenses	④	14,000	14,249	16,292	16,960	17,627	666	103.9	18,163	535	103.0	20,332	2,168	111.9	20,911	579	102.9	21,284	372	101.8	21,680	395	101.9	22,500	819	103.8
販管費率 SG&A Expenses to Sales	④ ①	16.1	16.3	18.0	18.7	20.3	1.6	108.6	21.1	0.8	103.9	20.6	-0.5	97.6	19.4	-1.2	94.2	18.6	-0.8	95.9	18.0	-0.6	96.8	17.7	-0.3	98.3
営業利益 Operating income	⑤	1,436	1,311	1,608	1,394	1,836	441	131.7	2,081	245	113.3	2,741	660	131.7	2,444	-297	89.2	3,246	801	132.8	2,188	-1,057	67.4	3,000	811	137.1
営業利益率 Ratio of operating income to sales	⑤ ①	1.7	1.5	1.8	1.5	2.1	0.6	140.0	2.4	0.3	114.3	2.8	0.4	116.7	2.3	-0.5	82.1	2.8	0.5	121.7	1.8	-1.0	64.3	2.4	0.6	133.3
経常利益 Ordinary income	⑥	1,490	1,357	1,749	1,599	1,975	376	123.6	1,914	-61	96.9	2,878	963	150.3	3,212	334	111.6	3,516	303	109.4	2,596	-919	73.8	3,100	503	119.4
経常利益率 Ratio of ordinary income to sales	⑥ ①	1.7	1.6	1.9	1.8	2.3	0.5	127.8	2.2	-0.1	95.7	2.9	0.7	131.8	3.0	0.1	103.4	3.1	0.1	103.3	2.2	-0.9	71.0	2.4	0.2	109.1
当期純利益 Net income	⑦	449	613	947	686	1,032	346	150.4	1,085	52	105.1	1,435	350	132.3	1,689	253	117.7	1,579	-109	93.5	978	-601	61.9	1,550	571	158.4
当期純利益率 Ratio of Net income to sales	⑦ ①	0.5	0.7	1.0	0.8	1.2	0.4	150.0	1.3	0.1	108.3	1.5	0.2	115.4	1.6	0.1	106.7	1.4	-0.2	87.5	0.8	-0.6	57.1	1.2	0.4	150.0

利益率
①
Profitability ratios

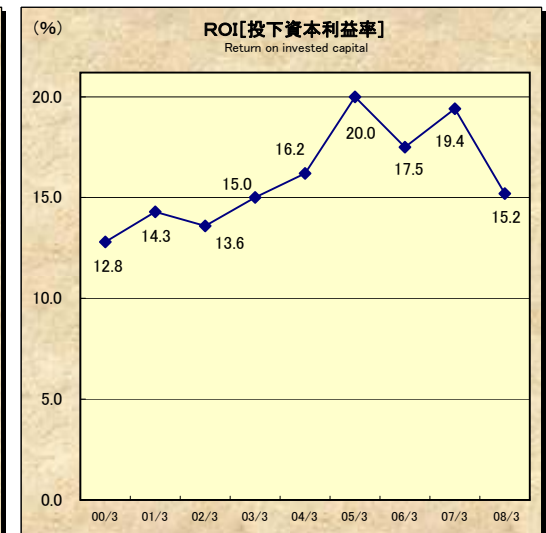
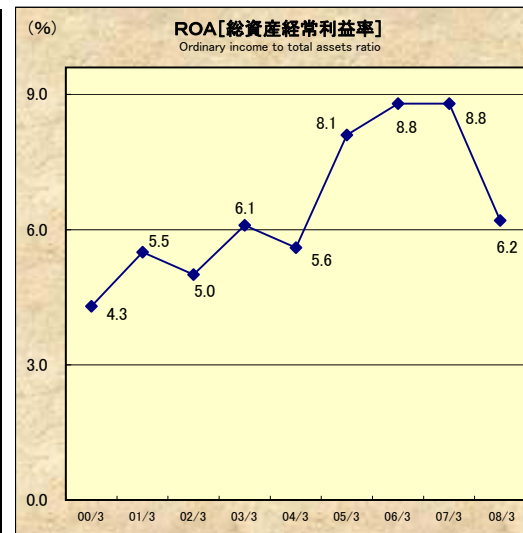
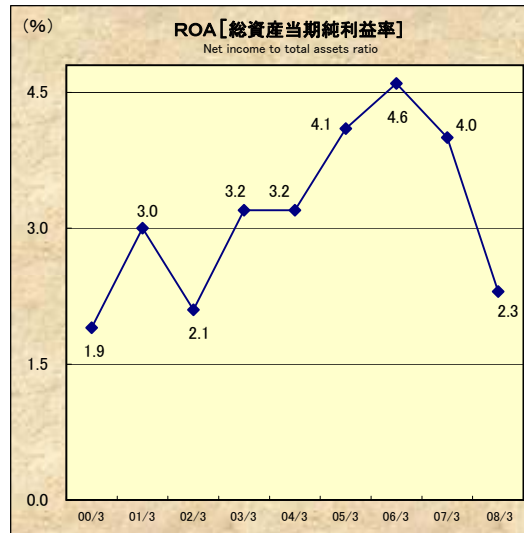
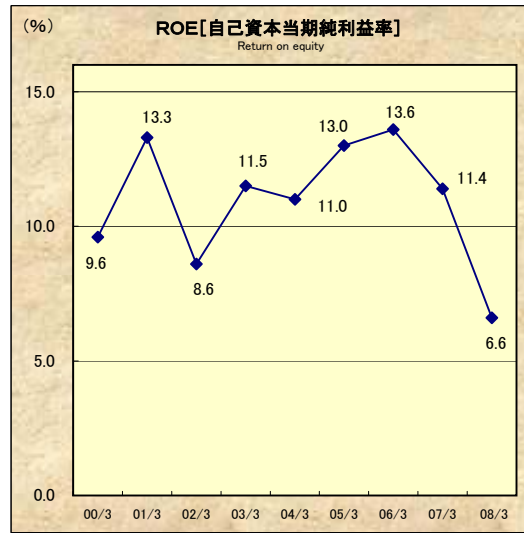
連結
Consolidated



Account titles	Period	00/3	01/3	02/3	03/3	Increase/Decrease		04/3	Increase/Decrease		05/3	Increase/Decrease		06/3	Increase/Decrease		07/3	Increase/Decrease		08/3	Increase/Decrease	
						前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比			
営業利益 Operating income	①	1,311	1,608	1,394	1,836	441	131.7	2,081	245	113.3	2,741	660	131.7	2,444	-297	89.2	3,246	801	132.8	2,188	-1,057	67.4
経常利益 Ordinary income	②	1,357	1,749	1,599	1,975	376	123.6	1,914	-61	96.9	2,878	963	150.3	3,212	334	111.6	3,516	303	109.4	2,596	-919	73.8
当期純利益 Net income	③	613	947	686	1,032	346	150.4	1,085	52	105.1	1,435	350	132.3	1,689	253	117.7	1,579	-109	93.5	978	-601	61.9
期中平均自己資本 Average total equity	④	6,365	7,106	8,025	8,950	924	111.5	9,879	929	110.4	11,046	1,167	111.8	12,420	1,373	112.4	13,899	1,479	111.9	14,810	911	106.6
期中平均総資産 Average total assets	⑤	31,462	31,809	31,998	32,315	316	101.0	34,181	1,866	105.8	35,435	1,253	103.7	36,364	928	102.6	39,954	3,590	109.9	41,960	2,005	105.0
設備投資額 Capital expenditure	⑥	287	561	1,674	1,674	0	100.0	1,055	-619	63.0	819	-235	77.7	1,992	1,172	243.1	1,476	-516	74.1	1,060	-415	71.8
減価償却費 Depreciation	⑦	618	605	665	662	-2	99.6	637	-25	96.2	634	-3	99.5	696	62	109.9	759	62	109.0	1,111	352	146.4
有利子負債 Interest-bearing debt	⑧	8,773	8,403	7,137	7,695	557	107.8	6,886	-808	89.5	5,816	-1,070	84.5	5,548	-267	95.4	6,790	1,241	122.4	6,924	134	102.0
ROE [自己資本当期純利益率] Return on equity	③/④	9.6	13.3	8.6	11.5	2.9	133.7	11.0	-0.5	95.7	13.0	2.0	118.2	13.6	0.6	104.6	11.4	-2.2	83.8	6.6	-4.8	57.9
ROA [総資産当期純利益率] Net income to total assets ratio	③/⑤	1.9	3.0	2.1	3.2	1.1	152.4	3.2	0.0	100.0	4.1	0.9	128.1	4.6	0.5	112.2	4.0	-0.6	87.0	2.3	-1.7	57.5
ROA [総資産経常利益率] Ordinary income to total assets ratio	②/⑤	4.3	5.5	5.0	6.1	1.1	122.0	5.6	-0.5	91.8	8.1	2.5	144.6	8.8	0.7	108.6	8.8	0.0	100.0	6.2	-2.6	70.5
ROI [投下資本利益率] Return on invested capital	(①+⑦)/(④+⑧)	12.8	14.3	13.6	15.0	1.4	110.3	16.2	1.2	108.0	20.0	3.8	123.5	17.5	-2.5	87.5	19.4	1.9	110.9	15.2	-4.2	78.4

利益率
②
Profitability ratios

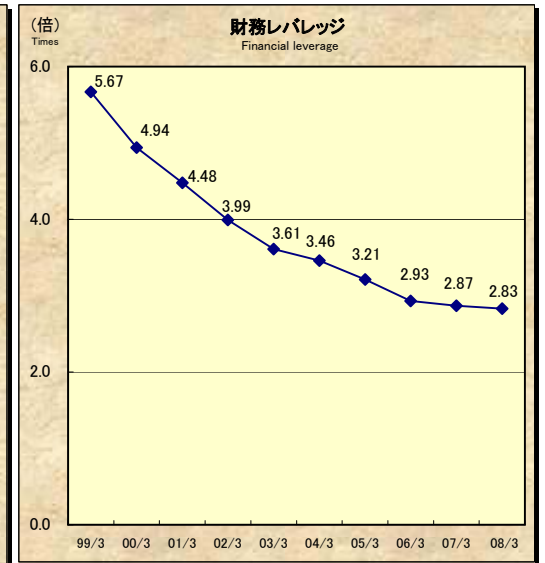
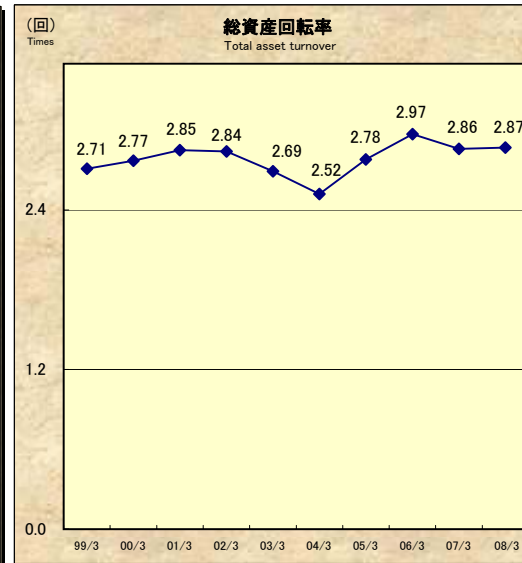
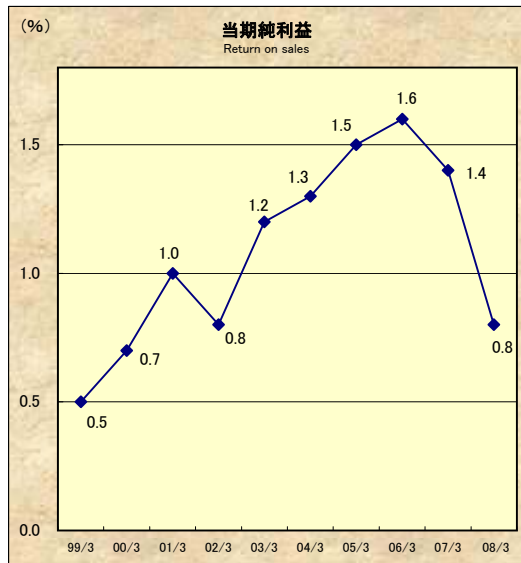
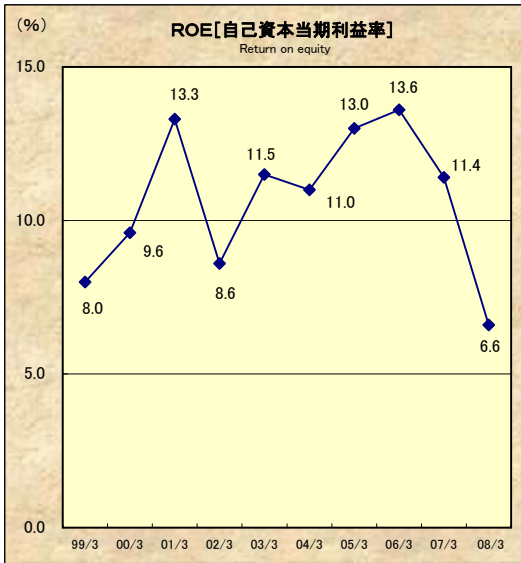
連結
Consolidated



Account titles	Period	99/3	00/3	01/3	02/3	03/3	Increase/Decrease		04/3	Increase/Decrease		05/3	06/3		07/3		08/3						
							前期差	前期比		前期差	前期比		前期差	前期比	前期差	前期比							
売上高 Net sales	①	86,971	87,236	90,733	90,801	86,867	-3,934	95.7	86,089	-777	99.1	98,622	12,533	114.6	107,952	9,329	109.5	114,133	6,181	105.7	120,228	6,094	105.3
当期純利益 Net income	②	449	613	947	686	1,032	346	150.4	1,085	52	105.1	1,435	350	132.3	1,689	253	117.7	1,579	-109	93.5	978	-601	61.9
期中平均自己資本 Average total equity	③	5,652	6,365	7,106	8,025	8,950	924	111.5	9,879	929	110.4	11,046	1,167	111.8	12,420	1,373	112.4	13,899	1,479	111.9	14,810	911	106.6
期中平均総資産 Average total assets	④	32,060	31,462	31,809	31,998	32,315	316	101.0	34,181	1,866	105.8	35,435	1,253	103.7	36,364	928	102.6	39,954	3,590	109.9	41,960	2,005	105.0
ROE [自己資本当期利益率] Return on equity	② ③	8.0	9.6	13.3	8.6	11.5	2.9	133.7	11.0	-0.5	95.7	13.0	2.0	118.2	13.6	0.6	104.6	11.4	-2.2	83.8	6.6	-4.8	57.9
当期純利益率 Return on sales	② ①	0.5	0.7	1.0	0.8	1.2	0.4	150.0	1.3	0.1	108.3	1.5	0.2	115.4	1.6	0.1	106.7	1.4	-0.2	87.5	0.8	-0.6	57.1
総資産回転率 Total asset turnover	① ④	2.71	2.77	2.85	2.84	2.69	-0.15	94.7	2.52	-0.17	93.7	2.78	0.26	110.3	2.97	0.19	106.8	2.86	-0.11	96.3	2.87	0.01	100.3
財務レバレッジ Financial leverage	④ ③	5.67	4.94	4.48	3.99	3.61	-0.38	90.5	3.46	-0.15	95.8	3.21	-0.25	92.8	2.93	-0.28	91.3	2.87	-0.06	98.0	2.83	-0.04	98.6

ROEの
分解
The determinants
of ROE

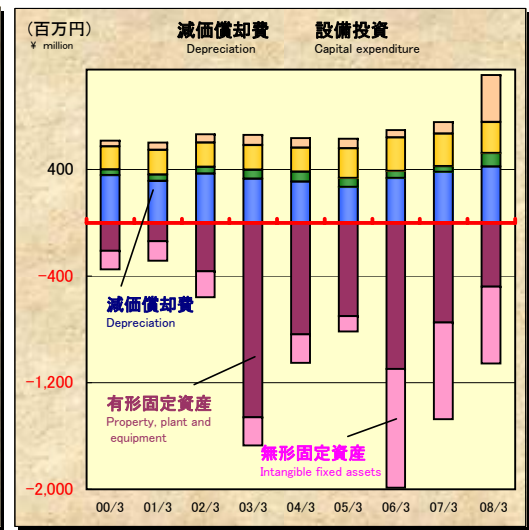
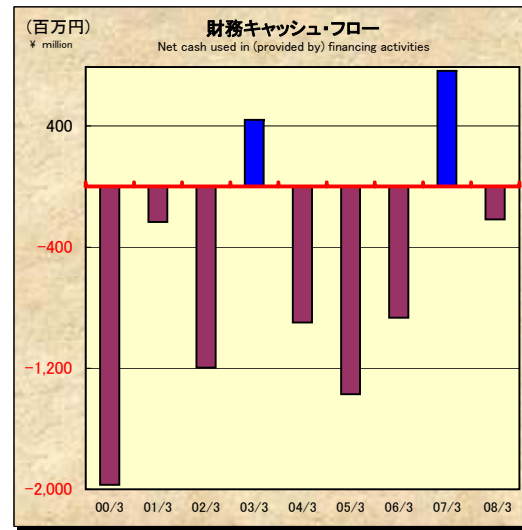
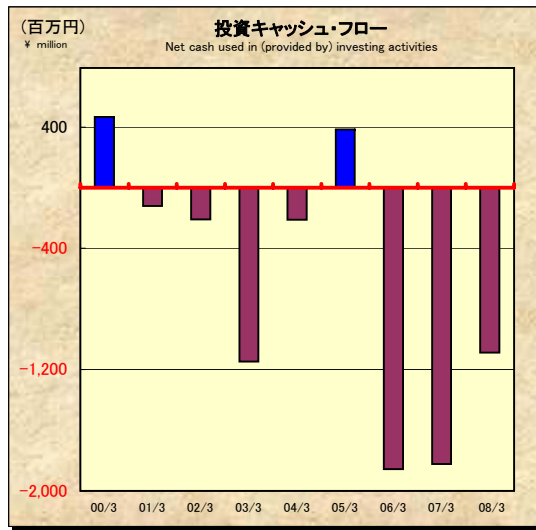
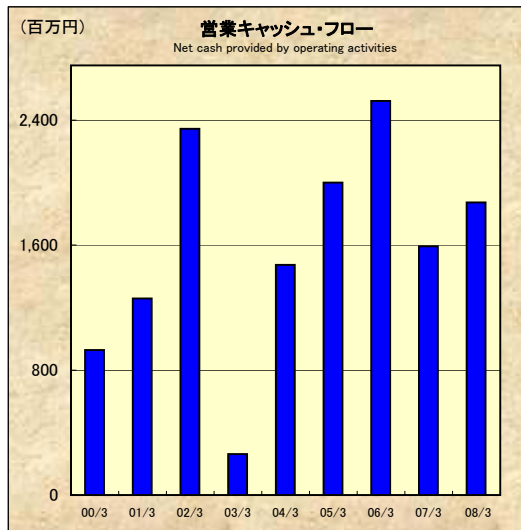
連結
Consolidated



Account titles	Period	00/3		01/3		02/3		Increase/Decrease		Change		03/3		Increase/Decrease		Change		04/3		Increase/Decrease		Change		05/3		Increase/Decrease		Change		06/3		Increase/Decrease		Change		07/3		Increase/Decrease		Change		08/3		Increase/Decrease		Change	
		前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比						
営業キャッシュ・フロー Net cash provided by operating activities	①	928	1,258	2,345	1,086	186.4	262	-2,083	11.2	1,474	1,212	562.6	2,001	526	135.7	2,522	521	126.0	1,593	-928	63.2	1,872	278	117.5																							
減価償却費 Depreciation		618	605	665	60	110.0	662	-2	99.6	637	-25	96.2	634	-3	99.5	696	62	109.9	759	62	109.0	1,111	352	146.4																							
航空関連事業 Aviation-related business		357	314	369	55	117.5	330	-39	89.4	308	-22	93.1	269	-38	87.4	336	66	124.8	380	44	113.3	422	42	111.0																							
生活関連事業 Lifestyle services business		43	47	50	2	105.3	69	18	137.8	75	5	108.6	66	-8	89.3	53	-13	79.5	44	-8	83.7	101	56	227.3																							
顧客サービス事業 Customer services business		174	186	184	-2	98.7	183	-1	99.4	181	-1	99.1	224	42	123.6	252	28	112.6	245	-6	97.3	233	-12	95.1																							
全社 Unallocated		42	55	61	5	109.3	79	18	130.4	72	-6	91.3	73	0	101.0	54	-18	74.6	87	33	160.5	353	265	402.2																							
投資キャッシュ・フロー Net cash used in (provided by) investing activities	②	467	-120	-209	-88	-	-1,146	-937	-	-211	935	-	385	597	-	-1,856	-2,242	-	-1,823	33	-	-1,088	734	-																							
設備投資(固定資産取得) Capital expenditure (Payments for acquisition of fixed assets)	③+④	-351	-287	-561	-274	-	-1,674	-1,113	-	-1,055	619	-	-819	235	-	-1,992	-1,172	-	-1,476	516	-	-1,060	415	-																							
有形固定資産の取得 Payments for acquisition of property, plant and equipment	③	-211	-139	-363	-224	-	-1,459	-1,095	-	-836	622	-	-699	136	-	-1,096	-397	-	-748	348	-	-478	269	-																							
無形固定資産の取得 Payments for acquisition of intangible fixed assets	④	-140	-147	-197	-50	-	-215	-17	-	-218	-2	-	-119	98	-	-895	-775	-	-727	167	-	-581	146	-																							
財務キャッシュ・フロー Net cash used in (provided by) financing activities		-1,970	-233	-1,196	-963	-	442	1,638	-	-899	-1,341	-	-1,371	-471	-	-866	505	-	765	1,631	-	-216	-981	-																							
現金及び現金同等物の期末残高 Cash and cash equivalents at end of the fiscal year		2,059	2,972	3,967	995	133.5	3,523	-444	88.8	4,106	582	116.5	5,134	1,028	125.1	4,946	-187	96.3	5,646	699	114.1	6,174	528	109.4																							
フリーキャッシュ・フロー Free cash flow	①+②	1,395	1,138	2,136	997	187.7	-884	-3,020	-	1,263	2,148	-	2,387	1,123	188.9	665	-1,721	27.9	-229	-895	-	783	1,013	-																							

キャッシュ
・フロー
Cash flows

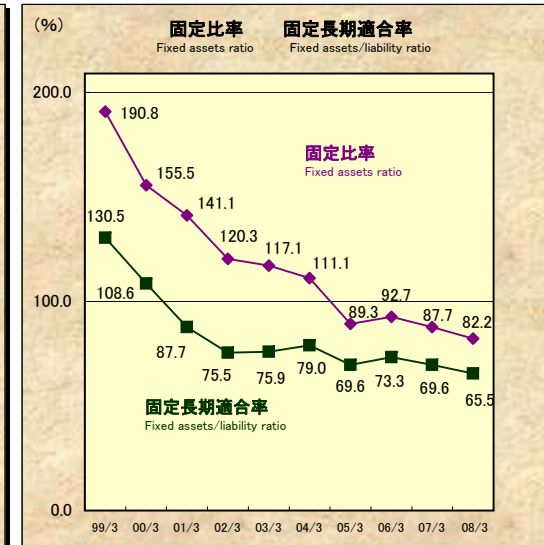
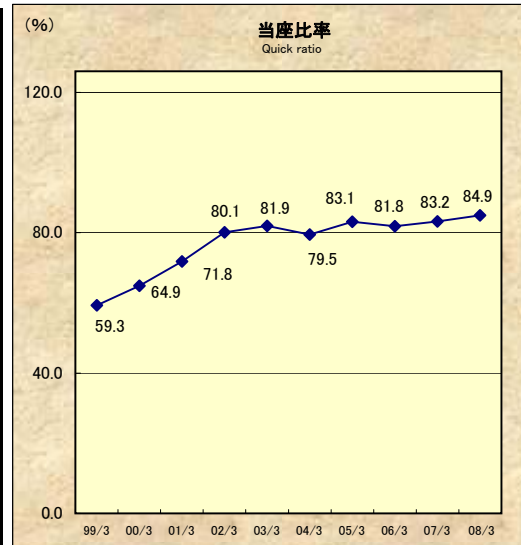
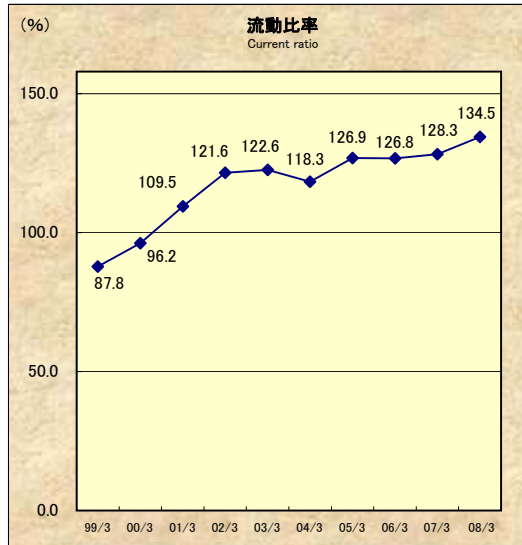
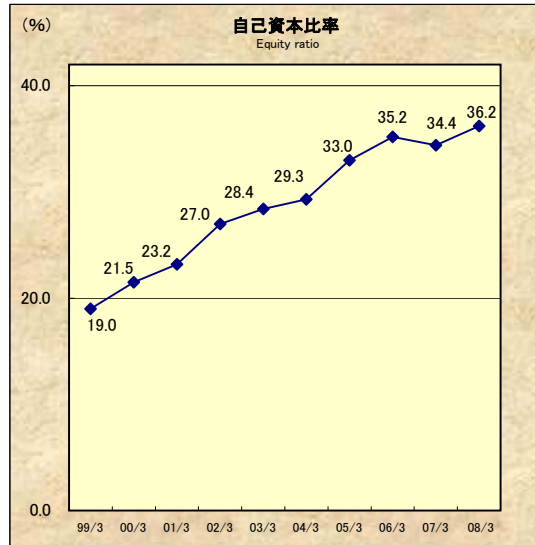
連結
Consolidated



Account titles	Period	99/3	00/3	01/3	02/3	03/3	Increase/ Decrease	Change	04/3	Increase/ Decrease	Change	05/3	Increase/ Decrease	Change	06/3	Increase/ Decrease	Change	07/3	Increase/ Decrease	Change	08/3	Increase/ Decrease	Change
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
期末総資産 Total assets	①	31,331	31,594	32,024	31,972	32,657	684	102.1	35,706	3,049	109.3	35,164	-542	98.5	37,563	2,398	106.8	42,345	4,782	112.7	41,574	-770	98.2
期末自己資本 Total equity	②	5,951	6,779	7,432	8,618	9,281	662	107.7	10,477	1,195	112.9	11,616	1,139	110.9	13,224	1,608	113.8	14,574	1,350	110.2	15,046	471	103.2
現金及び預金 Cash and deposits	③	2,815	2,763	3,175	4,133	3,546	-586	85.8	4,130	583	116.4	5,218	1,088	126.3	4,954	-264	94.9	5,688	734	114.8	6,280	592	110.4
受取手形及び売掛金 Notes and accounts receivable-trade	④	10,598	11,211	10,958	10,109	11,007	897	108.9	12,042	1,035	109.4	11,013	-1,028	91.5	11,376	362	103.3	13,468	2,091	118.4	12,158	-1,310	90.3
流動資産 Current assets	⑤	19,880	20,727	21,540	21,603	21,784	180	100.8	24,068	2,284	110.5	24,795	726	103.0	25,302	507	102.0	29,558	4,256	116.8	29,210	-348	98.8
流動負債 Current liabilities	⑥	22,630	21,545	19,675	17,772	17,771	-0	100.0	20,343	2,571	114.5	19,541	-801	96.1	19,957	415	102.1	23,037	3,080	115.4	21,713	-1,324	94.3
固定資産 Fixed assets	⑦	11,355	10,544	10,483	10,368	10,872	503	104.9	11,638	765	107.0	10,369	-1,268	89.1	12,261	1,891	118.2	12,787	526	104.3	12,364	-422	96.7
固定負債 Fixed liabilities	⑧	2,749	2,930	4,518	5,116	5,046	-69	98.6	4,260	-786	84.4	3,272	-987	76.8	3,500	227	106.9	3,792	292	108.3	3,828	35	100.9
自己資本比率 Equity ratio	②/①	19.0	21.5	23.2	27.0	28.4	1.4	105.2	29.3	0.9	103.2	33.0	3.7	112.6	35.2	2.2	106.7	34.4	-0.8	97.7	36.2	1.8	105.2
流動比率 Current ratio	⑤/⑥	87.8	96.2	109.5	121.6	122.6	1.0	100.8	118.3	-4.3	96.5	126.9	8.6	107.3	126.8	-0.1	99.9	128.3	1.5	101.2	134.5	6.2	104.8
当座比率 Quick ratio	(③+④)/⑥	59.3	64.9	71.8	80.1	81.9	1.8	102.2	79.5	-2.4	97.1	83.1	3.6	104.5	81.8	-1.3	98.4	83.2	1.4	101.7	84.9	1.7	102.0
固定比率 Fixed assets ratio	⑦/②	190.8	155.5	141.1	120.3	117.1	-3.2	97.3	111.1	-6.0	94.9	89.3	-21.8	80.4	92.7	3.4	103.8	87.7	-5.0	94.6	82.2	-5.5	93.7
固定長期適合率 Fixed assets/liability ratio	⑦/(②+⑧)	130.5	108.6	87.7	75.5	75.9	0.4	100.5	79.0	3.1	104.1	69.6	-9.4	88.1	73.3	3.7	105.3	69.6	-3.7	95.0	65.5	-4.1	94.1

安全性
Stability

連結
Consolidated

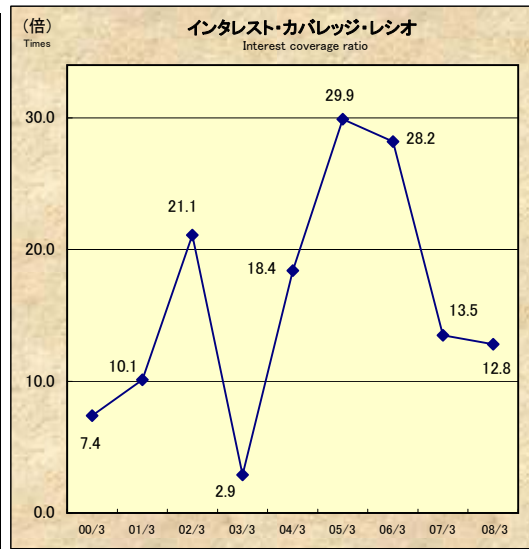
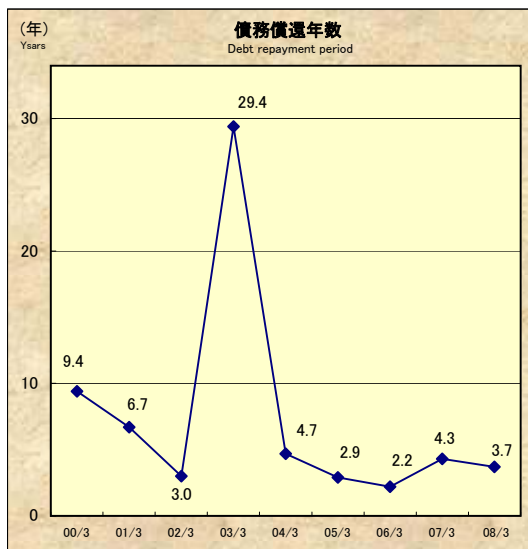
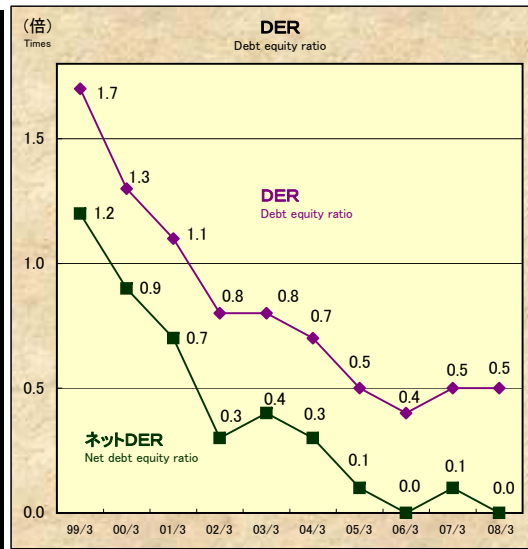
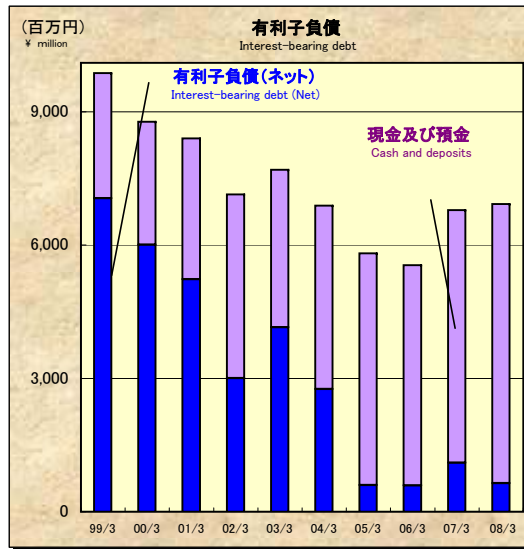


Million yen Times Years
(百万円、%、倍、年)

Account titles	Period	99/3	00/3	01/3	02/3	03/3	Increase/ Decrease	Change	04/3	Increase/ Decrease	Change	05/3	Increase/ Decrease	Change	06/3	Increase/ Decrease	Change	07/3	Increase/ Decrease	Change	08/3	Increase/ Decrease	Change
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
期末自己資本 Total equity	①	5,951	6,779	7,432	8,618	9,281	662	107.7	10,477	1,195	112.9	11,616	1,139	110.9	13,224	1,608	113.8	14,574	1,350	110.2	15,046	471	103.2
現金及び預金 Cash and deposits	②	2,815	2,763	3,175	4,133	3,546	-586	85.8	4,130	583	116.4	5,218	1,088	126.3	4,954	-264	94.9	5,688	734	114.8	6,280	592	110.4
短期借入金 Short-term debt	③	7,686	6,389	4,492	2,623	2,896	272	110.4	3,267	371	112.8	3,357	89	102.7	2,999	-358	89.3	3,826	827	127.6	3,953	126	103.3
長期借入金 Long-term debt	④	1,831	2,033	3,560	4,164	4,448	284	106.8	3,618	-830	81.3	2,458	-1,160	67.9	2,549	90	103.7	2,963	413	116.2	2,970	7	100.3
社債 Bonds	⑤	350	350	350	350	350	0	100.0	0	-350	0.0	0	0	-	0	0	-	0	0	-	0	0	-
営業キャッシュフロー Net cash provided by operating activities	⑥		928	1,258	2,345	262	-2,083	11.2	1,474	1,212	562.6	2,001	526	135.7	2,522	521	126.0	1,593	-928	63.2	1,872	278	117.5
有利子負債 Interest-bearing debt	③+④+⑤	9,867	8,773	8,403	7,137	7,695	557	107.8	6,886	-808	89.5	5,816	-1,070	84.5	5,548	-267	95.4	6,790	1,241	122.4	6,924	134	102.0
有利子負債(ネット) Interest-bearing debt (Net)	(③+④+⑤)-②	7,052	6,009	5,227	3,004	4,148	1,144	138.1	2,756	-1,392	66.4	597	-2,159	21.7	594	-3	99.5	1,101	507	185.3	643	-458	58.4
DER Debt equity ratio	$\frac{③+④+⑤}{①}$	1.7	1.3	1.1	0.8	0.8	0.0	100.0	0.7	-0.1	87.5	0.5	-0.2	71.4	0.4	-0.1	80.0	0.5	0.1	125.0	0.5	0.0	100.0
ネットDER Net debt equity ratio	$\frac{③+④+⑤-②}{①}$	1.2	0.9	0.7	0.3	0.4	0.1	133.3	0.3	-0.1	75.0	0.1	-0.2	33.3	0.0	-0.1	0.0	0.1	0.1	168.1	0.0	-0.1	56.6
債務償還年数 Debt repayment period	$\frac{③+④+⑤}{⑥}$		9.4	6.7	3.0	29.4	26.4	980.0	4.7	-24.7	16.0	2.9	-1.8	61.7	2.2	-0.7	75.9	4.3	2.1	195.5	3.7	-0.6	86.0
利息の支払額 Interest paid	⑦		125	124	111	90	-20	81.5	80	-10	88.5	66	-13	83.5	89	22	133.9	118	28	132.2	145	27	123.1
インタレスト・カバレッジ・レシオ Interest coverage ratio	$\frac{⑥}{⑦}$		7.4	10.1	21.1	2.9	-18.2	13.7	18.4	15.5	634.5	29.9	11.5	162.5	28.2	-1.7	94.3	13.5	-14.7	47.9	12.8	-0.7	94.8

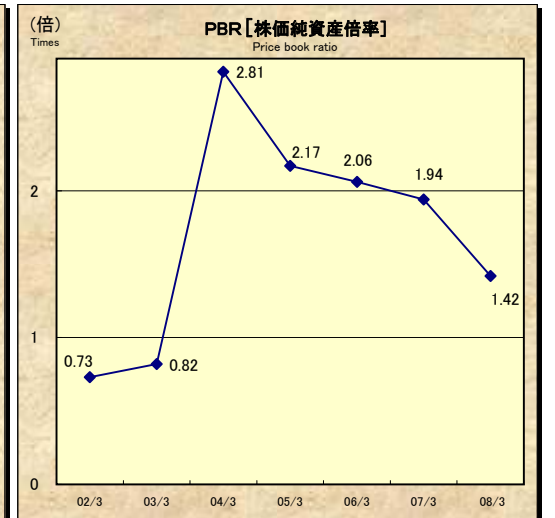
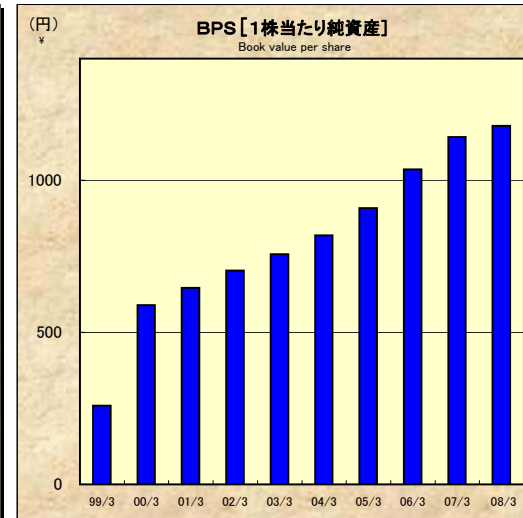
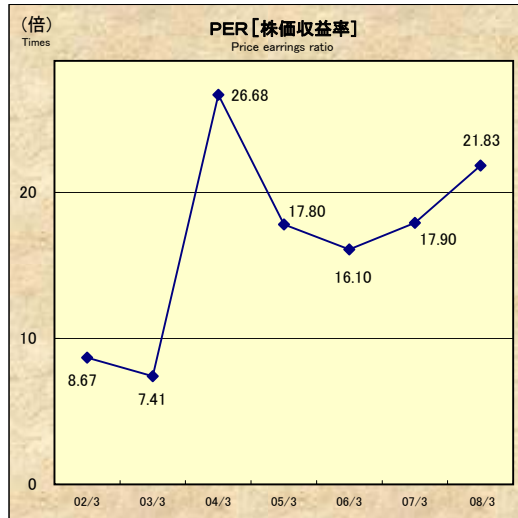
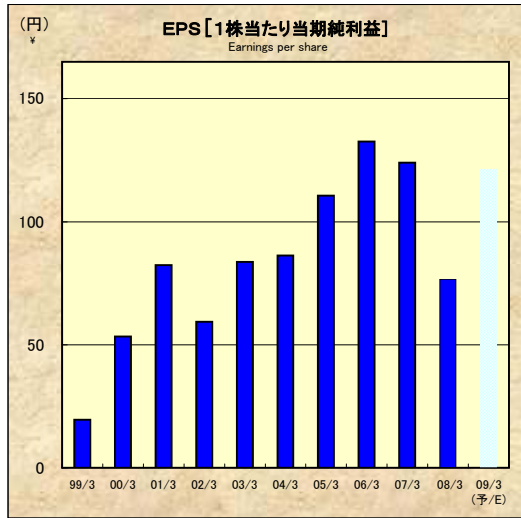
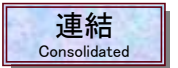
負債
Liabilities

連結
Consolidated



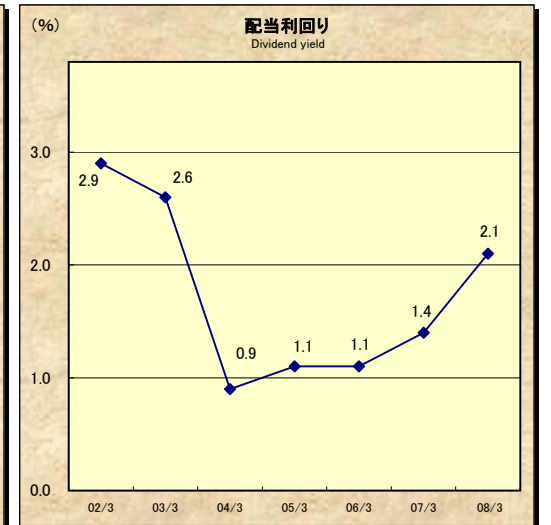
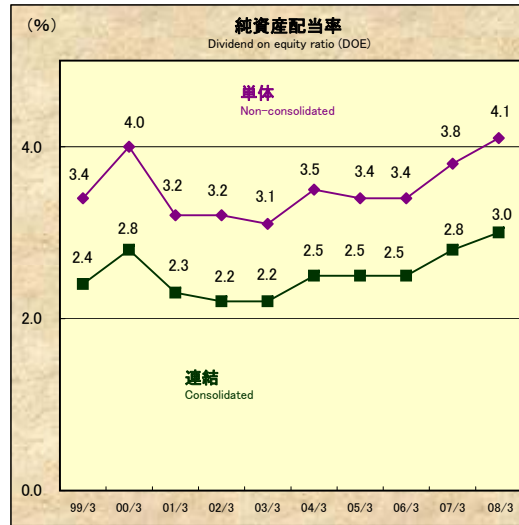
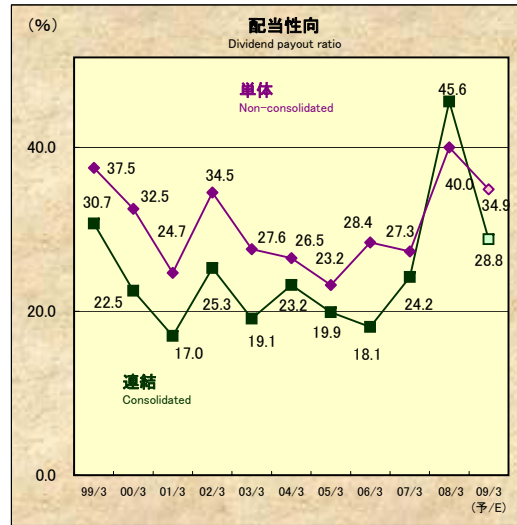
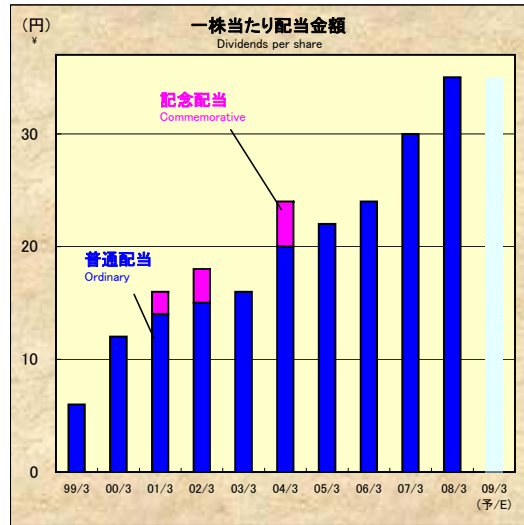
Account titles	Period	99/3	00/3	01/3	02/3	03/3	04/3	05/3	Increase/Decrease		06/3	Increase/Decrease		07/3	Increase/Decrease		08/3	Increase/Decrease		09/3 (予/E)	Increase/Decrease	
									前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比			
当期純利益 Net income	①	449	613	947	686	1,032	1,085	1,435	350	132.3	1,689	253	117.7	1,579	-109	93.5	978	-601	61.9	1,550	571	158.4
普通株主に帰属しない金額 Sum not belonging to shareholders	②					9	19	24	4	125.1	-2	-26	-	-2	0	-						
普通株式に係る当期純利益 Net income available to shareholders of shares of common stock	①-②	449	613	947	686	1,023	1,066	1,411	345	132.4	1,691	280	119.8	1,582	-109	93.5	978	-604	61.8	1,550	571	158.4
期中平均株式総数(千株) Average number of outstanding shares (Th)	③	23,000	11,500	11,500	11,565	12,239	12,367	12,761	394	103.2	12,760	-0	100.0	12,760	-0	100.0	12,760	-0	100.0	12,759	-1	100.0
普通株式に係る期末自己資本 Total shareholders' equity available to shareholders of shares of common stock	④	5,951	6,779	7,432	8,618	9,265	10,453	11,588	1,134	110.9	13,221	1,633	114.1	14,574	1,353	110.2	15,046	471	103.2			
期末発行済株式総数(千株) Outstanding shares at year-end (Th)	⑤	23,000	11,500	11,500	12,249	12,239	12,761	12,760	-1	100.0	12,760	-0	100.0	12,760	-0	100.0	12,759	-1	100.0	12,759	0	100.0
期末株価(円) Stock price at year end (Yen)	⑥				515	620	2,300	1,969	-331	85.6	2,135	166	108.4	2,220	85	104.0	1,674	-546	75.4			
EPS [1株当たり当期純利益] Earnings per share (Yen) (円)	(①-②) / ③	19.55	53.34	82.38	59.38	83.82	86.21	110.62	24.41	128.3	132.57	21.95	119.8	124.01	-8.56	93.5	76.68	-47.33	61.8	121.47	44.79	158.4
PER [株価収益率] Price earnings ratio	⑥ / EPS				8.67	7.41	26.68	17.80	-8.88	66.7	16.10	-1.70	90.4	17.90	1.80	111.2	21.83	3.93	122.0			
BPS [1株当たり純資産](円) Book value per share (Yen)	④ / ⑤	258.74	589.54	646.28	703.63	757.02	819.13	908.11	88.98	110.9	1,036.14	128.03	114.1	1,142.19	106.05	110.2	1,179.21	37.02	103.2			
PBR [株価純資産倍率] Price book ratio	⑥ / BPS				0.73	0.82	2.81	2.17	-0.64	77.2	2.06	-0.11	94.9	1.94	-0.12	94.2	1.42	-0.52	73.2			

※1999年7月に株式2株を1株に併合
The company made a 1-for-2 reverse split of common stock that was effective on July, 1999.



Account titles	Period	99/3	00/3	01/3	02/3	03/3	04/3	05/3	Increase/Decrease		06/3	Increase/Decrease		07/3	Increase/Decrease		08/3	Increase/Decrease		09/3 (予/E)	Increase/Decrease	
									前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比			
1株当たり配当金額(円) Dividends per share (Yen)		6	12	14	15	16	20	22	2	110.0	24	2	109.1	30	6	125.0	35	5	116.7	35	0	100.0
うち普通配当 Ordinary dividends	①	(6)	(12)	(12)	(12)	(16)	(16)	(22)			(24)			(30)			(35)			(35)		
うち記念配当 Commemorative dividends		(-)	(-)	(2)	(3)	(-)	(4)	(-)			(-)			(-)			(-)			(-)		
EPS [1株当たり当期純利益] Earnings per share (Yen) (円)	連結 Consolidated	19.55	53.34	82.38	59.38	83.82	86.21	110.62	24.41	128.3	132.57	21.95	119.8	124.01	-8.56	93.5	76.68	-47.33	61.8	121.47	44.79	158.4
	単体 Non-consolidated	15.98	36.96	56.79	43.43	58.02	75.38	94.99	19.61	126.0	84.47	-10.52	88.9	109.92	25.45	130.1	87.43	-22.49	79.5	100.22	12.79	114.6
配当性向 Dividend payout ratio	連結 Consolidated	30.7	22.5	17.0	25.3	19.1	23.2	19.9	-3.3	85.8	18.1	-1.8	91.0	24.2	6.1	133.7	45.6	21.4	188.4	28.8	19.8	63.2
	単体 Non-consolidated	37.5	32.5	24.7	34.5	27.6	26.5	23.2	-3.3	87.5	28.4	5.2	122.4	27.3	-1.1	96.1	40.0	12.7	146.5	34.9	5.1	87.3
BPS [1株当たり純資産](円) Book value per share (Yen)	連結 Consolidated	258.74	589.54	646.28	703.63	757.02	819.13	908.11	88.98	110.9	1,036.14	128.03	114.1	1,142.19	106.05	110.2	1,179.21	37.02	103.2			
	単体 Non-consolidated	185.29	413.47	459.41	492.64	534.12	607.78	682.78	75.00	112.3	745.83	63.05	109.2	832.31	86.48	111.6	884.94	52.63	106.3			
期中平均1株当たり 純資産(円) Average book value per share (Yen)	連結 Consolidated	245.75	424.14	617.91	674.96	730.33	788.08	863.62	75.55	109.59	972.13	108.51	112.6	1,089.16	117.04	112.0	1,160.70	71.53	106.6			
	単体 Non-consolidated	178.80	299.38	436.44	476.03	513.38	570.95	645.28	74.33	113.02	714.31	69.03	110.7	789.07	74.76	110.5	858.63	69.56	108.8			
純資産配当率 Dividend on equity ratio (DOE)	連結 Consolidated	2.4	2.8	2.3	2.2	2.2	2.5	2.5	0.0	100.0	2.5	0.0	100.0	2.8	0.3	112.0	3.0	0.2	107.1			
	単体 Non-consolidated	3.4	4.0	3.2	3.2	3.1	3.5	3.4	-0.1	97.1	3.4	0.0	100.0	3.8	0.4	111.8	4.1	0.3	107.9			
期末株価(円) Stock price at year end (Yen)					515	620	2,300	1,969	-331	85.6	2,135	166	108.4	2,220	85	104.0	1,674	-546	75.4			
配当利回り Dividend yield					2.9	2.6	0.9	1.1	0.2	122.2	1.1	0.0	100.0	1.4	0.3	127.3	2.1	0.7	150.0			

※1999年7月に株式2株を1株に併合
The company made a 1-for-2 reverse split of common stock that was effective on July, 1999.

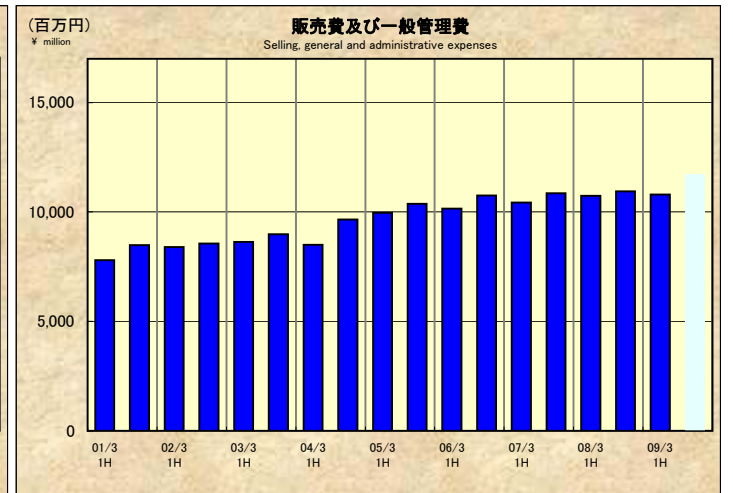
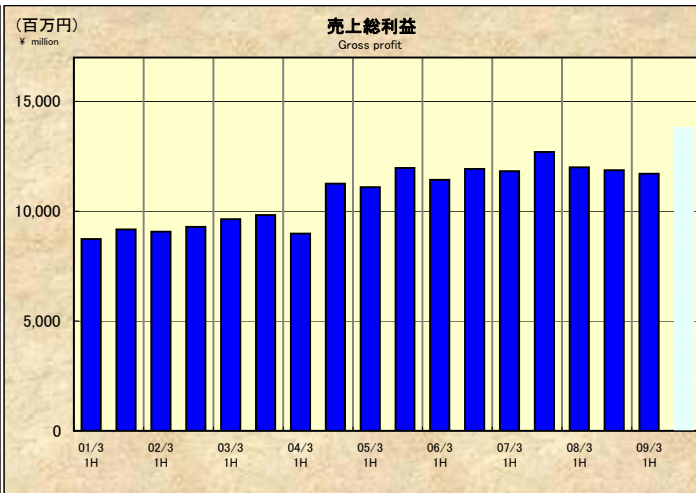
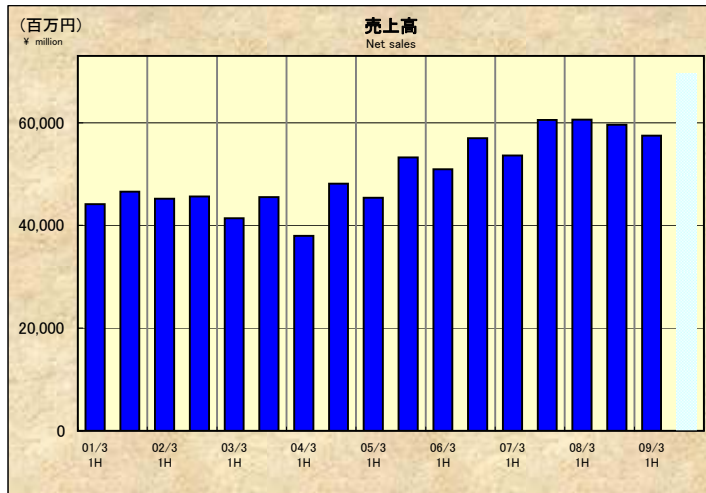


Account titles	01/3		02/3				03/3				04/3				05/3											
	1H	2H	1H	Increase/Decrease		2H	Increase/Decrease		1H	Increase/Decrease		2H	Increase/Decrease		1H	Increase/Decrease		2H	Increase/Decrease							
				Change	前期比		Change	前期比		Change	前期比		Change	前期比		Change	前期比		Change	前期比						
売上高 Net sales	44,147	46,586	45,181	1,034	102.3	45,620	-966	97.9	41,380	-3,800	91.6	45,486	-133	99.7	37,992	-3,387	91.8	48,097	2,610	105.7	45,375	7,382	119.4	53,247	5,150	110.7
売上総利益 Gross profit	8,735	9,166	9,074	338	103.9	9,281	115	101.3	9,638	564	106.2	9,825	543	105.9	8,984	-654	93.2	11,260	1,435	114.6	11,096	2,111	123.5	11,977	716	106.4
販売費及び一般管理費 Selling, general and administrative expenses	7,802	8,490	8,397	595	107.6	8,562	72	100.9	8,637	239	102.8	8,990	427	105.0	8,505	-131	98.5	9,658	667	107.4	9,961	1,455	117.1	10,370	712	107.4
人件費 Personal expenses	2,641	3,224	3,291	649	124.6	3,354	130	104.0	3,430	139	104.2	3,429	74	102.2	3,497	67	102.0	3,757	328	109.6	4,024	526	115.0	4,039	281	107.5
賃借料 Rent expenses	1,739	1,768	1,813	73	104.2	1,761	-7	99.6	1,965	152	108.4	1,915	154	108.8	1,733	-232	88.2	2,024	108	105.7	2,280	547	131.6	2,252	228	111.3
減価償却費 Depreciation	147	155	171	24	116.4	138	-17	89.0	166	-4	97.6	183	45	132.7	171	4	102.7	179	-4	97.6	176	4	102.8	202	22	112.6
荷造運送費 Packing and transportation expenses	554	616	535	-18	96.7	562	-54	91.1	465	-70	86.9	522	-39	93.0	508	43	109.2	550	28	105.4	501	-7	98.6	574	23	104.2
その他 Other expenses	2,719	2,724	2,585	-133	95.1	2,746	21	100.8	2,608	22	100.9	2,939	192	107.0	2,594	-13	99.5	3,145	206	107.0	2,979	385	114.8	3,302	156	105.0
営業利益 Operating income	933	675	676	-256	72.5	718	42	106.4	1,001	325	148.1	834	116	116.2	479	-522	47.8	1,602	767	191.9	1,135	655	236.9	1,606	4	100.3
営業外収益 Non-Operating income	154	162	125	-28	81.5	207	45	128.0	95	-30	75.9	199	-8	95.8	168	73	176.6	152	-46	76.6	145	-23	86.3	204	51	133.7
営業外費用 Non-Operating expenses	139	36	81	-58	58.3	47	11	132.1	267	186	328.7	-112	-160	-	63	-204	23.5	425	537	-	55	-7	87.9	158	-267	37.2
経常利益 Ordinary income	947	801	720	-227	76.0	878	76	109.6	829	108	115.1	1,146	268	130.5	584	-244	70.5	1,329	182	116.0	1,225	640	209.5	1,652	323	124.3
特別利益 Extraordinary profit	95	136	17	-78	18.5	9	-127	7.1	85	68	484.5	112	102	1,166.2	120	35	141.0	308	195	274.1	269	149	223.3	-16	-324	-
特別損失 Extraordinary loss	23	110	53	29	226.9	41	-69	37.1	95	41	177.9	26	-14	65.5	67	-27	70.6	43	16	162.2	23	-43	34.8	256	213	588.9
税金等調整前中間純利益 Net income before adjustment of taxes, etc.	1,019	828	684	-335	67.1	847	19	102.3	819	135	119.7	1,232	385	145.4	638	-181	77.9	1,594	362	129.4	1,471	833	230.5	1,379	-215	86.5
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes	537	309	442	-95	82.3	436	126	140.9	474	32	107.3	573	137	131.6	407	-67	85.8	800	226	139.4	665	257	163.2	683	-116	85.5
法人税等調整額 Deferred income taxes	-46	-	-64	-18	-	-59	-	-	-76	-12	-	-82	-23	-	-72	4	-	-94	-11	-	12	84	-	-91	3	-
少数株主利益(控除) Minority interest in income of consolidated subsidiaries	39	1	41	2	107.0	49	48	4,628.4	80	39	193.2	49	0	100.2	51	-29	63.5	55	5	111.9	78	26	152.4	66	11	121.0
中間純利益 Net income	488	458	265	-223	54.2	421	-36	92.0	340	75	128.6	692	270	164.1	252	-88	73.9	833	141	120.4	715	463	284.0	719	-113	86.4

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Income Statements

連結
Consolidated

半期
Semiannual

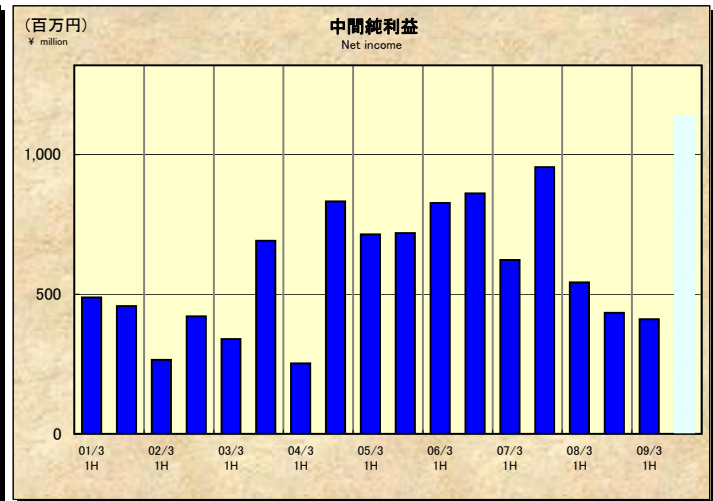
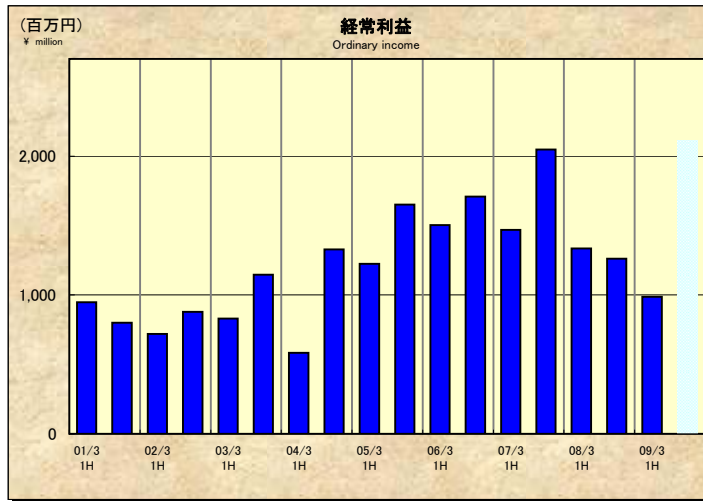
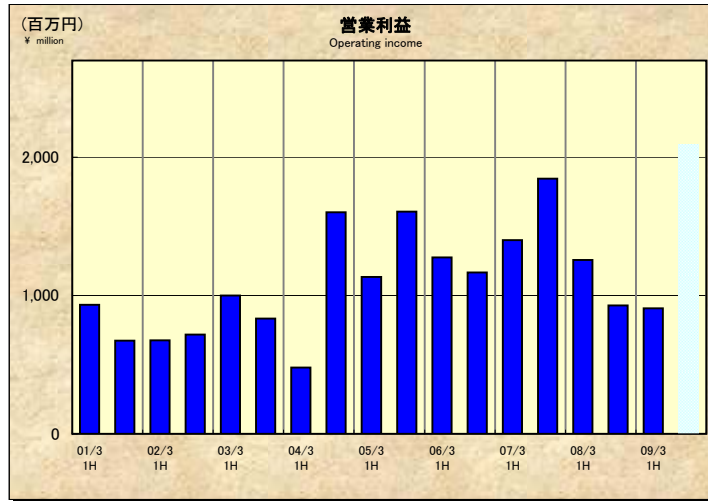


Account titles	06/3			07/3			08/3			09/3														
	1H	Increase/ Decrease	Change	2H	Increase/ Decrease	Change	1H	Increase/ Decrease	Change	2H	Increase/ Decrease	Change												
		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比												
売上高 Net sales	50,943	5,568	112.3	57,008	3,760	107.1	53,609	2,666	105.2	60,523	3,515	106.2	60,623	7,014	113.1	59,604	-919	98.5	57,492	-3,131	94.8	69,507	9,902	116.6
売上総利益 Gross profit	11,435	339	103.1	11,921	-56	99.5	11,828	393	103.4	12,702	781	106.6	11,994	166	101.4	11,874	-827	93.5	11,706	-287	97.6	13,793	1,918	116.2
販売費及び一般管理費 Selling, general and administrative expenses	10,159	198	102.0	10,752	381	103.7	10,427	268	102.6	10,856	104	101.0	10,735	308	103.0	10,944	87	100.8	10,798	62	100.6	11,701	756	106.9
人件費 Personal expenses	4,097	72	101.8	4,131	91	102.3	4,171	73	101.8	4,168	37	100.9	4,189	18	100.4	4,212	43	101.0	4,342	153	103.7			
賃借料 Rent expenses	2,328	48	102.1	2,360	108	104.8	2,383	54	102.3	2,400	39	101.7	2,394	11	100.5	2,362	-38	98.4	2,314	-80	96.7			
減価償却費 Depreciation	26	-149	15.2	347	145	172.1	191	164	714.4	204	-143	58.9	334	142	174.4	381	176	186.1	364	30	109.0			
荷造運送費 Packing and transportation expenses	501	0	100.2	546	-27	95.2	456	-45	91.0	514	-32	94.1	442	-13	97.0	528	14	102.8	502	59	113.5			
その他 Other expenses	3,204	225	107.6	3,365	63	101.9	3,225	20	100.6	3,567	202	106.0	3,374	149	104.6	3,460	-107	97.0	3,274	-100	97.0			
営業利益 Operating income	1,276	140	112.4	1,168	-437	72.7	1,400	124	109.8	1,845	676	157.9	1,258	-142	89.8	929	-915	50.4	907	-350	72.1	2,092	1,162	225.0
営業外収益 Non-Operating income	288	142	197.9	590	386	289.2	148	-139	51.7	312	-277	53.0	195	46	131.2	489	176	156.4	162	-32	83.3			
営業外費用 Non-Operating expenses	59	4	107.3	50	-107	32.2	81	21	136.5	110	59	216.3	118	37	146.5	157	47	142.9	83	-35	70.0			
経常利益 Ordinary income	1,504	279	122.8	1,708	55	103.4	1,468	-36	97.6	2,047	339	119.9	1,335	-133	90.9	1,261	-786	61.6	987	-347	74.0	2,112	850	167.5
特別利益 Extraordinary profit	13	-256	5.0	135	152	—	30	17	227.5	-1	-137	—	39	9	130.2	3	5	—	1	-37	4.8			
特別損失 Extraordinary loss	4	-18	21.0	187	-69	72.8	61	56	1,251.4	317	130	169.6	125	64	205.1	193	-124	60.9	69	-56	55.1			
税金等調整前中間純利益 Net income before adjustment of taxes, etc.	1,513	41	102.8	1,656	277	120.1	1,437	-75	95.0	1,728	72	104.4	1,249	-188	86.9	1,071	-656	62.0	920	-328	73.7			
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes	559	-105	84.1	686	2	100.3	628	68	112.3	680	-6	99.1	404	-224	64.3	593	-86	87.3	450	45	111.4			
法人税等調整額 Deferred income taxes	39	26	319.9	10	101	—	93	54	239.9	0	-10	1.3	210	116	224.5	-30	-30	—	-6	-217	—			
少数株主利益(控除) Minority interest in income of consolidated subsidiaries	86	8	110.9	97	31	146.8	91	4	105.1	92	-5	94.3	90	-0	99.4	73	-18	79.9	66	-24	73.1			
中間純利益 Net income	827	111	115.6	861	141	119.7	623	-203	75.4	955	94	110.9	543	-80	87.1	434	-521	45.5	410	-133	75.5	1,139	704	262.0

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連結
Consolidated

半期
Semiannual

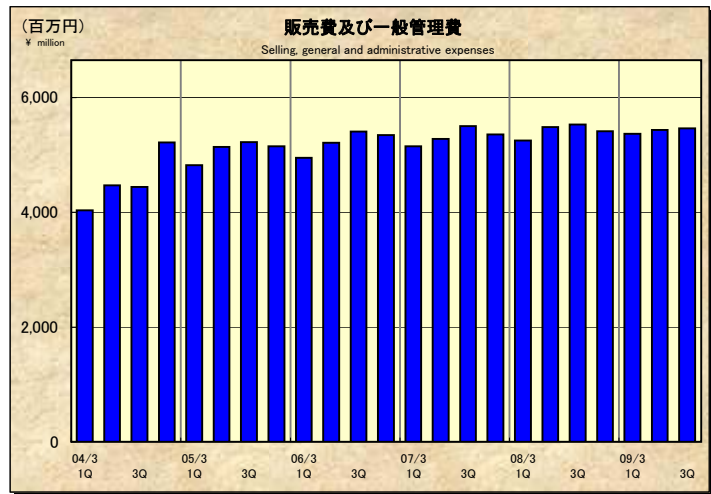
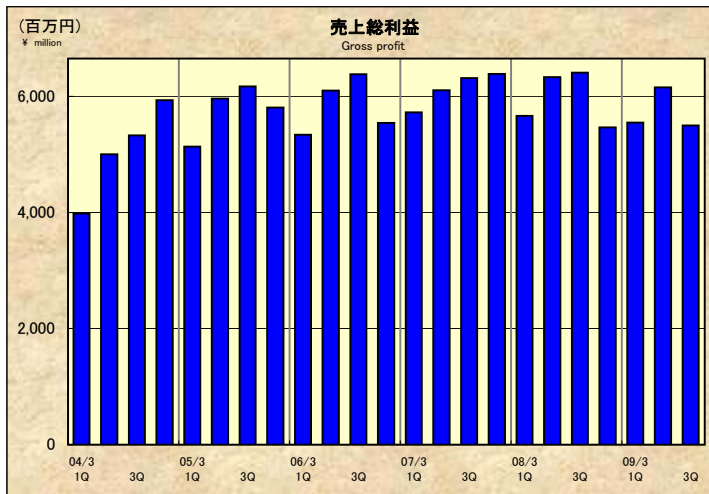
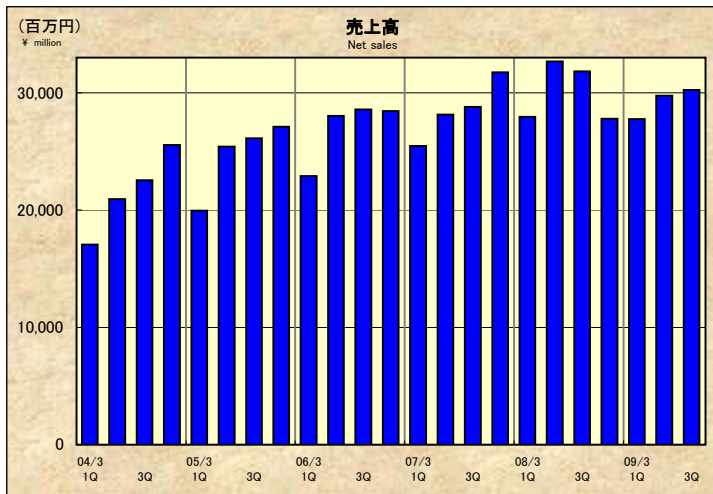


Account titles	04/3				05/3				06/3				07/3											
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															前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比		
売上高 Net sales	17,068	20,924	22,559	25,537	19,957	25,417	26,135	27,112	22,897	28,045	28,566	28,442	25,476	2,578	111.3	28,133	87	100.3	28,789	223	100.8	31,733	3,291	111.6
売上総利益 Gross profit	3,981	5,002	5,328	5,932	5,133	5,963	6,172	5,805	5,337	6,098	6,381	5,539	5,724	386	107.2	6,104	6	100.1	6,314	-66	99.0	6,387	848	115.3
販売費及び一般管理費 Selling, general and administrative expenses	4,034	4,471	4,438	5,219	4,821	5,139	5,220	5,150	4,950	5,209	5,406	5,345	5,150	200	104.1	5,277	67	101.3	5,498	92	101.7	5,358	12	100.2
人件費 Personal expenses	1,751	1,746	1,692	2,065	2,000	2,024	2,008	2,030	2,044	2,052	2,009	2,121	2,100	55	102.7	2,070	18	100.9	2,068	58	102.9	2,100	-20	99.0
賃借料 Rent expenses	796	937	953	1,070	1,083	1,196	1,151	1,101	1,117	1,211	1,198	1,162	1,179	61	105.5	1,204	-6	99.4	1,198	-0	99.9	1,202	40	103.5
減価償却費 Depreciation	85	85	85	93	86	90	93	108	95	-68	253	94	93	-1	98.1	98	166	-	101	-151	40.1	103	8	109.2
その他 Other expenses	1,400	1,701	1,706	1,989	1,651	1,828	1,966	1,910	1,692	2,013	1,945	1,967	1,777	84	105.0	1,904	-109	94.5	2,130	185	109.6	1,951	-15	99.2
営業利益 Operating income	-52	531	889	712	311	823	951	654	387	888	974	193	573	186	148.1	827	-61	93.1	815	-158	83.7	1,029	835	531.1
営業外収益 Non-Operating income	73	95	80	71	58	87	52	151	50	237	88	502	83	33	165.8	65	-172	27.5	118	29	133.8	194	-307	38.7
営業外費用 Non-Operating expenses	28	34	39	385	25	30	29	128	34	25	27	23	32	-2	93.3	49	24	195.8	32	5	119.3	77	54	325.8
経常利益 Ordinary income	-8	592	931	398	344	881	974	678	403	1,101	1,036	671	624	221	155.0	843	-258	76.6	902	-134	87.1	1,145	473	170.5
特別利益 Extraordinary profit	-	-	51	256	88	181	7	-23	10	2	125	10	4	-6	40.3	26	23	1,056.8	0	-125	0.2	-2	-12	-
特別損失 Extraordinary loss	0	67	12	30	14	8	27	229	0	4	6	180	31	30	19,905.8	30	25	637.7	6	-0	96.6	311	130	172.1
税金等調整前四半期純利益 Net income before adjustment of taxes, etc.	-8	646	970	624	417	1,054	954	425	413	1,099	1,155	501	598	184	144.6	839	-260	76.4	896	-259	77.6	832	331	166.1
法人税、住民税及び事業税(税金費用) Corporate income taxes, resident taxes and enterprise taxes	18	389	361	344	204	473	404	188	251	347	530	166	322	70	128.2	400	52	115.2	381	-149	71.8	299	132	179.8
少数株主利益(控除) Minority interest in income of consolidated subsidiaries	7	43	26	28	35	42	47	19	34	52	53	44	48	13	138.9	42	-9	82.5	48	-5	90.3	44	-0	99.1
四半期純利益 Net income	-34	286	581	251	177	538	502	217	127	700	571	290	227	99	178.4	396	-303	56.6	467	-104	81.7	488	198	168.5

P/L①
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Income Statements

連結
Consolidated

四半期
Quarterly

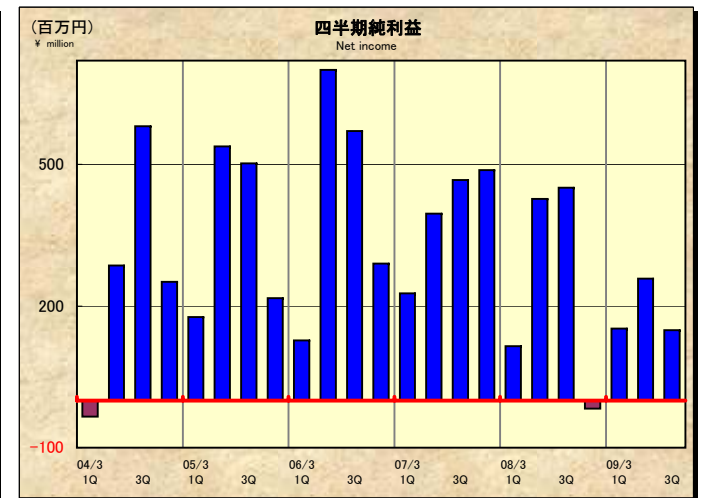
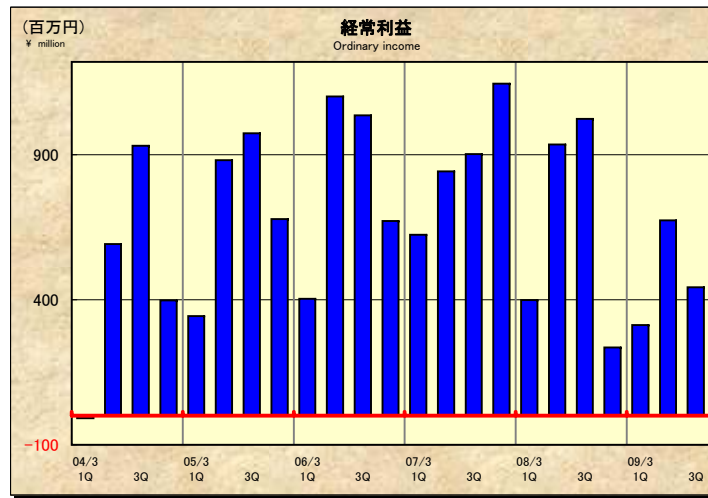
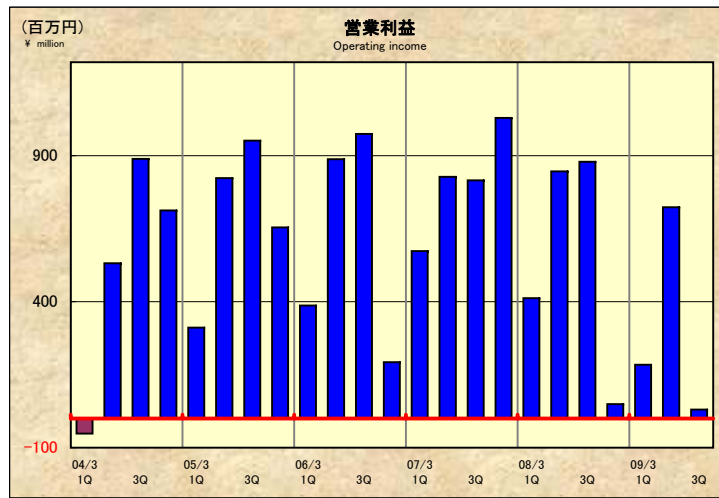


Account titles	08/3												09/3											
	1Q			2Q			3Q			4Q			1Q			2Q			3Q					
	Increase/ Decrease	Change	前期差	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期比	Increase/ Decrease	Change	前期比			
売上高 Net sales	27,954	2,477	109.7	32,669	4,536	116.1	31,814	3,024	110.5	27,789	-3,944	87.6	27,750	-203	99.3	29,742	-2,927	91.0	30,240	-1,574	95.0			
売上総利益 Gross profit	5,663	-60	98.9	6,330	226	103.7	6,410	96	101.5	5,463	-924	85.5	5,549	-113	98.0	6,156	-174	97.2	5,496	-914	85.7			
販売費及び一般管理費 Selling, general and administrative expenses	5,251	100	102.0	5,484	207	103.9	5,530	32	100.6	5,413	55	101.0	5,365	114	102.2	5,433	-51	99.1	5,464	-66	98.8			
人件費 Personal expenses	2,101	0	100.0	2,087	17	100.8	2,110	42	102.1	2,101	0	100.0	2,192	91	104.3	2,150	62	103.0	2,072	-37	98.2			
賃借料 Rent expenses	1,152	-26	97.8	1,242	38	103.2	1,199	1	100.1	1,163	-39	96.7	1,137	-14	98.7	1,176	-65	94.7	1,081	-117	90.2			
減価償却費 Depreciation	162	69	174.4	171	73	174.5	189	87	186.6	191	88	185.6	181	18	111.6	182	11	106.5	186	-2	98.7			
その他 Other expenses	1,834	57	103.2	1,982	78	104.1	2,031	-99	95.3	1,957	5	100.3	1,853	18	101.0	1,922	-59	97.0	2,123	91	104.5			
営業利益 Operating income	412	-161	71.9	846	18	102.3	879	63	107.8	49	-979	4.9	184	-228	44.7	723	-122	85.5	31	-848	3.5			
営業外収益 Non-Operating income	44	-38	53.5	150	85	230.2	177	58	149.6	312	117	160.6	164	120	369.4	-2	-152	-	451	274	255.0			
営業外費用 Non-Operating expenses	57	25	178.0	61	12	125.9	32	0	100.1	125	47	160.6	35	-21	62.8	47	-14	76.7	39	7	122.0			
経常利益 Ordinary income	399	-224	64.0	935	91	110.8	1,024	122	113.6	236	-908	20.7	313	-86	78.3	674	-260	72.1	443	-581	43.3			
特別利益 Extraordinary profit	23	18	523.0	16	-9	64.0	0	0	159.4	3	5	-	2	-20	11.1	-0	-17	-	-0	0	68.3			
特別損失 Extraordinary loss	36	5	116.1	89	59	296.4	80	74	1,331.9	113	-198	36.3	4	-31	12.7	64	-25	72.1	16	-64	20.0			
税金等調整前四半期純利益 Net income before adjustment of taxes, etc.	386	-211	64.7	862	22	102.7	944	48	105.4	127	-705	15.3	311	-75	80.5	608	-253	70.6	427	-517	45.2			
法人税、住民税及び事業税(税金費用) Corporate income taxes, resident taxes and enterprise taxes	233	-89	72.4	381	-18	95.3	447	65	117.3	116	-182	38.9	125	-107	53.8	317	-63	83.3	261	-185	58.4			
少数株主利益(控除) Minority interest in income of consolidated subsidiaries	37	-10	77.8	53	10	123.6	45	-2	95.4	27	-16	63.0	33	-4	88.5	32	-20	62.1	16	-29	36.3			
四半期純利益 Net income	115	-111	50.9	427	31	107.9	451	-15	96.8	-17	-505	-	152	36	131.6	258	-169	60.4	149	-302	33.1			

P/L②
(損益計算書)
Income Statements

連結
Consolidated

四半期
Quarterly



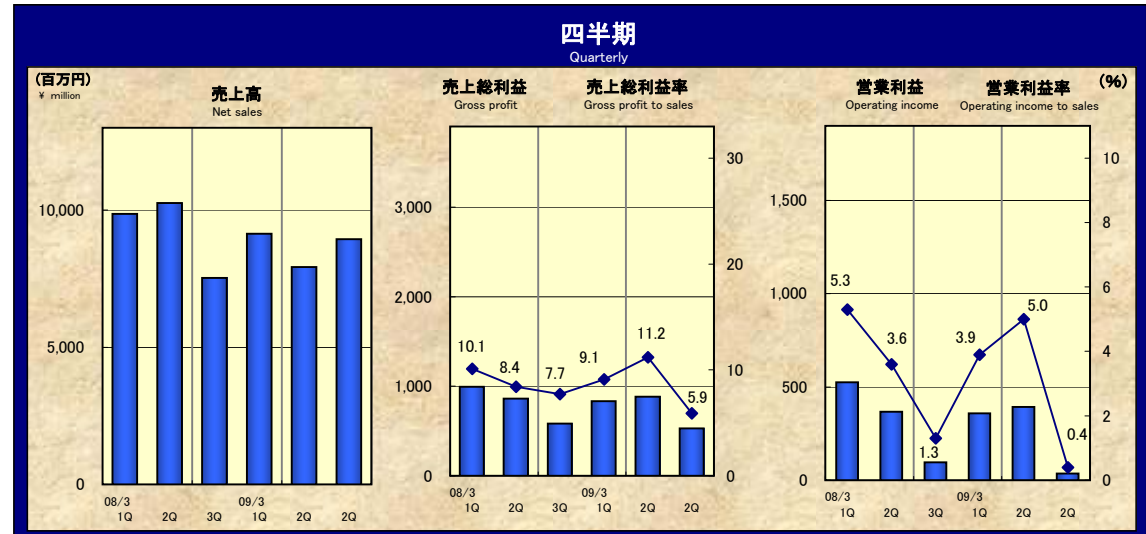
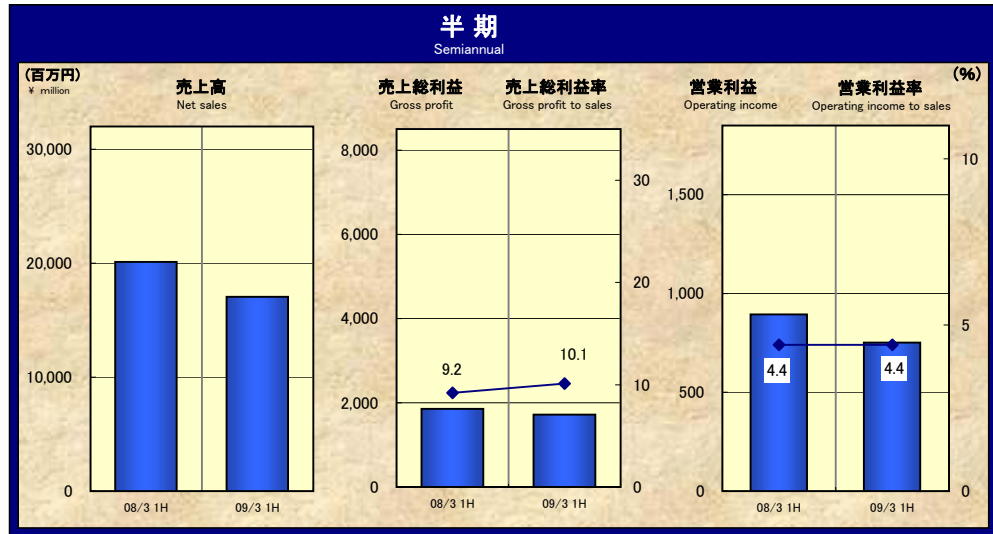
Account titles	Period	08/3						09/3									
		1Q	2Q	1H	3Q	1Q	Increase/Decrease		2Q	Increase/Decrease		1H	Increase/Decrease		3Q	Increase/Decrease	
							Change	Change		Change	Change						
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
売上高 Net sales	①	9,858	10,258	20,117	7,531	9,137	-721	92.7	7,924	-2,334	77.2	17,061	-3,055	84.8	8,941	1,409	118.7
売上総利益 Gross profit	②	992	863	1,856	583	834	-157	84.1	884	20	102.4	1,719	-137	92.6	530	-53	90.9
売上総利益率 Ratio of gross profit to sales	②/①	10.1	8.4	9.2	7.7	9.1	-1.0	90.1	11.2	2.8	133.3	10.1	0.9	109.8	5.9	-1.8	76.6
営業利益 Operating income	③	526	368	894	96	358	-167	68.2	393	25	106.9	752	-142	84.1	36	-60	37.5
営業利益率 Ratio of operating income to sales	③/①	5.3	3.6	4.4	1.3	3.9	-1.4	73.6	5.0	1.4	138.9	4.4	0.0	100.0	0.4	-0.9	30.8
サブセグメント Sub-Segment	航空機事業本部 Aircraft & Materials Unit				航空機、航空機部品、機械・プラント、生活資材 Aircraft, Aircraft components, Machinery・Facilities, Materials												
	客室事業本部 In flight Services Unit				客室用品、テキスタイル、衣料制服 Cabin service supply, Textiles supply, Clothing・Uniform												

セグメント
Performance per operating segment

連結
Consolidated

航空関連
Aviation-related

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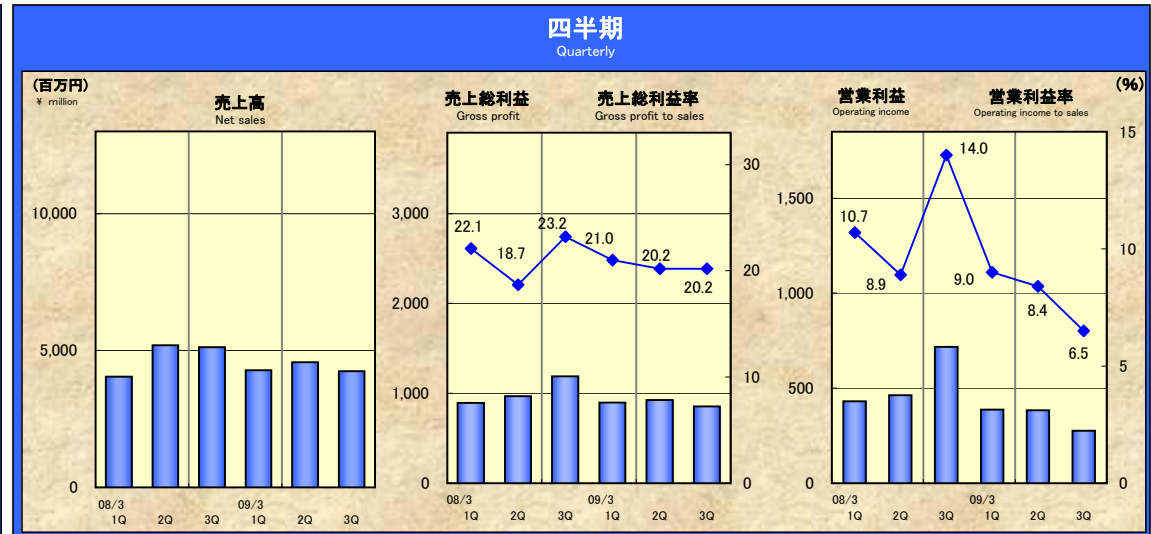
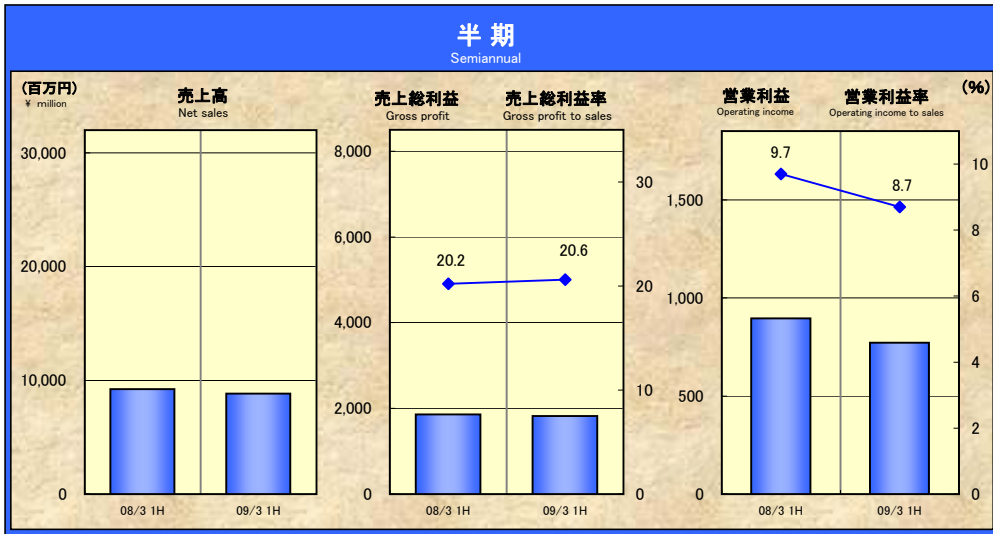
Account titles	Period	08/3				09/3											
		1Q	2Q	1H	3Q	1Q	Increase/Decrease		2Q	Increase/Decrease		1H	Increase/Decrease		3Q	Increase/Decrease	
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
売上高 Net sales	①	4,047	5,188	9,236	5,122	4,278	230	105.7	4,572	-616	88.1	8,850	-385	95.8	4,238	-883	82.8
売上総利益 Gross profit	②	894	968	1,863	1,188	897	2	100.2	925	-42	95.6	1,822	-40	97.8	856	-332	72.0
売上総利益率 Ratio of gross profit to sales	②/①	22.1	18.7	20.2	23.2	21.0	-1.1	95.0	20.2	1.5	108.0	20.6	0.4	102.0	20.2	-3.0	87.1
営業利益 Operating income	③	432	463	896	718	387	-45	89.4	384	-78	82.9	771	-124	86.1	276	-442	38.4
営業利益率 Ratio of operating income to sales	③/①	10.7	8.9	9.7	14.0	9.0	-1.7	84.1	8.4	-0.5	94.4	8.7	-1.0	89.7	6.5	-7.5	46.4
サブセグメント Sub-Segment		生活関連・物資事業本部 Life Style Unit				印刷メディア、保険事業、不動産事業、プロバティ マネジメント Printing, Insurance, Real estate, Property management											

セグメント
Performance per operating segment

連結
Consolidated

コーポレートソリューション
Corporate solutions

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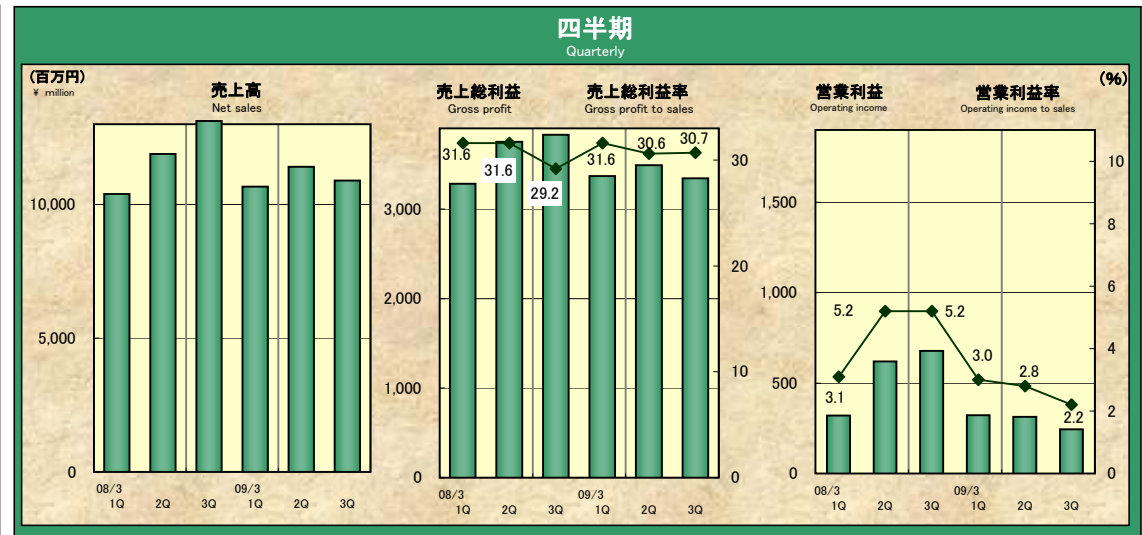
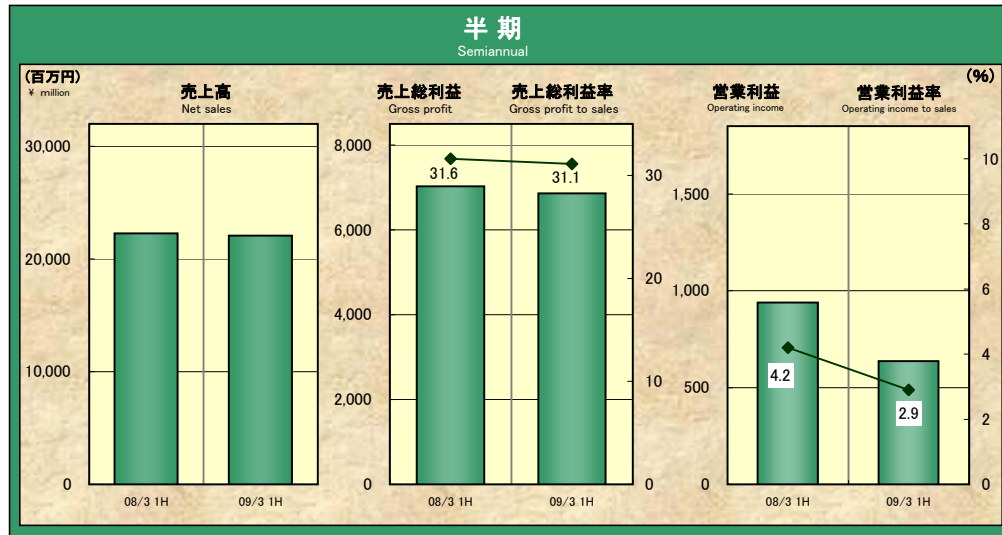
Account titles	Period	08/3				09/3											
		1Q	2Q	1H	3Q	1Q	Increase/Decrease		2Q	Increase/Decrease		1H	Increase/Decrease		3Q	Increase/Decrease	
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
売上高 Net sales	①	10,389	11,883	22,272	13,125	10,666	277	102.7	11,412	-471	96.0	22,079	-193	99.1	10,888	-2,237	83.0
売上総利益 Gross profit	②	3,280	3,749	7,030	3,830	3,369	88	102.7	3,490	-258	93.1	6,860	-169	97.6	3,342	-487	87.3
売上総利益率 Ratio of gross profit to sales	②/①	31.6	31.6	31.6	29.2	31.6	0.0	100.0	30.6	-1.0	96.8	31.1	-0.5	98.4	30.7	1.5	105.1
営業利益 Operating income	③	320	619	939	679	322	2	100.8	314	-305	50.7	636	-302	67.8	244	-435	36.0
営業利益率 Ratio of operating income to sales	③/①	3.1	5.2	4.2	5.2	3.0	-0.1	96.8	2.8	-2.4	53.8	2.9	-1.3	69.0	2.2	-3.0	42.3
サブセグメント Sub-Segment		リテール事業本部 Retail Business Unit				機内販売、ブランド/ファッション、通信販売、リゾート事業 Cabin service supply, Brand/Fashion, Mail-order sales, Overseas real estate											
		空港リテール事業本部 Blue Sky Unit				地域名産・特産品、飲食・レストラン、空港免税品 Souvenir/Specialty goods, Restaurant, Duty-free items											

セグメント
Performance per operating segment

連結
Consolidated

トラベルリテール
Travel retail

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Account titles	Period	08/3				09/3											
		1Q	2Q	1H	3Q	1Q	Increase/Decrease		2Q	Increase/Decrease		1H	Increase/Decrease		3Q	Increase/Decrease	
							前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比
売上高 Net sales	①	3,706	5,381	9,088	6,107	3,709	2	100.1	5,858	476	108.9	9,567	479	105.3	6,205	97	101.6
売上総利益 Gross profit	②	517	772	1,290	830	477	-40	92.2	873	100	113.1	1,350	60	104.7	787	-42	94.9
売上総利益率 Ratio of gross profit to sales	②/①	14.0	14.4	14.2	13.6	12.9	-1.1	92.1	14.9	0.5	103.5	14.1	-0.1	99.3	12.7	-0.9	93.4
営業利益 Operating income	③	96	124	221	225	29	-67	30.2	308	183	246.6	337	115	152.1	223	-1	99.3
営業利益率 Ratio of operating income to sales	③/①	2.6	2.3	2.4	3.7	0.8	-1.8	30.8	5.3	3.0	230.4	3.5	1.1	145.8	3.6	-0.1	97.3
サブセグメント Sub-Segment		フーズ・ビバレッジ事業本部 Food & Beverage Unit				農水畜産物、加工食品、ワイン、贈答用食品 Agricultural & marine products, Processed foods, Wine, Food gift items											

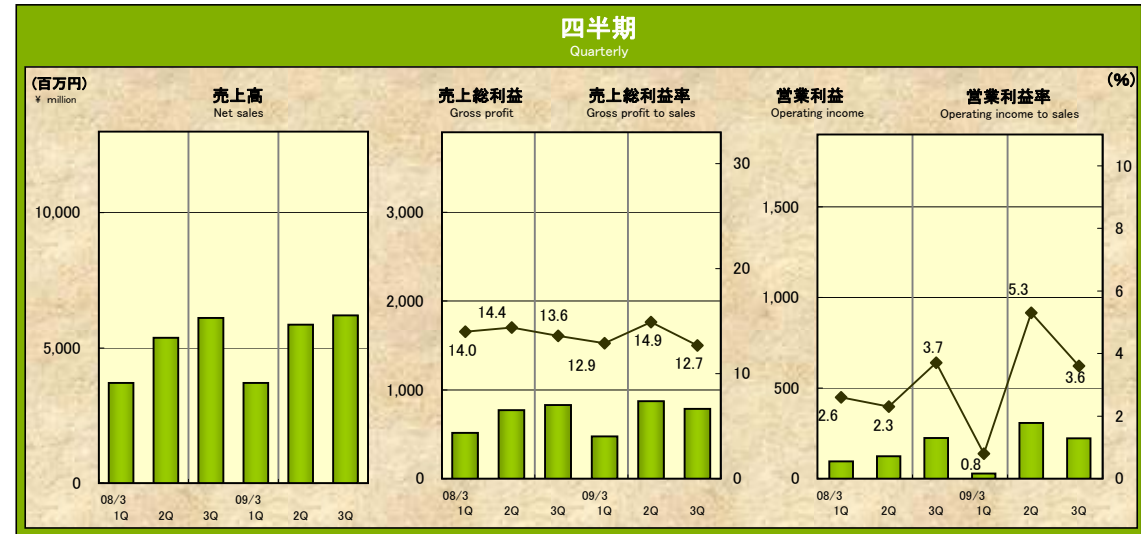
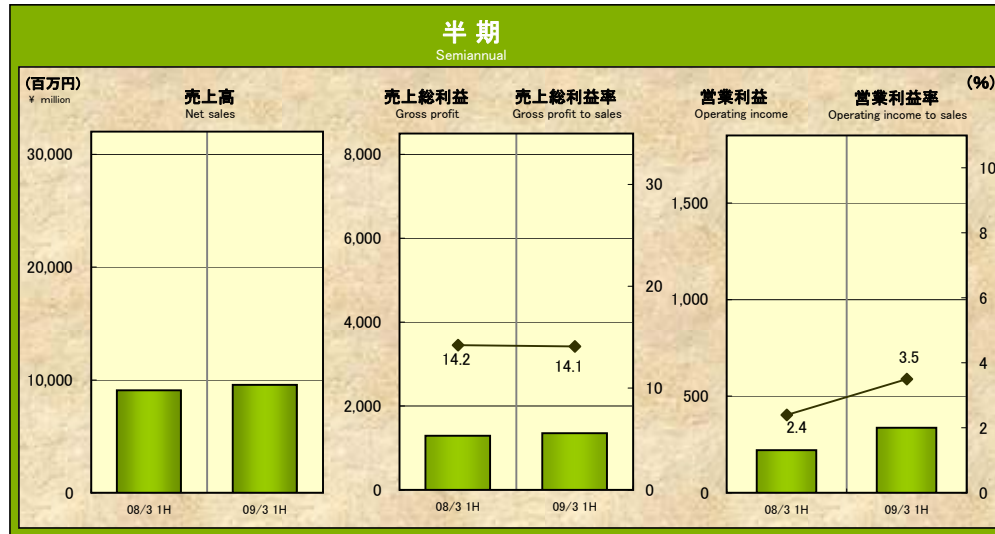
フーズ・ビバレッジ
事業
Food & Beverage business

セグメント
Performance per
operating segment

連結
Consolidated

フーズ・ビバレッジ
Food & Beverage

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Million yen
(百万円、%)

Account titles	Period	04/3		05/3		06/3		07/3		08/3					
		①	22,936	28,977	6,040	126.3	36,381	7,404	125.6	39,069	2,688	107.4	43,079	4,009	110.3
前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比		
売上高 Net sales	①	22,936	28,977	6,040	126.3	36,381	7,404	125.6	39,069	2,688	107.4	43,079	4,009	110.3	
売上総利益 Gross profit	②	3,421	3,610	188	105.5	3,368	-241	93.3	4,252	884	126.3	3,618	-633	85.1	
売上総利益率 Ratio of gross profit to sales	② ①	14.9	12.5	-2.4	83.9	9.3	-3.2	74.4	10.9	1.6	117.2	8.4	-2.5	77.1	
営業利益 Operating income	③	1,604	1,706	101	106.3	1,349	-356	79.1	2,145	795	158.9	1,473	-671	68.7	
営業利益率 Ratio of operating income to sales	③ ①	7.0	5.9	-1.1	84.3	3.7	-2.2	62.7	5.5	1.8	148.6	3.4	-2.1	61.8	

サブセグメント Sub-Segment	航空機・燃料・機材 Aerospace, Fuel, Machinery & Materials division		航空機部品、中古航空機、機械・資材 <卸販売等> Aircraft components, Aircraft(Used), Machinery, Equipment&Materials <Wholesale business, etc.>	
		客室事業 In-flight services division		航空客室用品、繊維用品(制服等)、航空機内販売品 <卸販売等> Cabin service supply, Textile supplies (including uniforms), In-flight sales <Wholesale business, etc.> 航空客室用品、繊維用品(制服等) <調達業務受託等> Cabin service supply, Textile supplies (including uniforms) <Consulting service and supporting work for procurement, etc.>

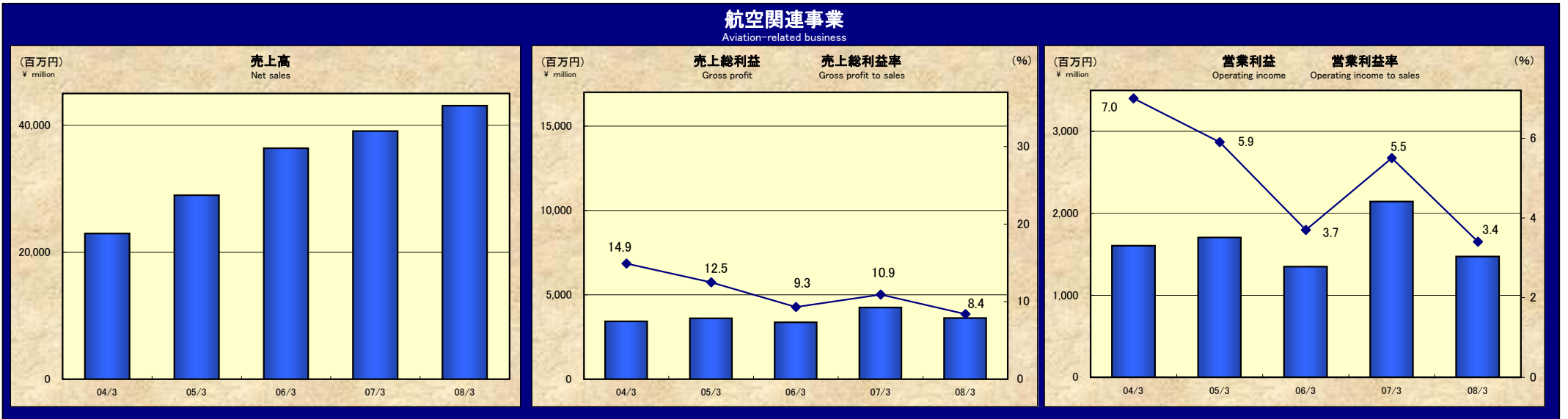
セグメント
Performance by operating segment

[旧セグメント]
OLD-business segment
04/3~08/3

連結
Consolidated

航空関連
Aviation-related

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Account titles	Period	06/3						07/3						08/3																
		1Q		2Q		1H	1Q		2Q		1H	3Q		4Q		2H	1Q		2Q		1H	3Q		4Q		2H	Increase/Decrease		Change	
売上高 Net sales	①	7,664	9,320	16,985	8,873	10,522	19,396	9,683	9,028	18,711	9,271	11,087	20,358	11,883	12,446	24,329	5,618	130.0	9,980	8,769	18,749	-1,608	92.1							
売上総利益 Gross profit	②	829	958	1,788	948	630	1,579	1,063	958	2,022	968	1,261	2,229	1,137	1,038	2,175	152	107.6	740	703	1,443	-786	64.7							
売上総利益率 Ratio of gross profit to sales	② ①	10.8	10.3	10.5	10.7	6.0	8.1	11.0	10.6	10.8	10.4	11.4	11.0	9.6	8.3	8.9	-1.9	82.4	7.4	8.0	7.7	-3.3	70.0							
営業利益 Operating income	③	353	468	821	428	99	528	571	440	1,011	407	726	1,134	610	502	1,113	102	110.1	193	166	359	-774	31.7							
営業利益率 Ratio of operating income to sales	③ ①	4.6	5.0	4.8	4.8	0.9	2.7	5.9	4.9	5.4	4.4	6.6	5.6	5.1	4.0	4.6	-0.8	85.2	1.9	1.9	1.9	-3.7	33.9							

セグメント
Performance by operating segment

[旧セグメント]
OLD-business segment
06/3~08/3

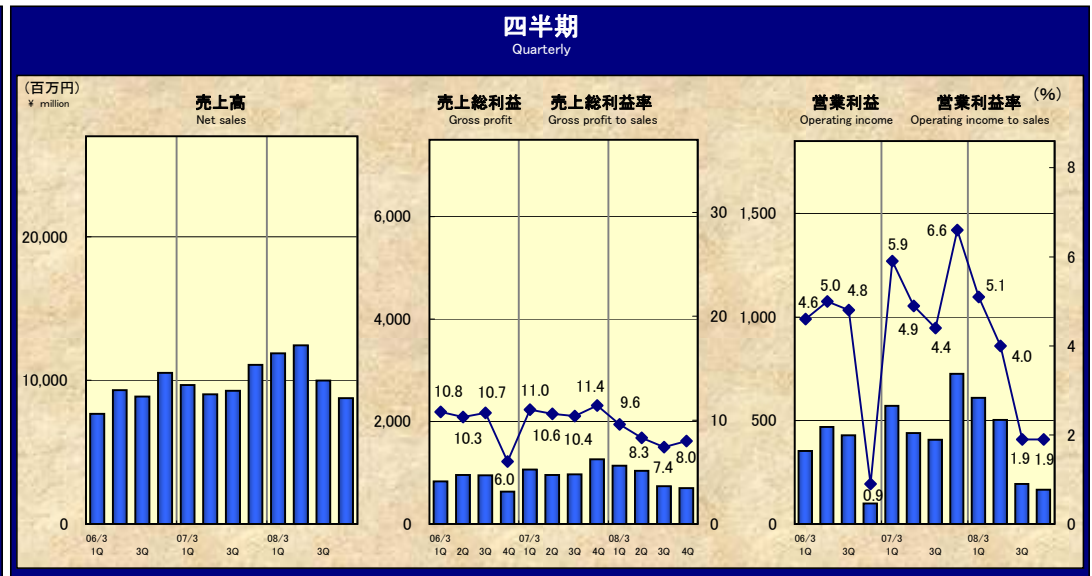
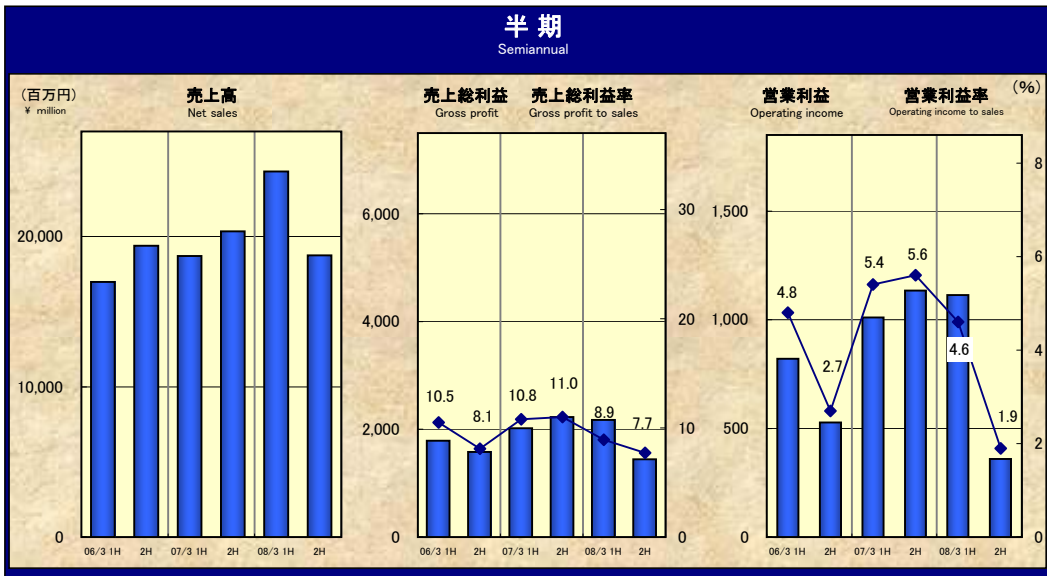
連結
Consolidated

航空関連
Aviation-related

半期
Semianual

四半期
Quarterly

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Account titles	Period	04/3		05/3		06/3		07/3		08/3					
		①	32,607	32,911	304	100.9	32,983	71	100.2	33,585	602	101.8	35,313	1,727	105.1
前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比		
売上高 Net sales	①	32,607	32,911	304	100.9	32,983	71	100.2	33,585	602	101.8	35,313	1,727	105.1	
売上総利益 Gross profit	②	6,335	6,563	227	103.6	6,495	-67	99.0	6,370	-125	98.1	6,507	137	102.2	
売上総利益率 Ratio of gross profit to sales	② ①	19.4	19.9	0.5	102.6	19.7	-0.2	99.0	19.0	-0.7	96.4	18.4	-0.6	96.8	
営業利益 Operating income	③	1,024	1,198	173	117.0	1,170	-27	97.7	1,332	162	113.9	1,381	48	103.7	
営業利益率 Ratio of operating income to sales	③ ①	3.1	3.6	0.5	116.1	3.5	-0.1	97.2	4.0	0.5	114.3	3.9	-0.1	97.5	
サブセグメント Sub-Segment	メディア・カルチャー Media & Culture division	印刷メディア、商品企画(雑貨) Creative design&Printing, General merchandise													
	フーズ・ビバレッジ Food & Beverage division	農水産物、加工食品、贈答用食品、ワイン、フラワー・緑化 <卸販売等> Agricultural&Marine products, Processed foods, Food gift items, Wine, Flowers & Green <Wholesale business, etc.>													
	ダイレクトマーケティング Direct marketing division	雑貨、食品、ワイン <カタログ・WEB通販> General merchandise, Foods, Wine <Catalog sales, Web sites>													

セグメント

Performance by operating segment

[旧セグメント]

OLD-business segment
04/3~08/3

連結

Consolidated

生活関連

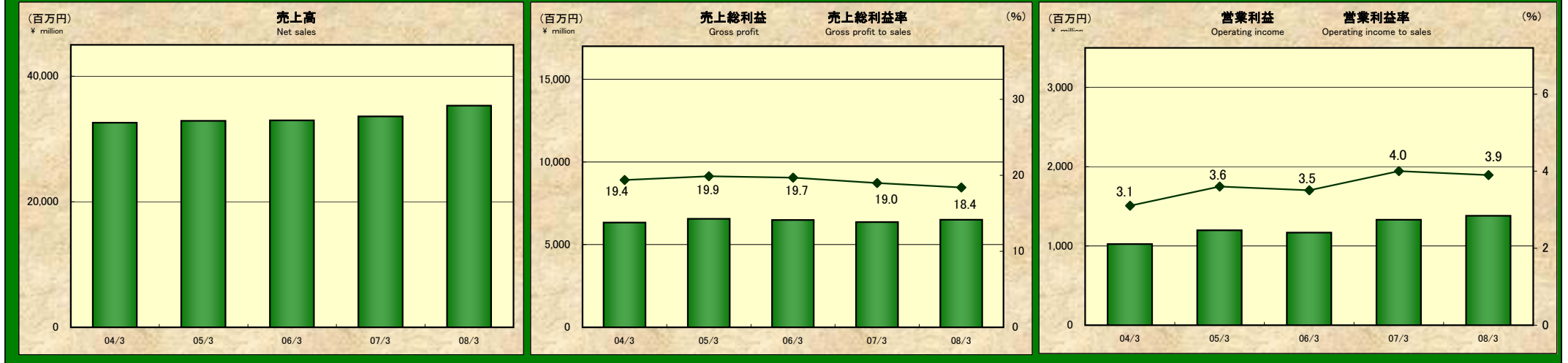
Lifestyle services

生活関連事業
Lifestyle services business

※ 各業績数値は、セグメント間売上高または振替高及び配賦不能営業費用を調整前の金額です。また、2007年3月期よりセグメント区分を変更したため、2006年3月期以前は組替後の数値を記載しています。
The above figures have not been eliminated inter-segment sales and transfers, unallocated operating expenses. And the figures before the year ended March 2006 had adjusted, because segmentation is rearranged for the year ending March 2007.

生活関連事業

Lifestyle services business



Account titles	Period	06/3						07/3						08/3																
		1Q		2Q		1H	1Q		2Q		1H	3Q		4Q		2H	1Q		2Q		1H	3Q		4Q		2H	Increase/Decrease		Change	
		1Q	2Q	1H	3Q	4Q	2H	1Q	2Q	1H	3Q	4Q	2H	1Q	2Q	1H	Increase/Decrease	Change	3Q	4Q	2H	Increase/Decrease	Change	3Q	4Q	2H	Increase/Decrease	Change		
売上高 Net sales	①	6,242	8,729	14,972	10,031	7,979	18,011	6,245	8,825	15,070	9,671	8,843	18,514	6,608	8,771	15,380	309	102.1	11,214	8,717	19,932	1,417	107.7							
売上総利益 Gross profit	②	1,348	1,662	3,010	2,043	1,441	3,484	1,296	1,610	2,906	1,932	1,530	3,463	1,342	1,650	2,993	86	103.0	2,047	1,467	3,514	51	101.5							
売上総利益率 Ratio of gross profit to sales	② ①	21.6	19.0	20.1	20.4	18.1	19.3	20.8	18.2	19.3	20.0	17.3	18.7	20.3	18.8	19.5	0.2	101.0	18.3	16.8	17.6	-1.1	94.1							
営業利益 Operating income	③	153	302	455	563	151	714	145	366	511	535	285	820	175	339	515	3	100.7	659	206	866	45	105.5							
営業利益率 Ratio of operating income to sales	③ ①	2.5	3.5	3.0	5.6	1.9	4.0	2.3	4.2	3.4	5.5	3.2	4.4	2.7	3.9	3.4	0.0	100.0	5.9	2.4	4.3	-0.1	97.7							

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セグメント
Performance by operating segment

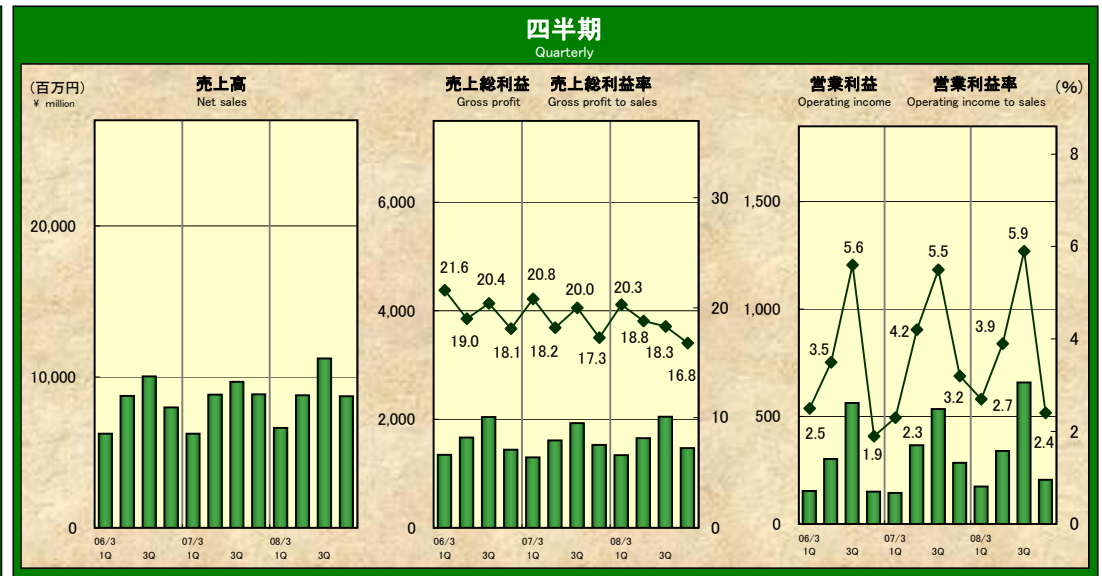
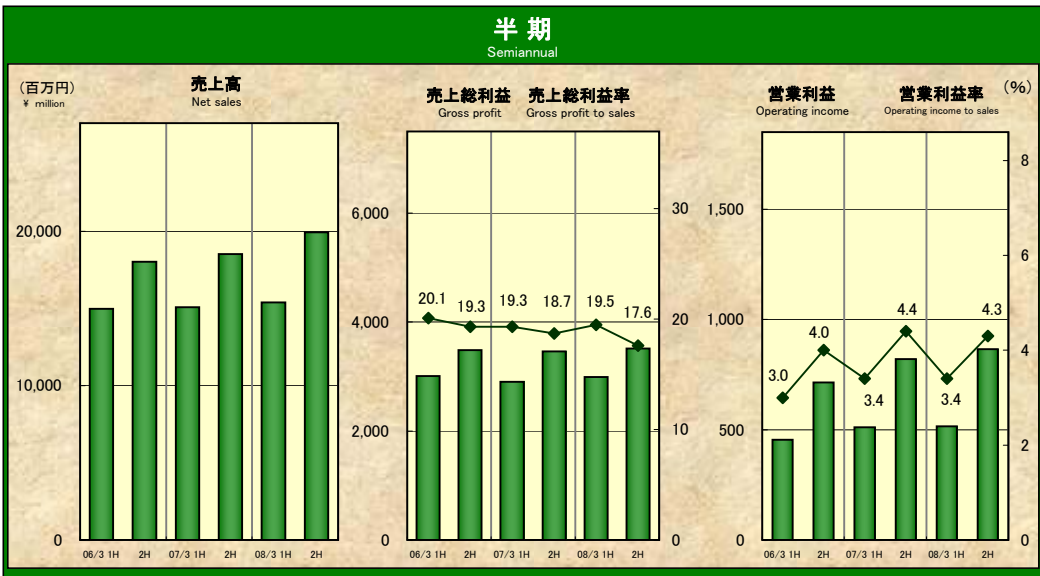
【旧セグメント】
OLD-business segment
06/3~08/3

連結
Consolidated

生活関連
Lifestyle services

半期
Semiannual

四半期
Quarterly



Account titles	Period	04/3		Increase/ Decrease		05/3		Increase/ Decrease		06/3		Increase/ Decrease		08/3		Increase/ Decrease																					
		①	31,369	37,677	6,307	120.1	39,574	1,897	105.0	42,774	3,199	108.1	43,167	393	100.9	②	10,514	12,942	2,428	123.1	13,549	606	104.7	13,943	394	102.9	13,783	-160	98.8								
																														Change	前期差	前期比	Change	前期差	前期比	Change	前期差
売上高 Net sales	①	31,369	37,677	6,307	120.1	39,574	1,897	105.0	42,774	3,199	108.1	43,167	393	100.9	②	10,514	12,942	2,428	123.1	13,549	606	104.7	13,943	394	102.9	13,783	-160	98.8									
売上総利益 Gross profit	②	10,514	12,942	2,428	123.1	13,549	606	104.7	13,943	394	102.9	13,783	-160	98.8	② ①	33.5	34.4	0.9	102.7	34.2	-0.2	99.4	32.6	-1.6	95.3	31.9	-0.7	97.9									
売上総利益率 Ratio of gross profit to sales	② ①	33.5	34.4	0.9	102.7	34.2	-0.2	99.4	32.6	-1.6	95.3	31.9	-0.7	97.9	③	2,004	2,405	400	120.0	2,663	258	110.7	2,872	209	107.9	2,918	45	101.6									
営業利益 Operating income	③	2,004	2,405	400	120.0	2,663	258	110.7	2,872	209	107.9	2,918	45	101.6	③ ①	6.4	6.4	0.0	100.0	6.7	0.3	104.7	6.7	0.0	100.0	6.8	0.1	101.5									
営業利益率 Ratio of operating income to sales	③ ①	6.4	6.4	0.0	100.0	6.7	0.3	104.7	6.7	0.0	100.0	6.8	0.1	101.5	サブセグメント	ライフデザイン Life design division	ライフデザイン(保険・FP、不動産等) Life design services (Insurance・FP, Real estate)									BLUE SKY	空港店舗「BLUE SKY」(新千歳、成田、羽田、関西、福岡空港等) Airport shops (New Chitose, Narita, Haneda, Kansai, and Fukuoka airport, etc.)					JAL-DFS	空港免税店「JAL-DFS」(成田空港) Duty-free shops (Narita airport)				

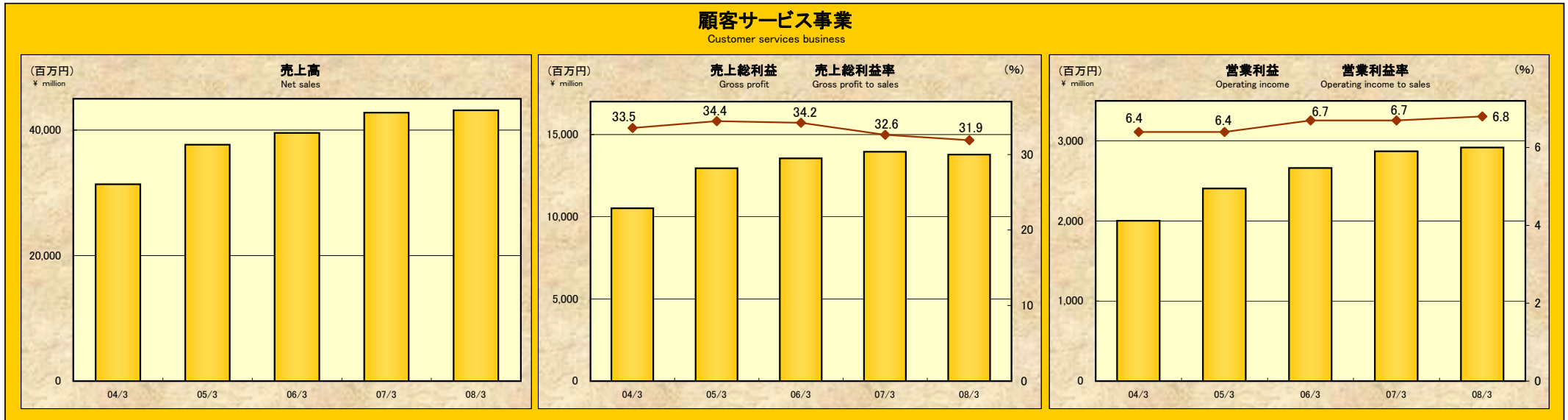
セグメント
Performance by operating segment

[旧セグメント]
OLD-business segment
04/3~08/3

連結
Consolidated

顧客サービス
Customer services

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Account titles	Period	06/3						07/3						08/3											
		1Q		2Q		1H	1Q		2Q		1H	1Q		2Q		1H	Increase/ Decrease 前期差	Change 前期比	3Q		4Q		2H	Increase/ Decrease 前期差	Change 前期比
売上高 Net sales	①	9,211	10,247	19,458	9,925	10,190	20,116	9,824	10,612	20,436	10,187	12,149	22,337	9,788	11,795	21,584	1,147	105.6	10,985	10,598	21,583	-753	96.6		
売上総利益 Gross profit	②	3,168	3,493	6,662	3,406	3,480	6,886	3,373	3,541	6,915	3,429	3,598	7,028	3,194	3,651	6,845	-69	99.0	3,635	3,302	6,937	-91	98.7		
売上総利益率 Ratio of gross profit to sales	② ①	34.4	34.1	34.2	34.3	34.2	34.2	34.3	33.4	33.8	33.7	29.6	31.5	32.6	31.0	31.7	-2.1	93.8	33.1	31.2	32.1	0.6	101.9		
営業利益 Operating income	③	557	762	1,320	673	669	1,343	632	787	1,419	671	781	1,453	575	871	1,446	27	101.9	931	541	1,472	18	101.3		
営業利益率 Ratio of operating income to sales	③ ①	6.1	7.4	6.8	6.8	6.6	6.7	6.4	7.4	6.9	6.6	6.4	6.5	5.9	7.4	6.7	-0.2	97.1	8.5	5.1	6.8	0.3	104.6		

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セグメント
Performance by operating segment

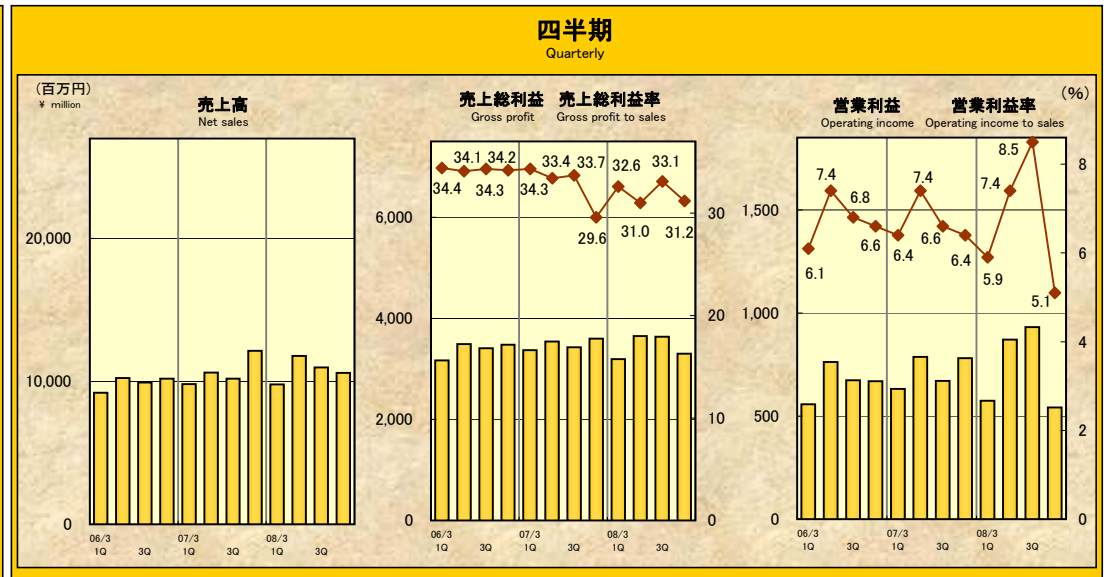
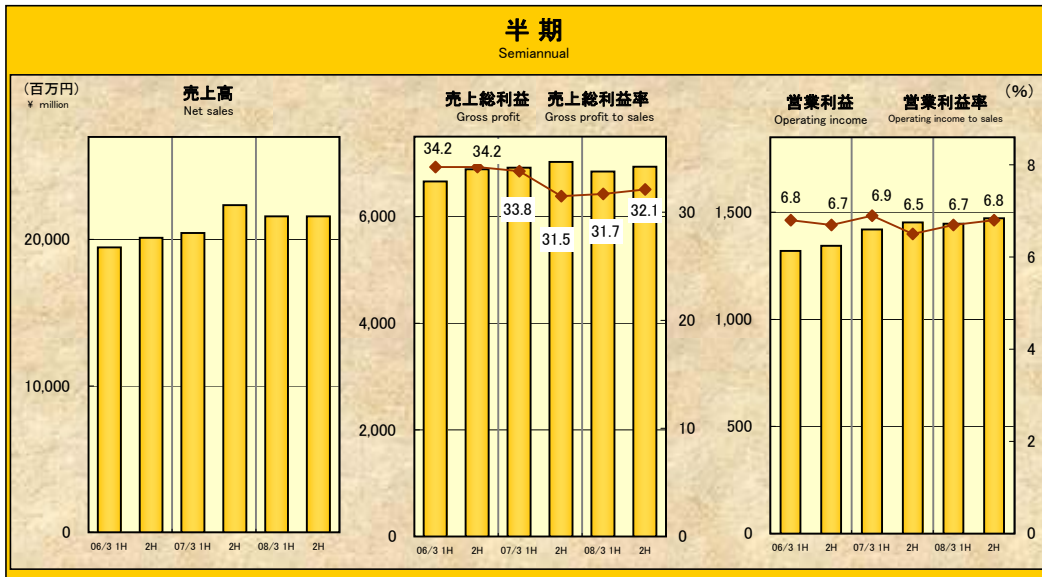
【旧セグメント】
OLD-business segment
06/3~08/3

連結
Consolidated

顧客サービス
Customer services

半期
Semiannual

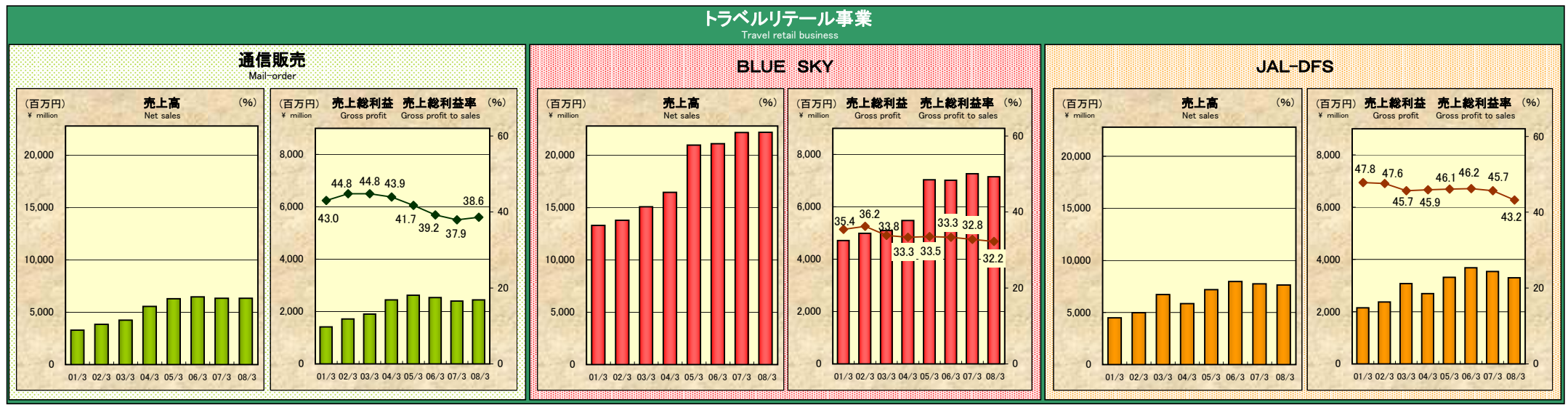
四半期
Quarterly

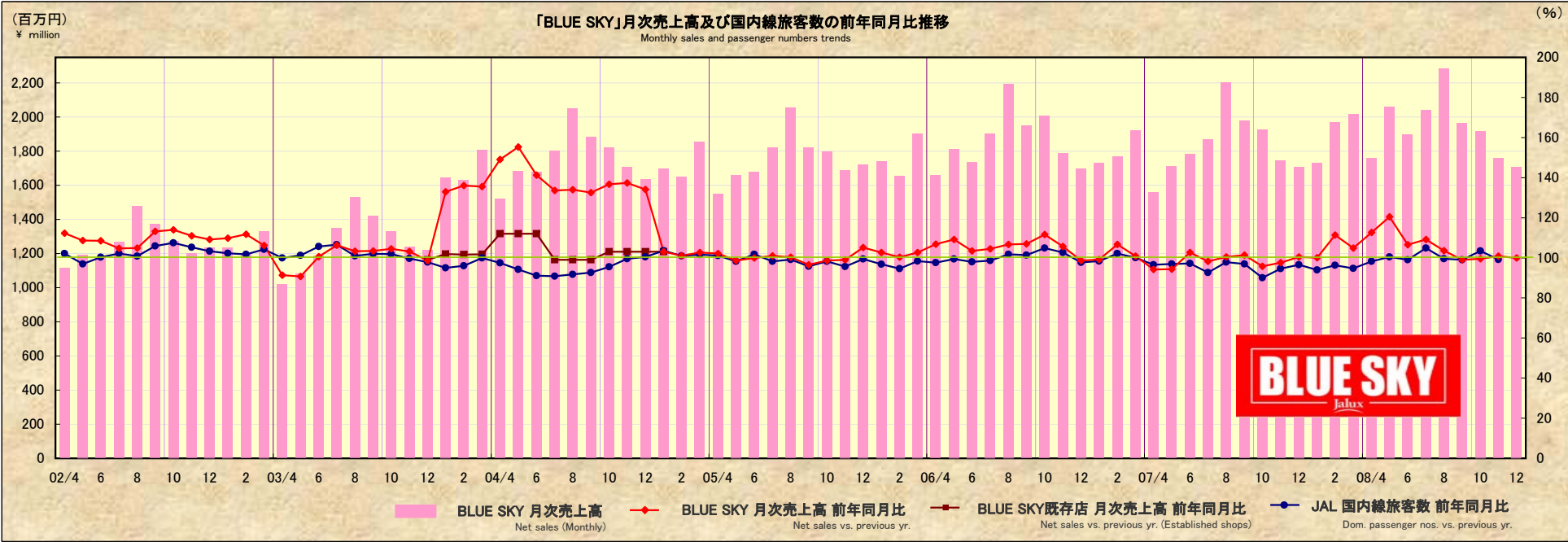


Account titles	Period	01/3	02/3	Increase/Decrease		03/3	Increase/Decrease		04/3	Increase/Decrease		05/3	Increase/Decrease		06/3	Increase/Decrease		07/3	Increase/Decrease		08/3	Increase/Decrease		
				Change	前期差		Change	前期差		Change	前期差		Change	前期差		Change	前期差		Change	前期差				
通信販売 Mail-order	売上高 Net sales	①	3,284	3,842	558	117.0	4,250	408	110.6	5,564	1,313	130.9	6,287	722	113.0	6,466	178	102.8	6,346	-119	98.2	6,341	-5	99.9
	売上総利益 Gross profit	②	1,413	1,720	307	121.7	1,903	183	110.7	2,442	538	128.3	2,622	179	107.4	2,532	-89	96.6	2,405	-127	95.0	2,446	40	101.7
	売上総利益率 Ratio of gross profit to sales	② ①	43.0	44.8	1.8	104.2	44.8	0.0	100.0	43.9	-0.9	98.0	41.7	-2.2	95.0	39.2	-2.5	94.0	37.9	-1.3	96.7	38.6	0.7	101.8
BLUE SKY (空港店舗) Airport shops	売上高 Net sales	①	13,303	13,794	490	103.7	15,088	1,294	109.4	16,463	1,374	109.1	20,984	4,521	127.5	21,104	119	100.6	22,174	1,070	105.1	22,204	29	100.1
	売上総利益 Gross profit	②	4,714	4,989	274	105.8	5,094	104	102.1	5,480	385	107.6	7,036	1,556	128.4	7,021	-15	99.8	7,269	248	103.5	7,146	-122	98.3
	売上総利益率 Ratio of gross profit to sales	② ①	35.4	36.2	0.8	102.3	33.8	-2.4	93.4	33.3	-0.5	98.5	33.5	0.2	100.6	33.3	-0.2	99.4	32.8	-0.5	98.5	32.2	-0.6	98.2
JAL-DFS (空港免税店) Duty-free shops	売上高 Net sales	①	4,502	4,975	473	110.5	6,729	1,753	135.2	5,865	-863	87.2	7,200	1,334	122.8	7,971	771	110.7	7,752	-219	97.2	7,639	-112	98.5
	売上総利益 Gross profit	②	2,150	2,368	218	110.1	3,074	705	129.8	2,690	-384	87.5	3,316	626	123.3	3,683	367	111.1	3,542	-141	96.2	3,300	-241	93.2
	売上総利益率 Ratio of gross profit to sales	② ①	47.8	47.6	-0.2	99.6	45.7	-1.9	96.0	45.9	0.2	100.4	46.1	0.2	100.4	46.2	0.1	100.2	45.7	-0.5	98.9	43.2	-2.5	94.5

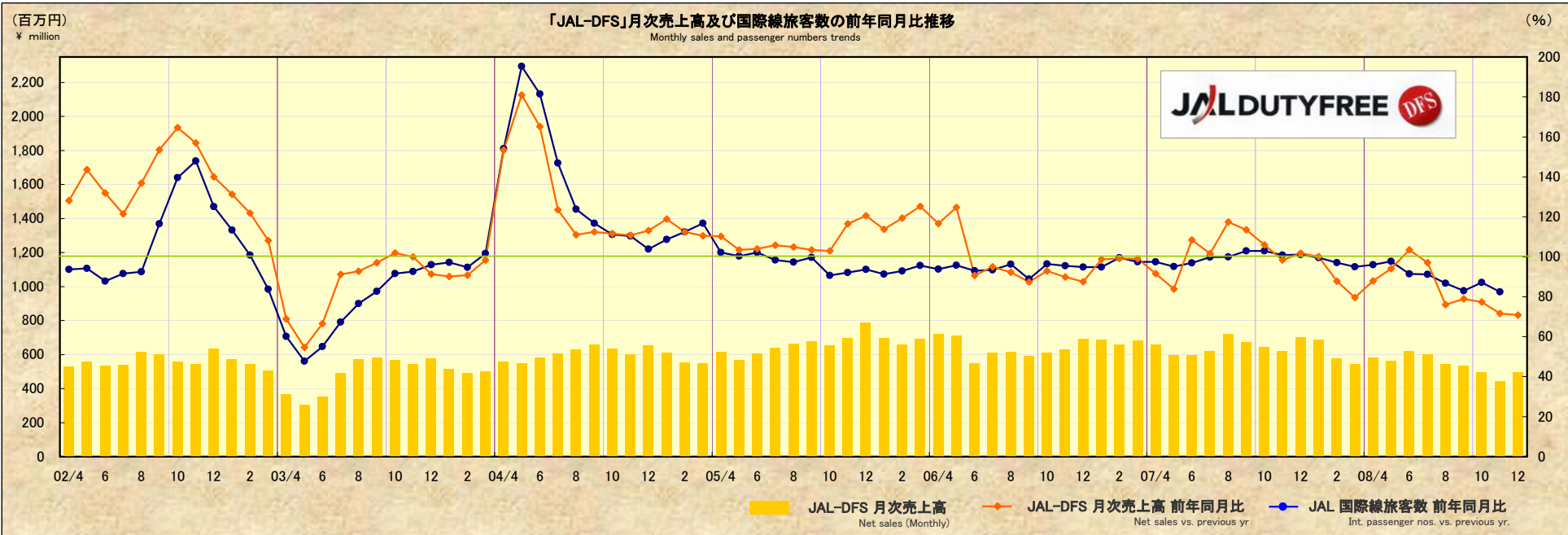
リテール
ビジネス
Retail

トラベルリテール
Travel retail





- リテール
ビジネス
(店舗)
Retail (Shops)
- トラベルリテール
Travel retail
- 月次
Monthly

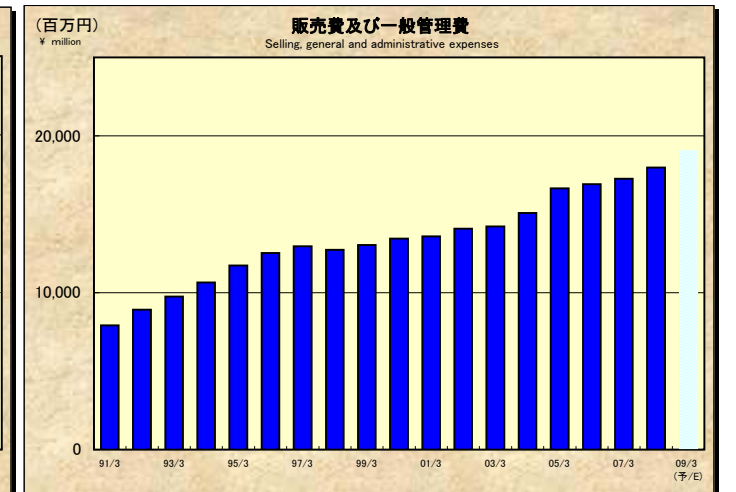
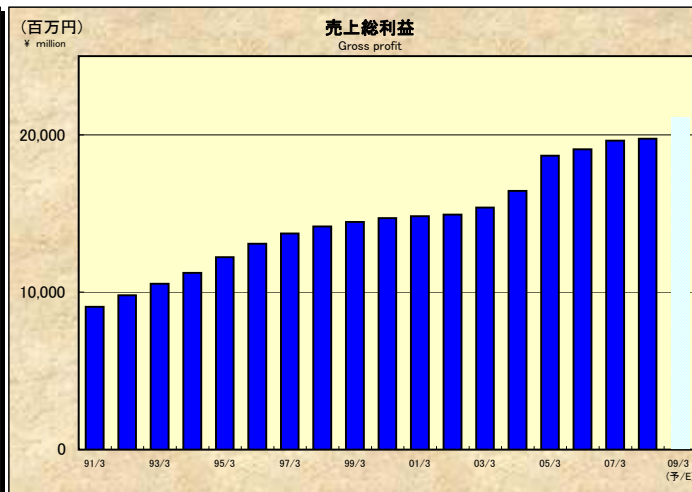
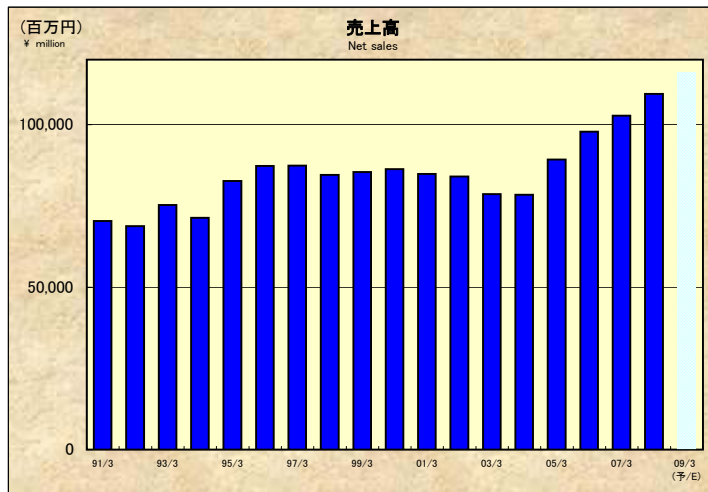


Million yen
(百万円、%)

Account titles	Period	91/3	92/3	93/3	94/3	95/3	96/3	97/3	98/3	Increase/ Decrease	Change	99/3	Increase/ Decrease	Change	00/3	Increase/ Decrease	Change	01/3	Increase/ Decrease	Change	02/3	Increase/ Decrease	Change
										前期差			前期比			前期差			前期比			前期差	
売上高 Net sales		70,380	68,755	75,312	71,373	82,652	87,331	87,394	84,489	-2,905	96.7	85,388	899	101.1	86,265	877	101.0	84,805	-1,460	98.3	84,059	-746	99.1
売上総利益 Gross profit		9,067	9,804	10,528	11,226	12,228	13,083	13,730	14,176	446	103.3	14,455	278	102.0	14,707	252	101.7	14,830	122	100.8	14,929	99	100.7
販売費及び一般管理費 Selling, general and administrative expenses		7,910	8,913	9,750	10,862	11,741	12,536	12,961	12,734	-226	98.3	13,050	315	102.5	13,445	395	103.0	13,602	157	101.2	14,082	479	103.5
人件費 Personal expenses		3,004	3,059	3,248	3,389	3,717	3,939	3,987	3,932	-54	98.6	3,690	-242	93.8	3,311	-379	89.7	3,685	374	111.3	3,698	12	100.4
賃借料 Rent expenses		1,290	1,414	1,512	1,831	2,010	2,107	2,150	2,350	200	109.3	2,380	29	101.3	2,488	108	104.6	2,497	8	100.3	2,504	7	100.3
減価償却費 Depreciation		117	120	142	189	197	180	179	163	-16	90.8	152	-10	93.3	155	2	101.9	253	97	163.1	260	7	102.9
荷造運送費 Packing and transportation expenses			954	1,168	1,320	1,421	1,295	1,372	1,240	-132	90.4	1,189	-51	95.9	1,214	25	102.1	1,163	-50	95.9	1,093	-69	94.0
その他 Other expenses		3,497	3,363	3,679	3,933	4,394	5,013	5,271	5,047	-224	95.7	5,638	590	111.7	6,276	638	111.3	6,003	-273	95.6	6,525	521	108.7
営業利益 Operating income		1,157	890	777	563	487	546	769	1,442	673	187.5	1,405	-37	97.4	1,261	-143	89.8	1,227	-34	97.3	846	-380	69.0
営業外収益 Non-Operating income		347	306	199	213	186	188	127	210	82	164.6	236	26	112.5	333	96	140.7	233	-99	70.0	302	69	129.6
営業外費用 Non-Operating expenses		878	632	406	409	365	300	299	258	-40	86.5	333	74	129.0	414	81	124.4	153	-260	37.1	121	-32	78.7
経常利益 Ordinary income		626	565	570	367	308	434	598	1,394	796	233.1	1,308	-85	93.8	1,180	-128	90.2	1,306	126	110.7	1,028	-278	78.7
特別利益 Extraordinary profit		224	78	356	49	1	7	538	7	-531	1.4	12	5	172.7	18	5	142.4	9	-9	49.5	17	7	187.3
特別損失 Extraordinary loss		130	19	539	125	56	41	1,091	1,186	95	108.8	323	-863	27.3	292	-30	90.5	126	-166	43.3	71	-55	56.2
税金等調整前当期純利益 Net income before adjustment of taxes, etc.		720	624	388	291	254	400	45	214	169	470.9	997	782	464.6	905	-91	90.8	1,188	283	131.3	973	-215	81.9
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes		523	357	334	174	222	267	177	167	-10	94.4	629	462	377.1	480	-149	76.3	535	55	111.5	471	-64	88.0
法人税等調整額 Deferred income taxes															-96			2	98	-	-27	-30	-
当期純利益 Net income		197	267	54	117	32	133	-131	47	179	-	367	320	770.6	425	5	115.6	653	228	153.6	502	-150	76.9

P/L①
(損益計算書)
Income Statements

単体
Non-consolidated

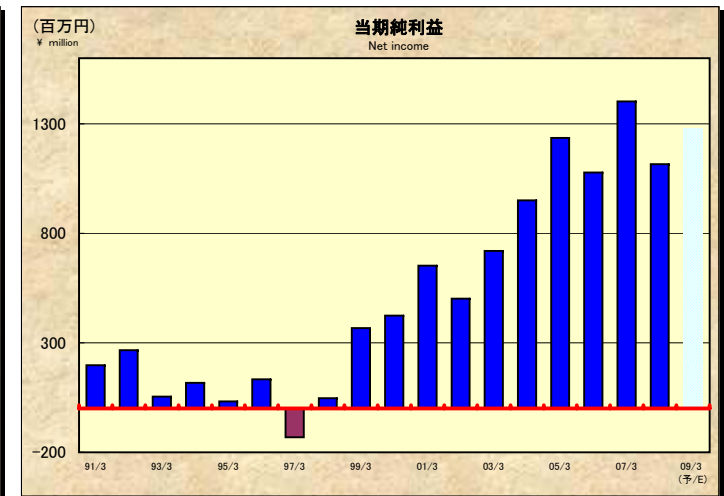
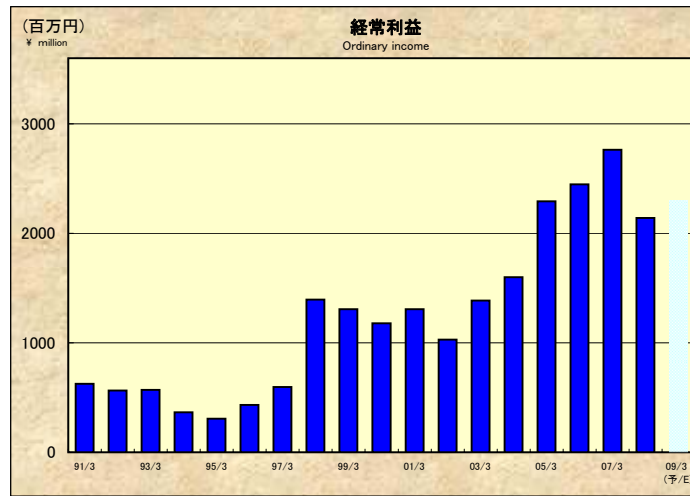
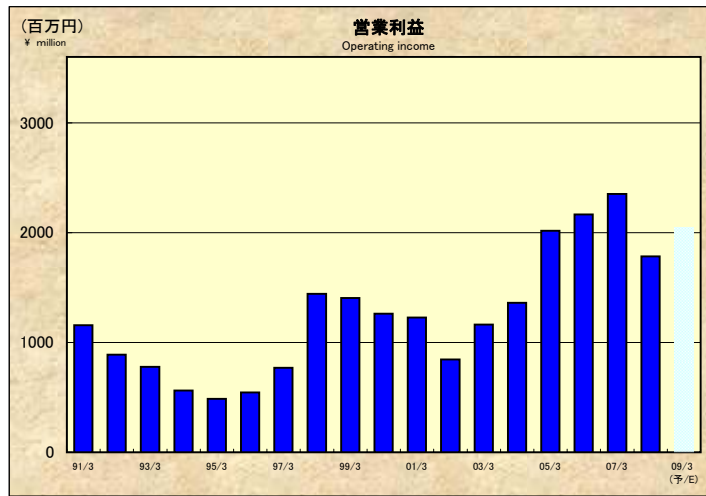


Million yen
(百万円、%)

Account titles	Period	03/3			04/3			05/3			06/3			07/3			08/3			09/3		
		Increase/ Decrease	Change		Increase/ Decrease	Change		Increase/ Decrease	Change		Increase/ Decrease	Change		Increase/ Decrease	Change		Increase/ Decrease	Change		Increase/ Decrease	Change	
		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		前期差	前期比		(予/E)	前期差	前期比
売上高 Net sales		78,632	-5,426	93.5	78,449	-183	99.8	89,220	10,770	113.7	97,847	8,627	109.7	102,775	4,928	105.0	109,466	6,690	106.5	116,000	6,533	106.0
売上総利益 Gross profit		15,379	450	103.0	16,434	1,054	106.9	18,671	2,236	113.6	19,076	405	102.2	19,623	546	102.9	19,754	131	100.7	21,100	1,345	106.8
販売費及び一般管理費 Selling, general and administrative expenses		14,215	133	100.9	15,073	858	106.0	16,654	1,580	110.5	16,909	255	101.5	17,271	361	102.1	17,970	699	104.0	19,050	1,079	106.0
人件費 Personal expenses		3,759	61	101.7	3,927	167	104.5	4,640	712	118.1	4,870	229	105.0	4,886	16	100.3	4,963	76	101.6			
賃借料 Rent expenses		2,444	-60	97.6	2,529	85	103.5	2,985	455	118.0	3,004	19	100.6	3,134	129	104.3	3,119	-14	99.5			
減価償却費 Depreciation		301	40	115.6	301	0	100.1	301	0	100.0	258	-42	85.9	281	22	108.7	628	347	223.6			
荷造運送費 Packing and transportation expenses		981	-111	89.8	1,053	71	107.3	1,065	12	101.2	1,037	-28	97.3	955	-81	92.1	951	-4	99.6			
その他 Other expenses		6,728	203	103.1	7,262	533	107.9	7,660	398	105.5	7,737	77	101.0	8,013	275	103.6	8,307	293	103.7			
営業利益 Operating income		1,164	317	137.5	1,360	196	116.9	2,017	656	148.3	2,167	149	107.4	2,352	184	108.5	1,783	-568	75.8	2,050	266	114.9
営業外収益 Non-Operating income		330	28	109.5	349	18	105.5	362	12	103.7	328	-33	90.8	506	177	154.1	454	-52	89.7			
営業外費用 Non-Operating expenses		109	-11	90.3	108	-0	99.7	87	-21	80.0	47	-39	54.4	94	47	199.2	96	1	101.9			
経常利益 Ordinary income		1,386	357	134.8	1,601	214	115.5	2,292	691	143.2	2,448	156	106.8	2,764	315	112.9	2,142	-622	77.5	2,300	157	107.4
特別利益 Extraordinary profit		1	-15	8.6	188	186	12,753.8	15	-172	8.5	6	-9	42.1	58	51	868.7	42	-16	72.0			
特別損失 Extraordinary loss		107	36	150.6	78	-28	73.2	197	119	251.9	551	353	278.8	406	-144	73.7	237	-169	58.3			
税金等調整前当期純利益 Net income before adjustment of taxes, etc.		1,280	306	131.4	1,710	430	133.6	2,110	399	123.4	1,903	-206	90.2	2,416	512	126.9	1,947	-469	80.6			
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes		559	88	118.7	759	199	135.7	874	114	115.1	825	-49	94.3	947	121	114.8	703	-244	74.2			
法人税等調整額 Deferred income taxes		-65	-37	-	-106	-41	-	-85	20	-	-0	84	-	65	66	-	127	62	195.0			
当期純利益 Net income		720	218	143.4	951	230	132.0	1,236	284	130.0	1,078	-157	87.3	1,403	325	130.1	1,116	-287	79.5	1,280	163	114.6

P/L②
(損益計算書)
Income Statements

単体
Non-consolidated

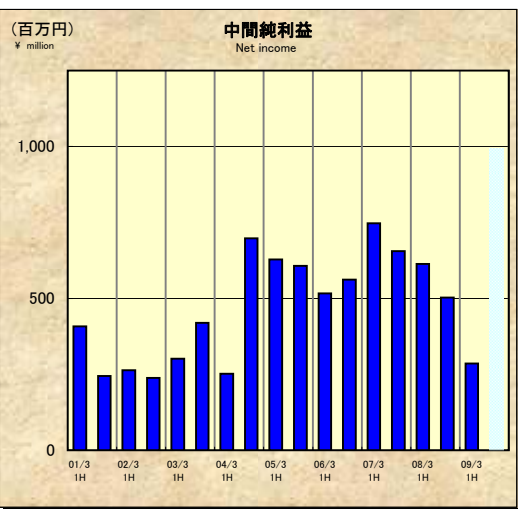
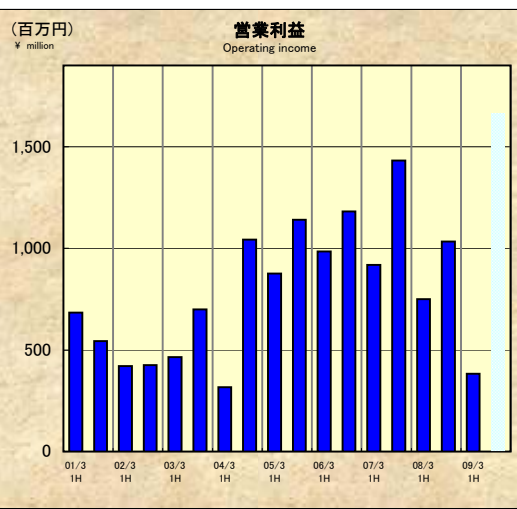
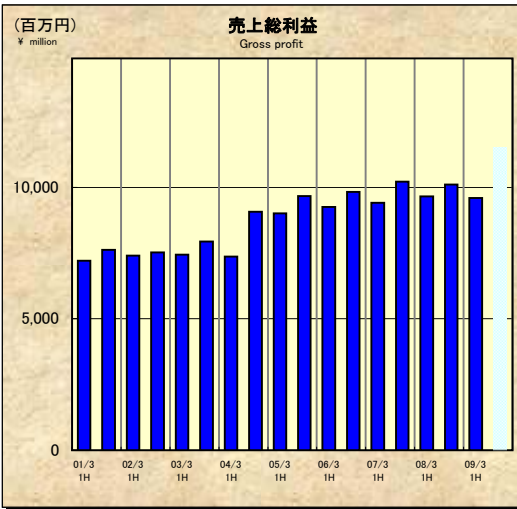
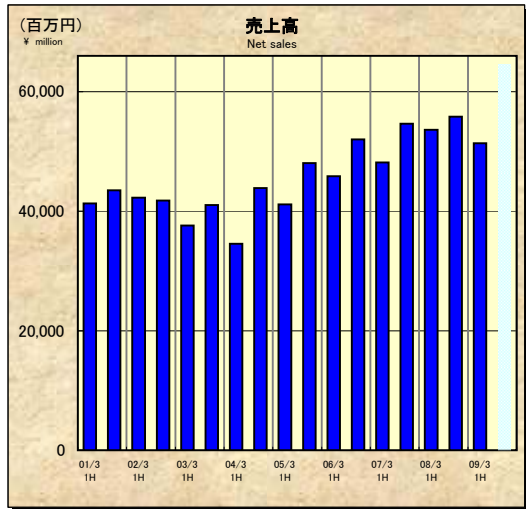


Account titles	01/3		02/3		03/3		04/3		05/3		06/3		07/3		08/3						09/3									
	1H	2H	1H	2H	1H	2H	1H	2H	1H	2H	1H	2H	1H	2H	1H	Increase/Decrease		Change	2H	Increase/Decrease		Change	1H	Increase/Decrease		Change	2H	Increase/Decrease		Change
																前期差	前期比			前期差	前期比			前期差	前期比			(千/E)	前期差	
売上高 Net sales	41,316	43,488	42,250	41,808	37,582	41,049	34,562	43,887	41,160	48,059	45,839	52,008	48,148	54,626	53,627	5,478	111.4	55,838	1,211	102.2	51,386	-2,241	95.8	64,613	8,775	115.7				
売上総利益 Gross profit	7,210	7,619	7,403	7,525	7,437	7,942	7,367	9,067	9,008	9,662	9,254	9,822	9,409	10,213	9,649	240	102.6	10,104	-109	98.9	9,597	-52	99.5	11,502	1,398	113.8				
販売費及び一般管理費 Selling, general and administrative expenses	6,527	7,075	6,982	7,099	6,972	7,242	7,049	8,023	8,131	8,522	8,269	8,639	8,490	8,781	8,899	408	104.8	9,071	290	103.3	9,213	314	103.5	9,836	764	108.4				
人件費 Personal expenses	1,780	1,904	1,844	1,853	1,883	1,876	1,908	2,019	2,019	2,621	2,428	2,442	2,457	2,428	2,458	0	100.0	2,505	76	103.1	2,614	156	106.4							
賃借料 Rent expenses	1,258	1,238	1,262	1,241	1,247	1,196	1,193	1,336	1,504	1,481	1,521	1,483	1,568	1,565	1,568	0	100.0	1,550	-14	99.1	1,593	24	101.6							
減価償却費 Depreciation	122	130	127	133	142	158	148	153	148	153	131	127	135	146	291	156	216.2	336	190	230.4	323	31	110.8							
荷造運送費 Packing and transportation expenses	549	613	534	559	468	513	505	547	496	569	497	540	451	504	434	-16	96.2	517	12	102.5	495	61	114.3							
その他 Other expenses	2,815	3,188	3,213	3,311	3,230	3,498	3,294	3,967	3,964	3,696	3,691	4,046	3,877	4,136	4,146	268	106.9	4,161	25	100.6	4,186	40	101.0							
営業利益 Operating income	683	543	420	426	464	700	317	1,043	876	1,140	984	1,182	919	1,432	750	-168	81.7	1,033	-399	72.1	383	-367	51.0	1,666	633	161.3				
営業外収益 Non-Operating income	156	76	188	113	211	119	265	83	227	134	265	63	418	88	351	-67	84.0	103	14	116.8	253	-98	72.1							
営業外費用 Non-Operating expenses	68	84	67	53	54	54	47	61	43	43	27	20	31	62	37	6	120.2	58	-4	92.8	62	24	164.6							
経常利益 Ordinary income	771	535	542	485	620	765	535	1,065	1,060	1,231	1,223	1,225	1,306	1,458	1,064	-241	81.5	1,077	-380	73.9	540	-524	50.7	1,760	682	163.3				
特別利益 Extraordinary profit	1	8	16	0	7	-5	0	188	23	-7	2	4	61	-3	38	-23	62.5	3	6	-	0	-37	1.7							
特別損失 Extraordinary loss	18	107	40	30	95	12	67	11	23	174	317	233	121	284	110	-10	91.3	126	-158	44.2	65	-45	58.6							
税金等調整前中間純利益 Net income before adjustment of taxes, etc.	753	435	518	455	532	747	468	1,242	1,060	1,049	907	996	1,246	1,169	992	-254	79.6	955	-214	81.7	509	-482	51.4							
法人税、住民税及び事業税 Corporate income taxes, resident taxes and enterprise taxes	371	164	263	208	260	298	238	521	420	454	370	455	427	520	180	-247	42.2	523	3	100.6	223	43	123.9							
法人税等調整額 Deferred income taxes	-26	29	-8	-19	-29	-35	-22	-83	12	-97	21	-22	72	-6	198	126	274.3	-71	-64	-	0	-198	0.0							
中間純利益 Net income	408	244	263	238	301	419	252	698	628	607	516	562	747	656	613	-133	82.1	503	-153	76.6	286	-326	46.8	993	489	197.3				

P/L
(損益計算書)
Income Statements

単体
Non-consolidated

半期
Semiannual

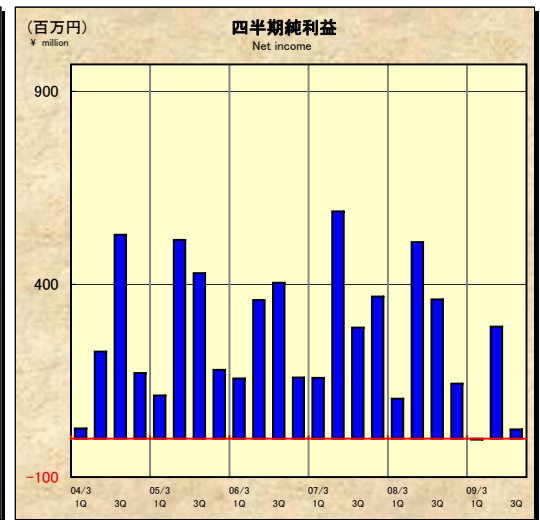
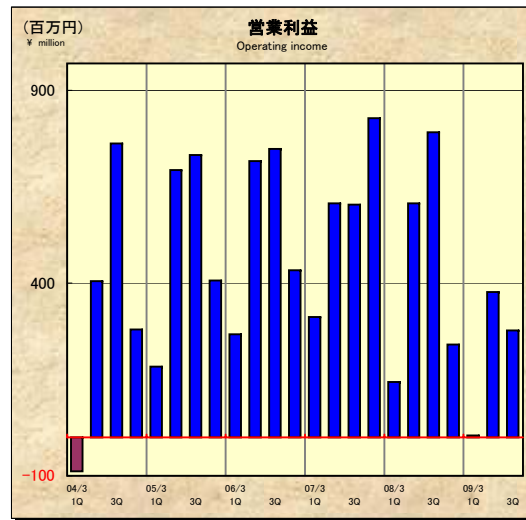
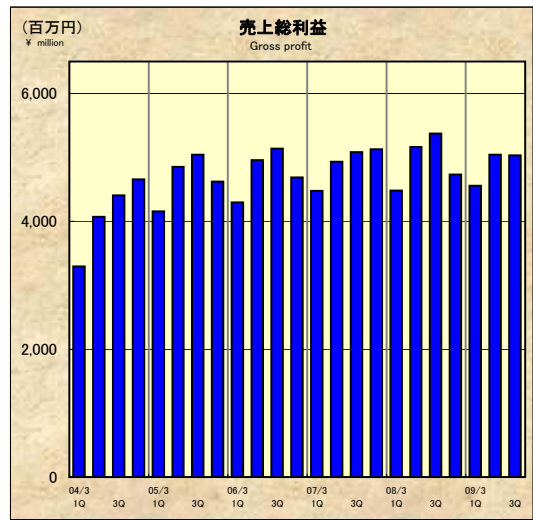
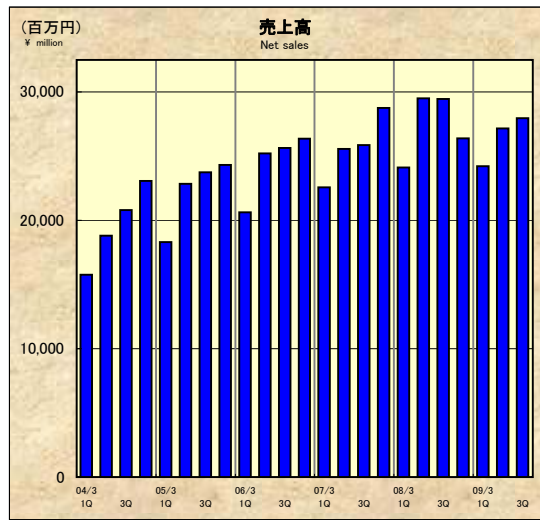


Period	04/3				05/3				06/3				07/3				08/3				09/3			Increase/ Decrease 前期差	Change 前期比
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q		
Account titles																									
売上高 Net sales	15,765	18,796	20,809	23,077	18,315	22,845	23,734	24,325	20,827	25,211	25,633	26,374	22,585	25,563	25,856	28,770	24,129	29,498	29,453	26,384	24,230	27,155	27,959	-1,494	94.9
売上総利益 Gross profit	3,296	4,070	4,408	4,659	4,155	4,853	5,041	4,621	4,297	4,956	5,136	4,685	4,475	4,934	5,084	5,129	4,484	5,164	5,371	4,732	4,555	5,042	5,032	-339	93.7
販売費及び一般管理費 Selling, general and administrative expenses	3,385	3,664	3,645	4,378	3,792	4,339	4,308	4,213	4,030	4,238	4,388	4,251	4,162	4,327	4,480	4,301	4,341	4,557	4,580	4,491	4,549	4,664	4,755	174	103.8
人件費 Personal expenses	1,110	797	1,374	645	1,023	995	1,000	1,620	1,152	1,275	1,215	1,226	1,242	1,215	1,231	1,197	1,237	1,220	1,264	1,240	1,322	1,292	1,296	31	102.5
賃借料 Rent expenses	568	624	596	739	724	780	747	733	734	786	751	732	755	813	785	779	754	814	789	780	762	830	774	4	100.5
減価償却費 Depreciation	74	73	74	78	72	75	77	75	65	65	62	64	64	70	72	73	141	150	167	168	160	162	166	-0	99.4
その他 Other expenses	1,631	2,168	1,599	2,915	1,971	2,488	2,483	1,783	2,077	2,110	2,358	2,228	2,100	2,228	2,389	2,250	2,208	2,372	2,377	2,300	2,303	2,379	2,518	140	105.9
営業利益 Operating income	-88	405	762	280	183	693	732	407	267	717	748	433	312	607	604	828	143	607	791	241	5	377	277	-514	35.0
営業外収益 Non-Operating income	189	76	98	-14	50	176	26	108	60	204	31	31	59	359	24	63	104	246	13	89	36	217	24	11	184.9
営業外費用 Non-Operating expenses	57	-9	94	-33	19	23	22	20	16	10	9	10	11	20	15	47	19	17	14	44	29	33	62	47	431.9
経常利益 Ordinary income	43	491	766	299	214	846	736	494	311	911	770	455	360	946	613	779	227	836	790	287	12	527	273	-516	34.6
特別利益 Extraordinary profit	0	0	99	88	15	7	0	-8	0	2	0	4	4	57	0	-3	21	16	0	3	2	-1	-0	-0	-
特別損失 Extraordinary loss	12	54	37	-26	14	8	5	168	0	317	2	231	16	104	20	264	36	74	71	55	4	60	8	-62	11.7
税金等調整前四半期純利益 Net income before adjustment of taxes, etc.	43	424	828	414	215	844	731	317	311	596	768	228	347	898	593	576	213	778	719	235	10	499	230	-489	32.0
税金費用 Tax expenses	16	221	300	221	103	317	315	139	155	215	385	70	190	237	378	142	110	70	557	-34	14	209	100	-457	18.0
四半期純利益 Net income	26	225	528	170	112	515	429	178	156	359	404	158	157	589	288	368	103	509	361	142	-3	290	24	-336	6.8

P/L
(損益計算書)
Income Statements

単体
Non-consolidated

四半期
Quarterly

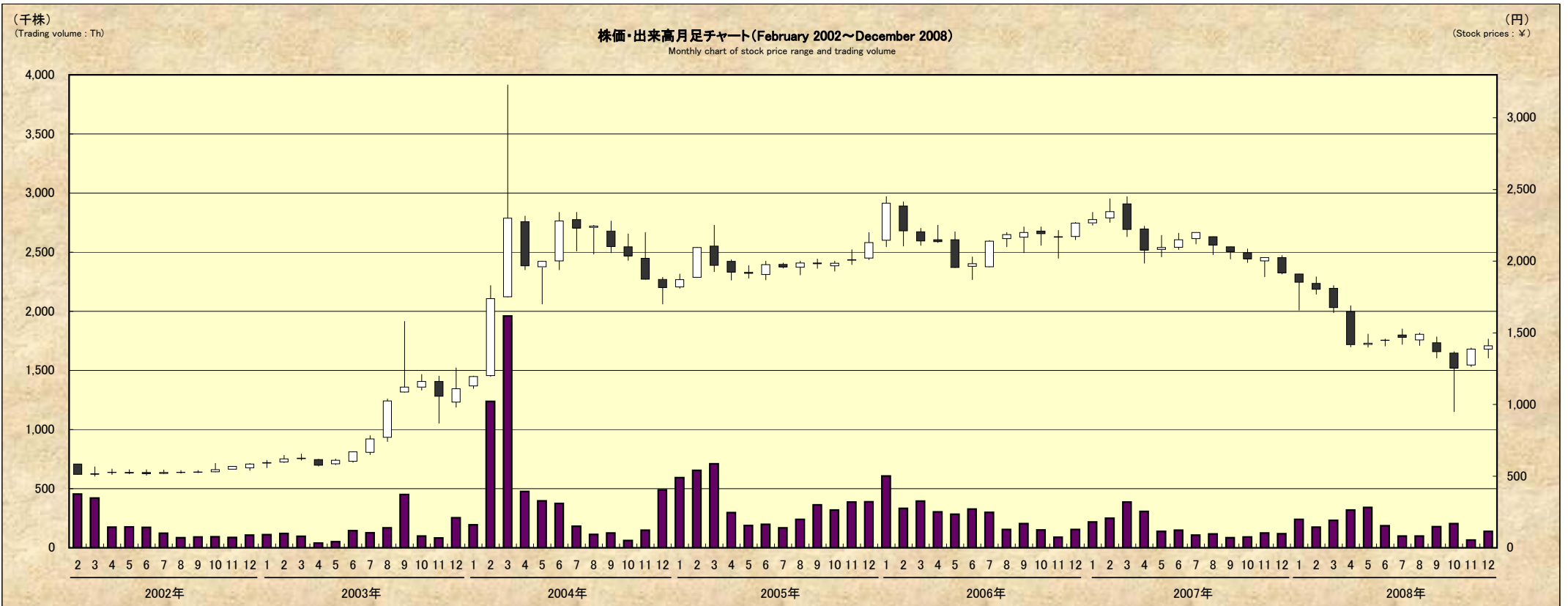


株価・出来高
Stock prices















Period		02/3 ※		03/3		04/3 ※		05/3		06/3		07/3		08/3		09/3 ※							
Account titles				Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change	Increase/ Decrease	Change				
				前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比	前期差	前期比				
株価 Stock prices	期末株価 Closing (at year end)	515	620	105	120.4	2,300	1,680	371.0	1,969	-331	85.6	2,140	171	108.7	2,220	80	103.7	1,674	-546	75.4	1,410	-264	84.2
	最高値 Highest	585	654	69	111.8	3,230	2,576	493.9	2,340	-890	72.4	2,450	110	104.7	2,450	0	100.0	2,245	-205	91.6	1,690	-555	75.3
	最安値 Lowest	500	505	5	101.0	570	65	112.9	1,700	1,130	298.2	1,868	168	109.9	1,871	3	100.2	1,640	-231	87.7	950	-690	57.9
出来高(千株) Trading volume (Th)		875	1,442	567	164.8	4,813	3,371	333.8	4,327	-486	89.9	3,887	-439	89.8	2,824	-1,063	72.6	1,887	-936	66.8	1,632	-255	86.5

※2002年2月28日 東証2部上場 (listed on TSE 2nd section on February 28, 2002)
 ※2004年3月1日 1部指定 (transfer to 1st section on March 1, 2004)

※2008年12月まで (up to December 2008)




主な事業施策等(2002/02～) Principal business measures

- | | | |
|--|----------|---|
|  | 2002年 2月 | 東京証券取引所市場第2部上場
Listed on TSE 2nd section |
|  | 4月 | JALとの取引形態を「売買」から「業務受委託」方式に変更
Business transaction system with JAL changed from buying and selling to consulting and support |
|  | 2003年 3月 | イラク戦争、SARSの発生
Outbreak of Iraq war and SARS |
|  | 2004年 1月 | (株)JASTレーディングと合併
Merged with JAS Trading |
|  | 3月 | 東京証券取引所 市場第1部上場(銘柄指定)
Transferred to TSE 1st section |
|  | 6月 | 航空機エンジン部品の保管・供給ビジネスを開始
Sales launched for “Engine parts storage and supply system” |
|  | 10月 | 介護付有料老人ホーム「JALUXグッドタイムホーム・調布」をオープン
Opened “JALUX Good Time Home, Chofu” for fee-paying care home management |
|  | 12月 | 羽田空港ターミナル再編に伴い「BLUE SKY」3店舗を増設
Opened three new “Blue Sky” shops after Haneda Airport Terminal restructuring |
|  | | 成田空港「JAL-DFS」モンブラン店オープン
At Narita Airport, “JAL-DFS” MONTBLANC shop established |
|  | 2006年 4月 | 新千歳空港に「BLUE SKY」5店舗を増設(営業権譲り受け)
Five “Blue Sky” shops established at New Chitose Airport (after getting operating rights) |
|  | 6月 | 成田空港ターミナル再編
Narita Airport Terminal restructured |
|  | 12月 | 「JAL PLAZA いぎりす屋」(海外ギフトショップ)閉店
Closed “JAL PLAZA Igrisu-ya” gift shop (JALUX EUROPE Ltd. / London) |
|  | 2007年 3月 | 株式譲渡により筆頭株主が異動(双日株30%, (株)日本航空21%)
Changed largest shareholder by the stock transfer (Sojitz 30%, JAL 21%) |
|  | 10月 | (株)UJプランニングを設立
UJ Planning Co., Ltd. established |

	商号 Trade name	株式会社JALUX(ジャルックス)【英文名 JALUX Inc.】	
	証券コード Stock code	2729(東証1部)	TSE 1 st
	設立 Established	1962年(昭和37年)3月28日	March 28, 1962
	資本金 Capitalization	25億5,855万円	¥ 2,558,550,000
	事業年度 Accounting year	毎年4月1日から翌年3月31日まで	April 1 to March 31
	従業員数 Number of employees	1,761名(連結子会社 1,105名を含む) (Including consolidated subsidiaries)	
	国内子会社 Domestic subsidiaries	<ul style="list-style-type: none"> ●(株)JALUXエアポート(空港店舗運營業務) ●(株)JAL-DFS(免税品販売) ●(株)JALUXライフデザイン(介護事業) 	<ul style="list-style-type: none"> JALUX Airport Inc. (Airport shop management business) JAL-DFS Co., Ltd. (Duty-free sales) JALUX Life Design Inc. (Nursing-care services)
	国内空港店 Domestic airport shops	新千歳、成田、羽田、関西、福岡など25空港99店舗 99 shops in 25 airports including New Chitose, Narita, Haneda, Kansai and Fukuoka	
	海外子会社 Overseas subsidiaries	<ul style="list-style-type: none"> ● JALUX EUROPE Ltd. (ロンドン) ● JALUX AMERICAS, Inc. (ロサンゼルス) ● JALUX HAWAII, Inc. (ホノルル) ● JALUX ASIA Ltd. (バンコク) ● JALUX ASIA SERVICE Ltd. (バンコク) ● JALUX HONG KONG Co., Ltd. (香港) ● JALUX SHANGHAI Co., Ltd. (上海) 	<ul style="list-style-type: none"> (London) (Los Angeles) (Honolulu) (Bangkok) (Bangkok) (Hong Kong) (Shanghai)

役員 Executives

代表取締役会長	Chairman of the Board	友森 宏	Hiroshi Tomomori
代表取締役社長	President & Chief Executive Officer (CEO)	岡崎 俊城	Toshiki Okazaki
取締役 専務執行役員	Director Senior Managing Executive Officer (SMEO)	塩野谷 住雄	Sumio Shionoya
取締役 常務執行役員	Director Managing Executive Officer (MEO)	大貫 泰正	Yasumasa Onuki
取締役 常務執行役員	Director Managing Executive Officer (MEO)	浅山 得壽	Tokuhsa Asayama
取締役 常務執行役員	Director Managing Executive Officer (MEO)	田島 伸一	Shinichi Tajima
取締役 (非常勤)	Director (External)	正田 克彦	Katsuhiko Masada
取締役 (非常勤)	Director (External)	西 温朗	Atsuro Nishi
監査役	Auditor	坂本 敏男	Toshio Sakamoto
監査役 (非常勤)	Auditor	大村 善博	Yoshihiro Omura
監査役 (非常勤)	Auditor (External)	岩井 幸司	Koji Iwai
監査役 (非常勤)	Auditor (External)	石澤 照久	Teruhisa Ishizawa
常務執行役員	Managing Executive Officer (MEO)	山口 俊朗	Toshiro Yamaguchi
執行役員	Executive Officer (EO)	松下 良夫	Yoshio Matsushita
執行役員	Executive Officer (EO)	安孫子 正行	Masayuki Abiko
執行役員	Executive Officer (EO)	山本 雅之	Masayuki Yamamoto
執行役員	Executive Officer (EO)	宮永 正義	Seigi Miyanaga
執行役員	Executive Officer (EO)	武田 裕	Yutaka Takeda
執行役員	Executive Officer (EO)	平井 淳	Hirai Atsushi
執行役員	Executive Officer (EO)	寺本 久男	Teramoto Hisao
執行役員	Executive Officer (EO)	石川 龍三	Ryuzo Ishikawa

 発行済株式の総数 Total no. of shares issued **12,775,000株**

 単元株式数 Minimum trading unit of shares **100株**

 株主数 Total no. of shareholders **12,610名**

 大株主（上位10名） Major shareholders (ten largest)

株主名 Name of shareholders	持株数(千株) Shares Held (thousand)	出資比率 Shareholding ratio
双日株式会社 Sojitz Corporation	3,832	30.0%
株式会社日本航空 Japan Airlines Corporation	2,727	21.4%
東京海上日動火災保険株式会社 Tokio Marine & Nichido Fire Insurance Co., Ltd.	409	3.2%
ニッセイ同和損害保険株式会社 Nissay Dowa General Insurance Co., Ltd.	392	3.1%
三井住友海上火災保険株式会社 Mitsui Sumitomo Insurance Co., Ltd.	252	2.0%
あいおい損害保険株式会社 Aioi Insurance Co., Ltd.	189	1.5%
株式会社損害保険ジャパン Sompo Japan Insurance Inc.	189	1.5%
空港施設株式会社 Airport Facilities Co., Ltd.	168	1.3%
JALUX社員持株会 JALUX Employees Shareholding Association	153	1.2%
日本トラスティ・サービス信託銀行株式会社 (信託口4G) Japan Trustee Services Bank, Ltd. (trust account 4G)	153	1.2%

本資料についてのご注意

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Cautionary Statement

Please refer to the Financial Information (“Kessan Tanshin”, “Yukashoken Hokokusyo,” etc.) for the precise figures on the account settlement. This document includes certain forward-looking statements about future performance. They are based on management assumptions and beliefs in light of information currently available, and involve risks and uncertainties. Actual results may differ materially from these forecasts.

JALUX Inc.

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2009.01